

Cary / Apex / Morrisville

+ 2.9%

Change in
New Listings

- 2.1%

Change in
Closed Sales

+ 7.4%

Change in
Median Sales Price

	January			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	419	431	+ 2.9%	419	431	+ 2.9%
Closed Sales	280	274	- 2.1%	280	274	- 2.1%
Median Sales Price*	\$329,148	\$353,636	+ 7.4%	\$329,148	\$353,636	+ 7.4%
Average Sales Price*	\$357,873	\$404,037	+ 12.9%	\$357,873	\$404,037	+ 12.9%
Total Dollar Volume (in millions)*	\$100.2	\$110.7	+ 10.5%	\$100.2	\$110.7	+ 10.5%
Percent of Original List Price Received*	98.2%	97.8%	- 0.4%	98.2%	97.8%	- 0.4%
Percent of List Price Received*	99.2%	98.9%	- 0.3%	99.2%	98.9%	- 0.3%
Days on Market Until Sale**	32	36	+ 12.5%	32	36	+ 12.5%
Inventory of Homes for Sale	678	745	+ 9.9%	--	--	--
Months Supply of Inventory	1.5	1.6	+ 6.7%	--	--	--

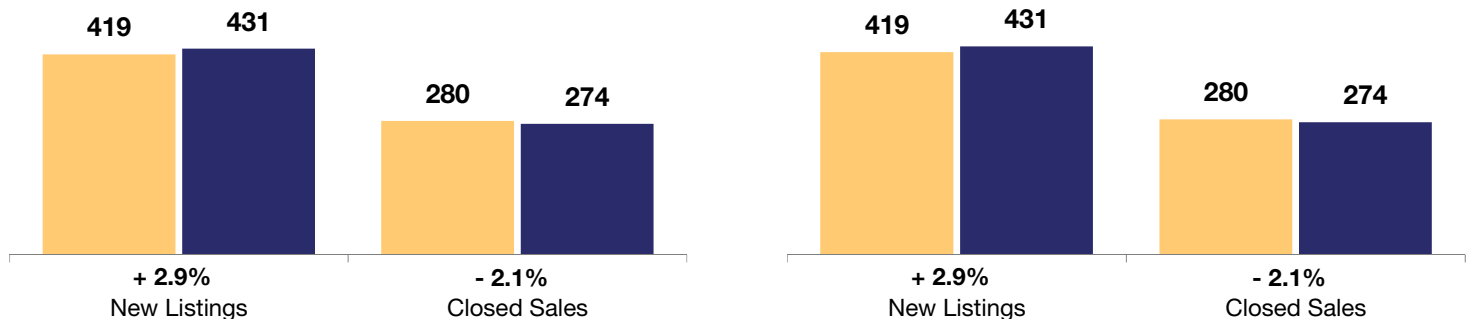
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

January

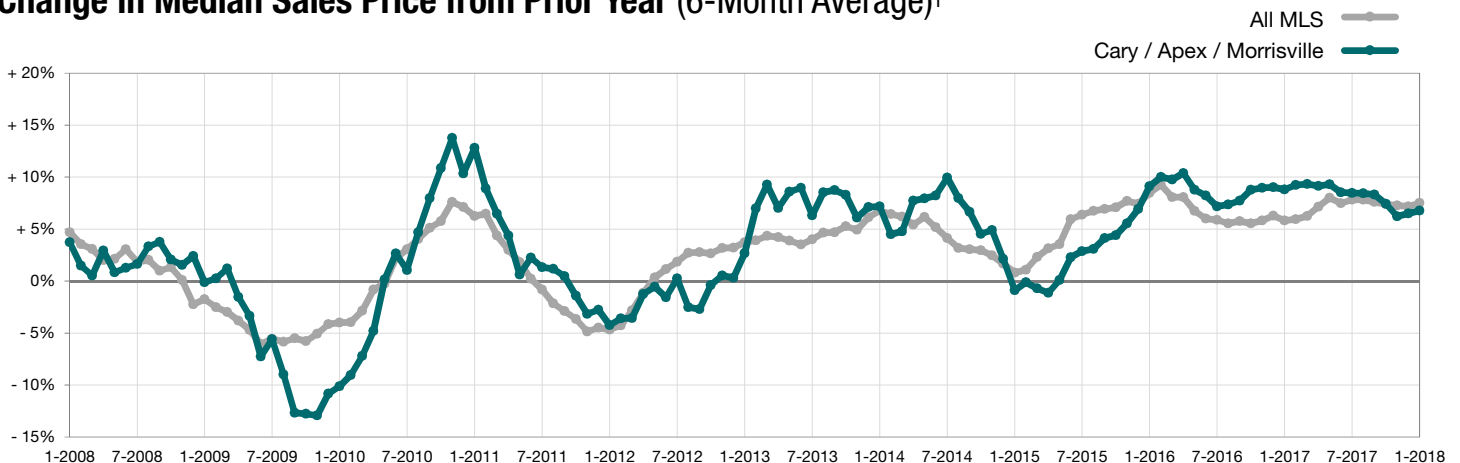
■ 2017 ■ 2018

Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period