

Cary / Apex / Morrisville

+ 2.0%

Change in
New Listings

+ 11.0%

Change in
Closed Sales

- 2.9%

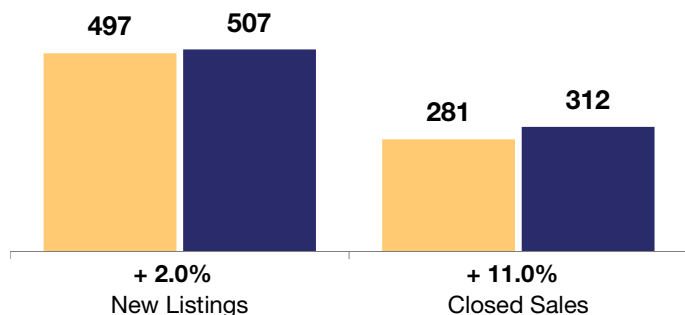
Change in
Median Sales Price

	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	497	507	+ 2.0%	497	507	+ 2.0%
Closed Sales	281	312	+ 11.0%	281	312	+ 11.0%
Median Sales Price*	\$379,900	\$368,950	- 2.9%	\$379,900	\$368,950	- 2.9%
Average Sales Price*	\$418,442	\$411,879	- 1.6%	\$418,442	\$411,879	- 1.6%
Total Dollar Volume (in millions)*	\$117.6	\$128.5	+ 9.3%	\$117.6	\$128.5	+ 9.3%
Percent of Original List Price Received*	97.5%	97.0%	- 0.5%	97.5%	97.0%	- 0.5%
Percent of List Price Received*	98.5%	98.6%	+ 0.1%	98.5%	98.6%	+ 0.1%
Days on Market Until Sale**	41	49	+ 19.5%	41	49	+ 19.5%
Inventory of Homes for Sale	1,013	770	- 24.0%	--	--	--
Months Supply of Inventory	2.2	1.6	- 27.3%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

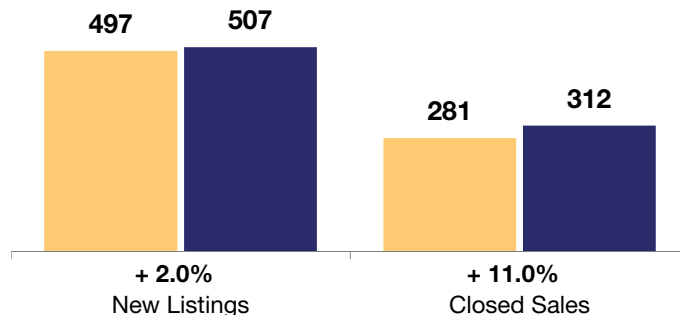
January

2019 2020

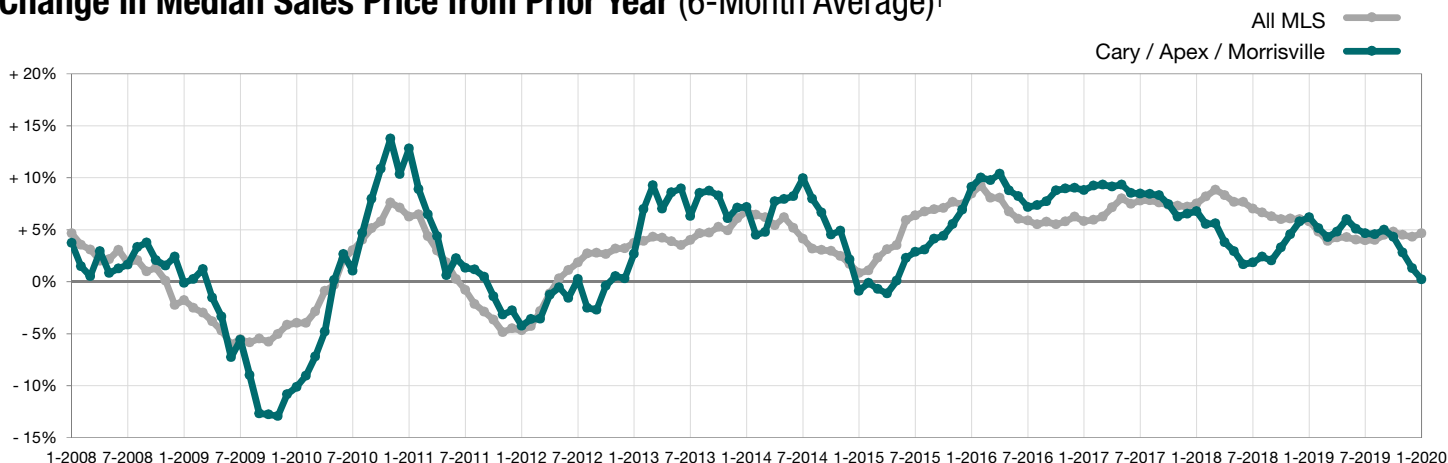


Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period