

## Cary / Apex / Morrisville

**- 13.3%**

Change in  
New Listings

**- 26.0%**

Change in  
Closed Sales

**+ 36.8%**

Change in  
Median Sales Price

|  | March     |           |         | Year to Date |           |         |
|--|-----------|-----------|---------|--------------|-----------|---------|
|  | 2021      | 2022      | + / -   | 2021         | 2022      | + / -   |
| New Listings                             | 526       | 456       | - 13.3% | 1,351        | 1,063     | - 21.3% |
| Closed Sales                             | 469       | 347       | - 26.0% | 1,203        | 886       | - 26.4% |
| Median Sales Price*                      | \$391,000 | \$535,000 | + 36.8% | \$401,000    | \$525,150 | + 31.0% |
| Average Sales Price*                     | \$452,226 | \$625,233 | + 38.3% | \$456,927    | \$593,147 | + 29.8% |
| Total Dollar Volume (in millions)*       | \$212.1   | \$217.0   | + 2.3%  | \$549.7      | \$525.5   | - 4.4%  |
| Percent of Original List Price Received* | 102.4%    | 109.0%    | + 6.4%  | 101.0%       | 107.2%    | + 6.1%  |
| Percent of List Price Received*          | 102.2%    | 108.7%    | + 6.4%  | 101.0%       | 107.0%    | + 5.9%  |
| Days on Market Until Sale**              | 12        | 7         | - 41.7% | 16           | 8         | - 50.0% |
| Inventory of Homes for Sale              | 247       | 174       | - 29.6% | --           | --        | --      |
| Months Supply of Inventory               | 0.5       | 0.4       | - 20.0% | --           | --        | --      |

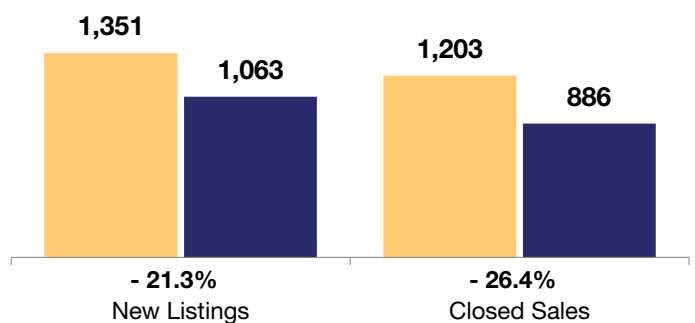
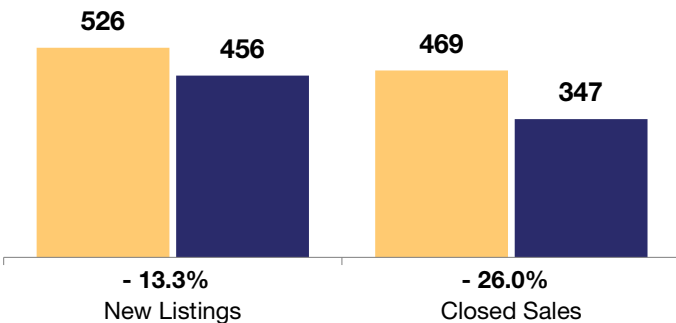
\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

### March

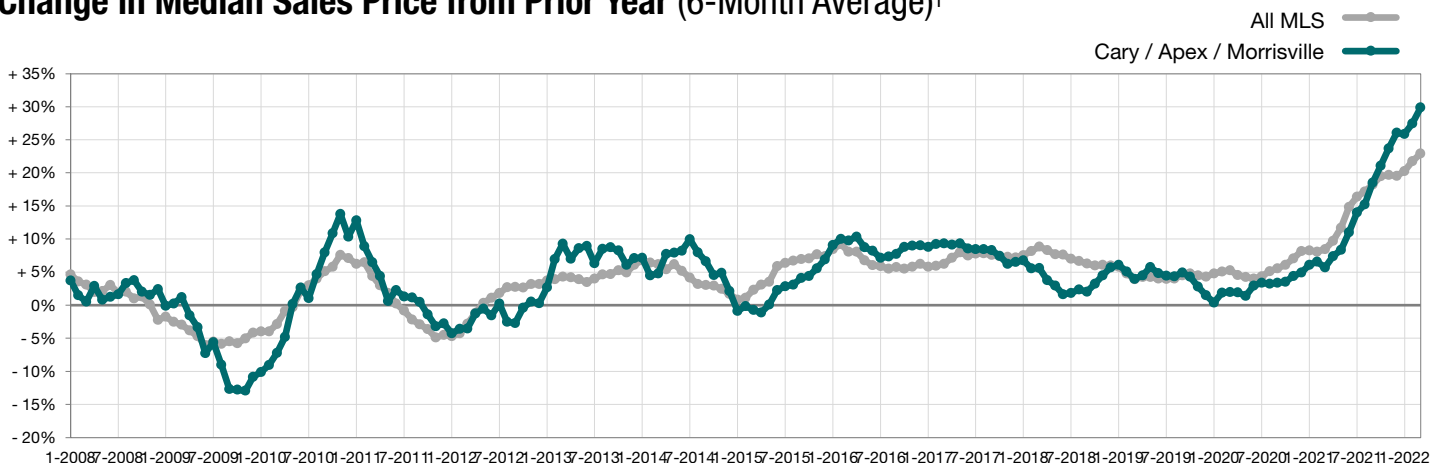
2021 2022

### Year to Date

2021 2022



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period