

Cary / Apex / Morrisville

+ 8.3%

Change in
New Listings

+ 18.1%

Change in
Closed Sales

- 3.2%

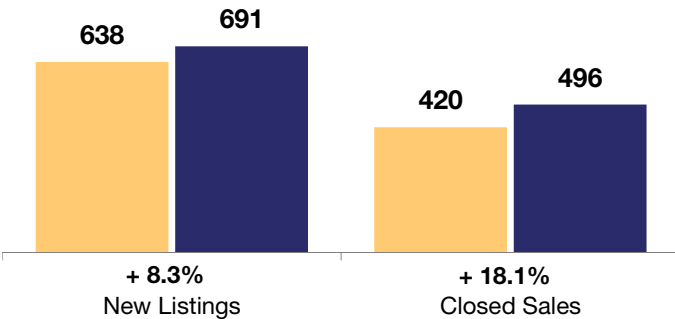
Change in
Median Sales Price

	April			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	638	691	+ 8.3%	2,273	2,379	+ 4.7%
Closed Sales	420	496	+ 18.1%	1,454	1,488	+ 2.3%
Median Sales Price*	\$364,000	\$352,250	- 3.2%	\$347,102	\$355,000	+ 2.3%
Average Sales Price*	\$394,350	\$389,989	- 1.1%	\$376,334	\$392,993	+ 4.4%
Total Dollar Volume (in millions)*	\$165.6	\$193.4	+ 16.8%	\$547.2	\$584.8	+ 6.9%
Percent of Original List Price Received*	99.5%	99.3%	- 0.2%	99.1%	98.8%	- 0.3%
Percent of List Price Received*	100.0%	100.0%	0.0%	99.7%	99.5%	- 0.2%
Days on Market Until Sale**	21	18	- 14.3%	25	27	+ 8.0%
Inventory of Homes for Sale	906	969	+ 7.0%	--	--	--
Months Supply of Inventory	2.0	2.1	+ 5.0%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

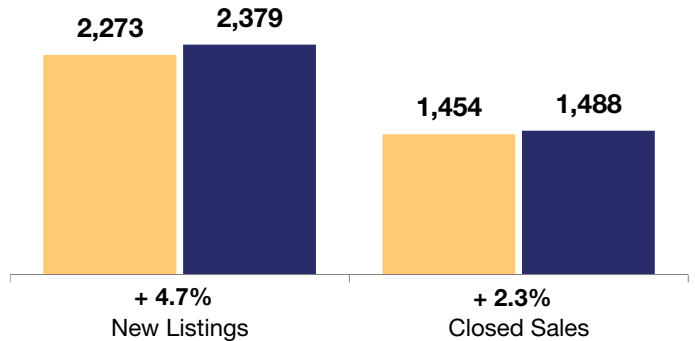
April

2017 2018

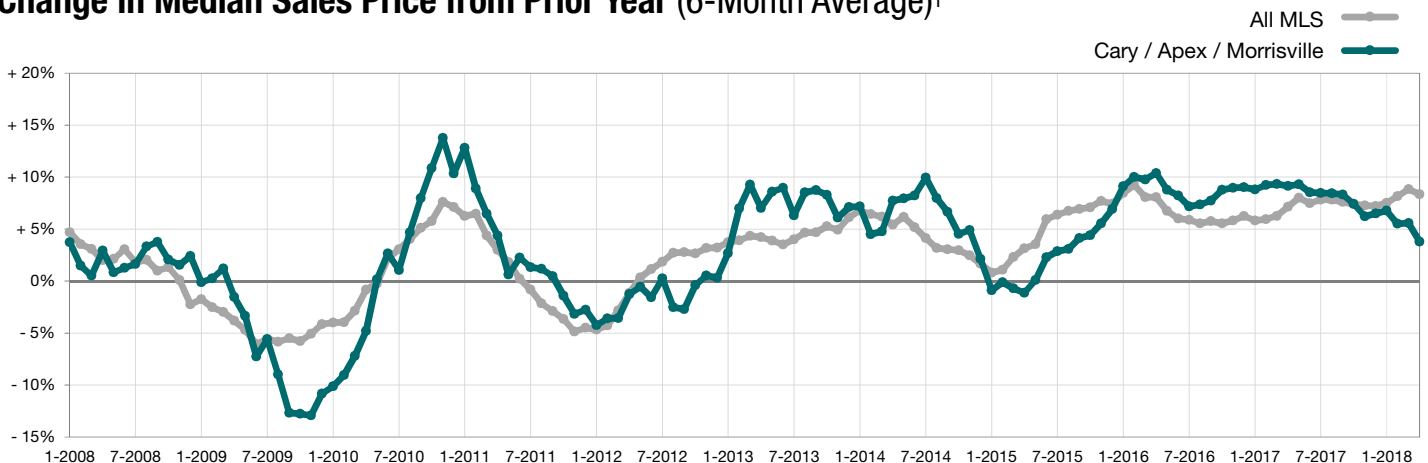


Year to Date

2017 2018



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period