A RESEARCH TOOL PROVIDED BY TRIANGLE MLS



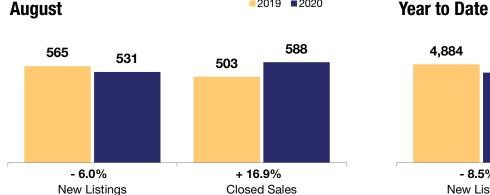
Cary / Apex / **Morrisville**

| - 0.0% | + 10.9% | + 0.0% | | |
|----------------------------------|----------------------------------|--|--|--|
| Change in New Listings | Change in Closed Sales | Change in Median Sales Price | | |
| | | | | |

| | | August | | | Year to Date | | |
|--|-----------|---------------|---------|-----------|---------------|--------|--|
| | 2019 | 2020 | +/- | 2019 | 2020 | +/- | |
| New Listings | 565 | 531 | - 6.0% | 4,884 | 4,471 | - 8.5% | |
| Closed Sales | 503 | 588 | + 16.9% | 3,867 | 3,860 | - 0.2% | |
| Median Sales Price* | \$375,000 | \$397,450 | + 6.0% | \$380,000 | \$389,990 | + 2.6% | |
| Average Sales Price* | \$419,600 | \$443,218 | + 5.6% | \$419,328 | \$433,107 | + 3.3% | |
| Total Dollar Volume (in millions)* | \$210.6 | \$260.6 | + 23.7% | \$1,621.1 | \$1,671.8 | + 3.1% | |
| Percent of Original List Price Received* | 98.0% | 98.9% | + 0.9% | 98.3% | 98.5% | + 0.2% | |
| Percent of List Price Received* | 99.2% | 99.6 % | + 0.4% | 99.3% | 99.4 % | + 0.1% | |
| Days on Market Until Sale** | 26 | 21 | - 19.2% | 28 | 28 | 0.0% | |
| Inventory of Homes for Sale | 1,267 | 621 | - 51.0% | | | | |
| Months Supply of Inventory | 2.8 | 1.3 | - 53.6% | | | | |

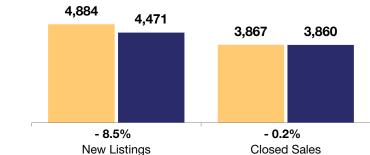
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

2019 2020





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Change in Median Sales Price from Prior Year (6-Month Average)⁺ All MLS Cary / Apex / Morrisville + 20% + 15% + 10% + 5% 0% - 5% - 10% - 15%

1-2008 7-2008 1-2009 7-2009 1-2010 7-2010 1-2011 7-2011 1-2012 7-2012 1-2013 7-2013 1-2014 7-2014 1-2015 7-2015 1-2016 7-2016 1-2017 7-2017 1-2018 7-2018 1-2019 7-2019 1-2020 7-2020

† Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period