A RESEARCH TOOL PROVIDED BY TRIANGLE MLS



Cary / Apex / Morrisville

+ 16.5%	+ 22.0%	+ 4.2%
Change in New Listings	Change in Closed Sales	Change in Median Sales Price
•		

	S	September			Year to Date		
	2018	2019	+/-	2018	2019	+/-	
New Listings	436	508	+ 16.5%	5,535	5,383	- 2.7%	
Closed Sales	359	438	+ 22.0%	4,224	4,335	+ 2.6%	
Median Sales Price*	\$360,000	\$375,000	+ 4.2%	\$365,000	\$380,000	+ 4.1%	
Average Sales Price*	\$390,206	\$403,387	+ 3.4%	\$398,475	\$417,512	+ 4.8%	
Total Dollar Volume (in millions)*	\$140.1	\$176.7	+ 26.1%	\$1,683.2	\$1,809.5	+ 7.5%	
Percent of Original List Price Received*	98.4%	97.9%	- 0.5%	99.0%	98.3%	- 0.7%	
Percent of List Price Received*	99.3%	99.0%	- 0.3%	99.6%	99.3%	- 0.3%	
Days on Market Until Sale**	26	26	0.0%	22	28	+ 27.3%	
Inventory of Homes for Sale	1,201	1,145	- 4.7%				
Months Supply of Inventory	2.6	2.5	- 3.8%				

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



436

+ 16.5%

New Listings

508









Change in Median Sales Price from Prior Year (6-Month Average)[†]

1-2008 7-2008 1-2009 7-2009 1-2010 7-2010 1-2011 7-2011 1-2012 7-2012 1-2013 7-2013 1-2014 7-2014 1-2015 7-2015 1-2016 7-2016 1-2017 7-2017 1-2018 7-2018 1-2019 7-2019

† Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period