

Cary / Apex / Morrisville

+ 9.1%

Change in
New Listings

+ 13.6%

Change in
Closed Sales

+ 3.3%

Change in
Median Sales Price

	October			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	449	490	+ 9.1%	5,984	5,881	- 1.7%
Closed Sales	418	475	+ 13.6%	4,642	4,818	+ 3.8%
Median Sales Price*	\$363,618	\$375,500	+ 3.3%	\$365,000	\$379,900	+ 4.1%
Average Sales Price*	\$407,536	\$408,429	+ 0.2%	\$399,291	\$416,587	+ 4.3%
Total Dollar Volume (in millions)*	\$170.4	\$194.0	+ 13.9%	\$1,853.5	\$2,006.7	+ 8.3%
Percent of Original List Price Received*	98.3%	97.9%	- 0.4%	98.9%	98.2%	- 0.7%
Percent of List Price Received*	99.1%	99.2%	+ 0.1%	99.6%	99.3%	- 0.3%
Days on Market Until Sale**	27	28	+ 3.7%	22	28	+ 27.3%
Inventory of Homes for Sale	1,148	1,097	- 4.4%	--	--	--
Months Supply of Inventory	2.5	2.4	- 4.0%	--	--	--

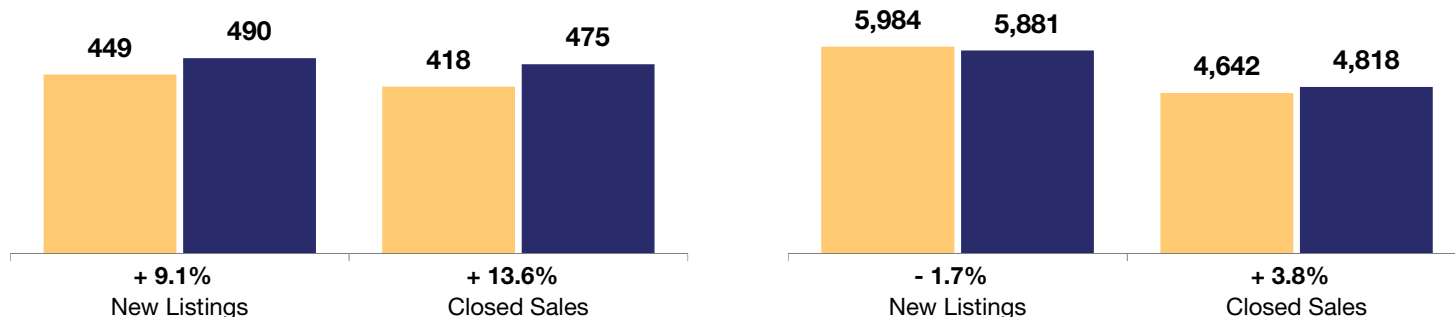
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

October

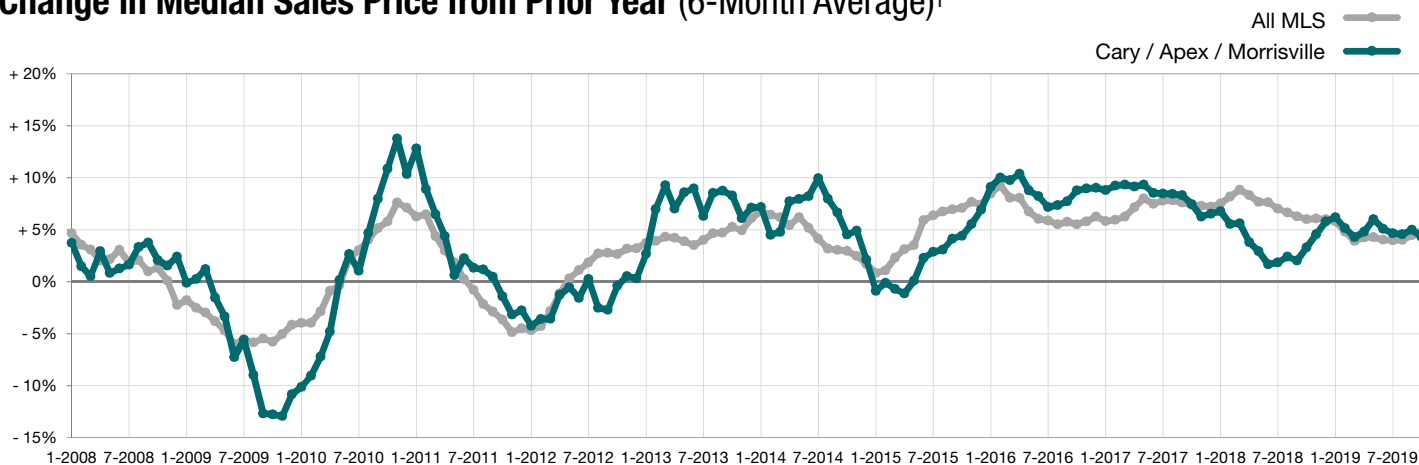
2018 2019

Year to Date

2018 2019



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period