

Cary / Apex / Morrisville

+ 13.4%

Change in
New Listings

- 5.0%

Change in
Closed Sales

+ 6.1%

Change in
Median Sales Price

	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	335	380	+ 13.4%	6,286	6,326	+ 0.6%
Closed Sales	458	435	- 5.0%	5,012	5,072	+ 1.2%
Median Sales Price*	\$353,500	\$375,000	+ 6.1%	\$352,453	\$365,730	+ 3.8%
Average Sales Price*	\$388,153	\$410,321	+ 5.7%	\$384,338	\$400,191	+ 4.1%
Total Dollar Volume (in millions)*	\$177.8	\$178.5	+ 0.4%	\$1,926.3	\$2,029.8	+ 5.4%
Percent of Original List Price Received*	97.6%	98.9%	+ 1.3%	98.8%	98.9%	+ 0.1%
Percent of List Price Received*	99.0%	99.3%	+ 0.3%	99.6%	99.6%	0.0%
Days on Market Until Sale**	28	30	+ 7.1%	23	23	0.0%
Inventory of Homes for Sale	929	1,028	+ 10.7%	--	--	--
Months Supply of Inventory	2.1	2.2	+ 4.8%	--	--	--

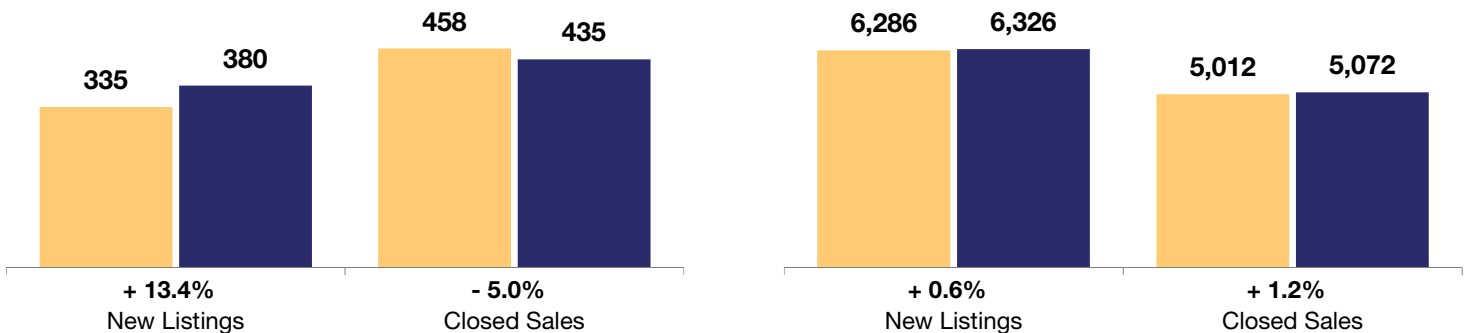
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

November

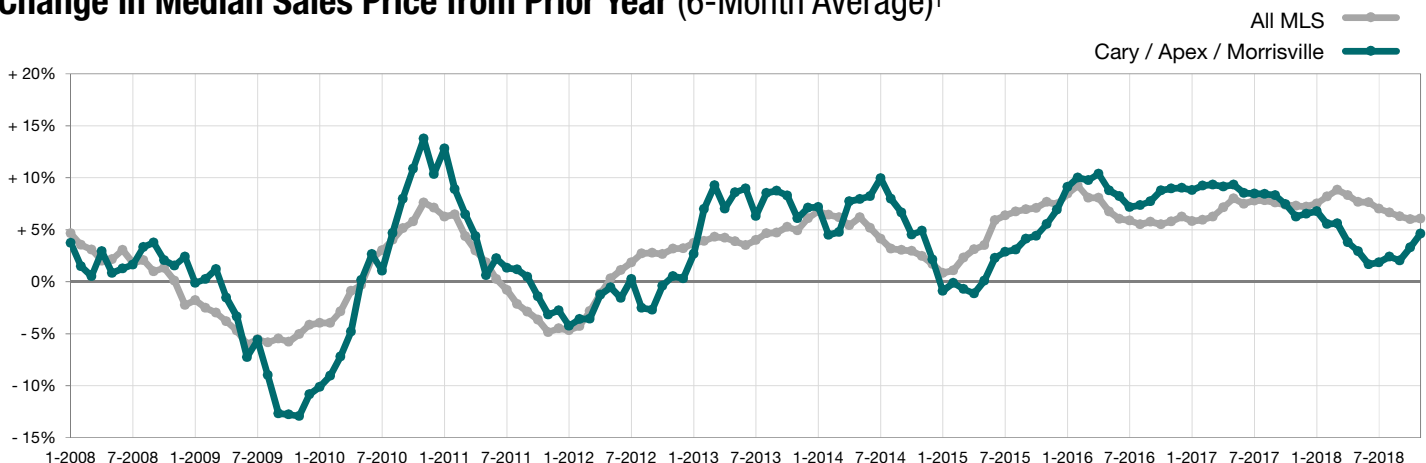
2017 2018

Year to Date

2017 2018



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period