

Cary / Apex / Morrisville

- 10.6%

Change in
New Listings

+ 7.4%

Change in
Closed Sales

+ 5.3%

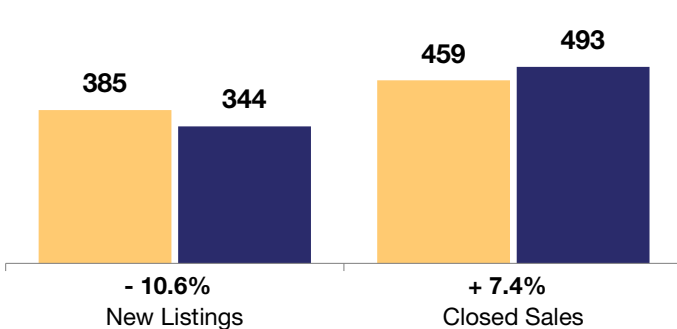
Change in
Median Sales Price

	November			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	385	344	- 10.6%	6,284	5,930	- 5.6%
Closed Sales	459	493	+ 7.4%	5,246	5,451	+ 3.9%
Median Sales Price*	\$383,500	\$404,000	+ 5.3%	\$379,900	\$390,000	+ 2.7%
Average Sales Price*	\$429,224	\$446,365	+ 4.0%	\$417,826	\$435,274	+ 4.2%
Total Dollar Volume (in millions)*	\$197.0	\$220.1	+ 11.7%	\$2,191.5	\$2,372.2	+ 8.2%
Percent of Original List Price Received*	97.3%	99.5%	+ 2.3%	98.2%	98.7%	+ 0.5%
Percent of List Price Received*	98.8%	99.9%	+ 1.1%	99.2%	99.5%	+ 0.3%
Days on Market Until Sale**	36	18	- 50.0%	28	25	- 10.7%
Inventory of Homes for Sale	1,044	428	- 59.0%	--	--	--
Months Supply of Inventory	2.2	0.8	- 63.6%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

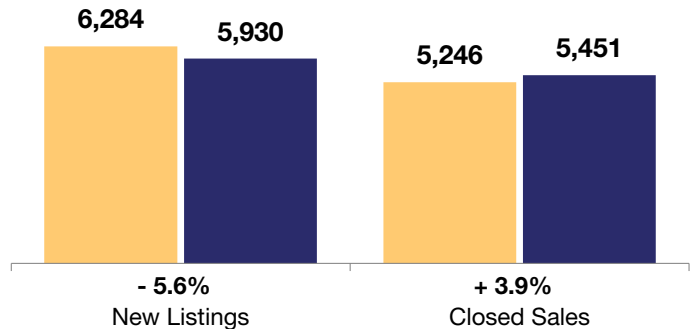
November

2019 2020

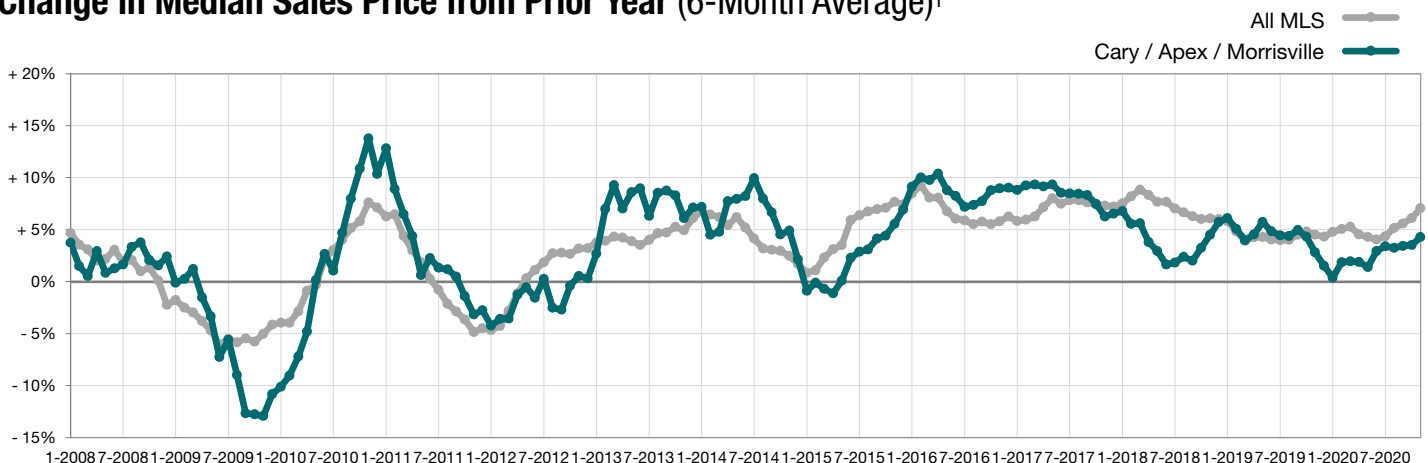


Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period