

## Cary / Apex / Morrisville

**- 34.5%**

**- 37.8%**

**+ 9.3%**

Change in  
New Listings

Change in  
Closed Sales

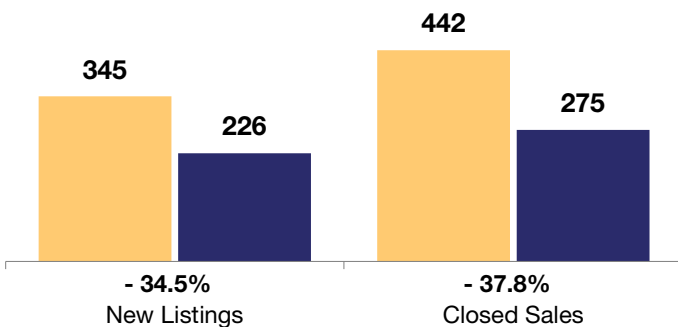
Change in  
Median Sales Price

|  | November  |                  |          | Year to Date |                  |         |
|--|-----------|------------------|----------|--------------|------------------|---------|
|  | 2021      | 2022             | + / -    | 2021         | 2022             | + / -   |
| New Listings                             | 345       | 226              | - 34.5%  | 5,398        | 4,711            | - 12.7% |
| Closed Sales                             | 442       | 275              | - 37.8%  | 5,239        | 4,026            | - 23.2% |
| Median Sales Price*                      | \$517,836 | <b>\$566,000</b> | + 9.3%   | \$460,605    | <b>\$558,000</b> | + 21.1% |
| Average Sales Price*                     | \$551,156 | <b>\$633,203</b> | + 14.9%  | \$511,952    | <b>\$633,791</b> | + 23.8% |
| Total Dollar Volume (in millions)*       | \$243.6   | <b>\$174.1</b>   | - 28.5%  | \$2,682.1    | <b>\$2,551.6</b> | - 4.9%  |
| Percent of Original List Price Received* | 105.1%    | <b>96.3%</b>     | - 8.4%   | 104.6%       | <b>103.4%</b>    | - 1.1%  |
| Percent of List Price Received*          | 105.1%    | <b>98.7%</b>     | - 6.1%   | 104.5%       | <b>104.0%</b>    | - 0.5%  |
| Days on Market Until Sale**              | 7         | 29               | + 314.3% | 8            | 12               | + 50.0% |
| Housing Affordability Index              | 73        | 47               | - 35.6%  | 82           | 47               | - 42.7% |
| Inventory of Homes for Sale              | 162       | 450              | + 177.8% | --           | --               | --      |
| Months Supply of Inventory               | 0.3       | 1.3              | + 333.3% | --           | --               | --      |

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

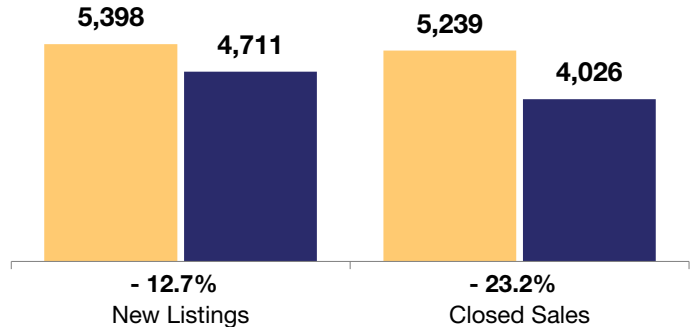
### November

2021 2022

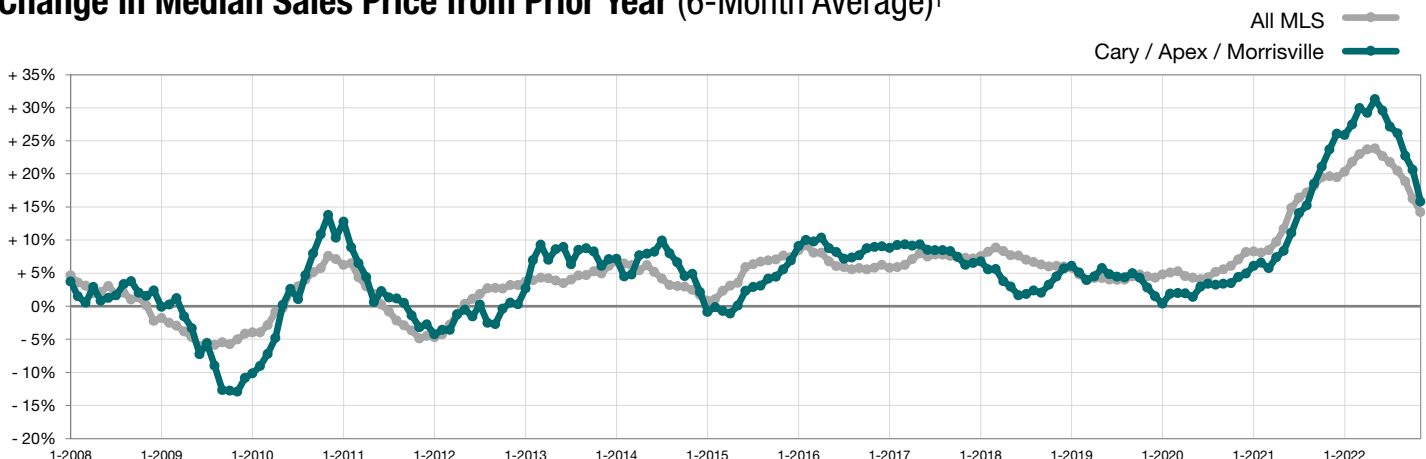


### Year to Date

2021 2022



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period