

Cary / Apex / Morrisville

+ 16.3%

Change in
New Listings

+ 25.9%

Change in
Closed Sales

- 5.7%

Change in
Median Sales Price

	December			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	252	293	+ 16.3%	6,626	6,578	- 0.7%
Closed Sales	382	481	+ 25.9%	5,461	5,762	+ 5.5%
Median Sales Price*	\$387,109	\$365,000	- 5.7%	\$367,500	\$377,500	+ 2.7%
Average Sales Price*	\$405,310	\$411,585	+ 1.5%	\$400,594	\$417,159	+ 4.1%
Total Dollar Volume (in millions)*	\$154.8	\$198.0	+ 27.9%	\$2,187.6	\$2,403.3	+ 9.9%
Percent of Original List Price Received*	97.8%	97.1%	- 0.7%	98.9%	98.1%	- 0.8%
Percent of List Price Received*	99.2%	98.4%	- 0.8%	99.5%	99.2%	- 0.3%
Days on Market Until Sale**	30	43	+ 43.3%	23	30	+ 30.4%
Inventory of Homes for Sale	978	857	- 12.4%	--	--	--
Months Supply of Inventory	2.1	1.8	- 14.3%	--	--	--

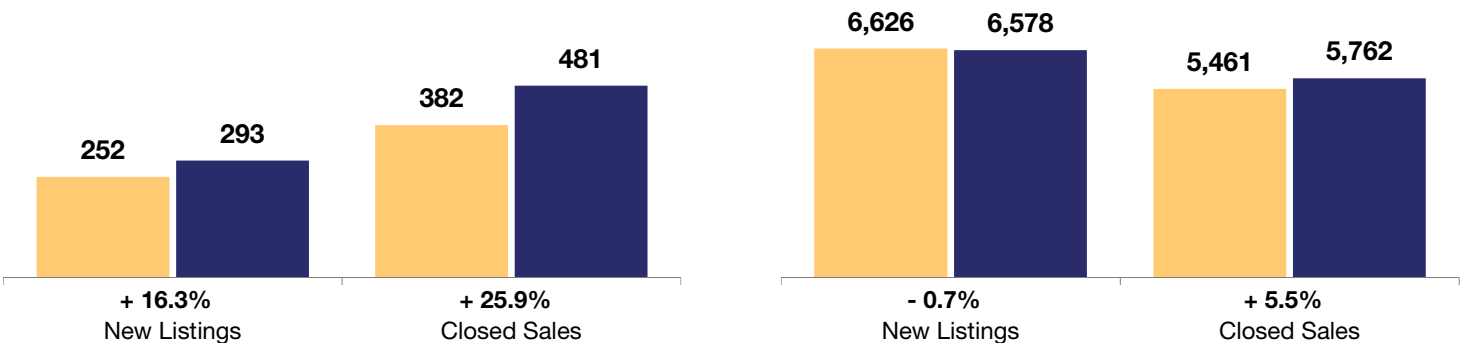
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

December

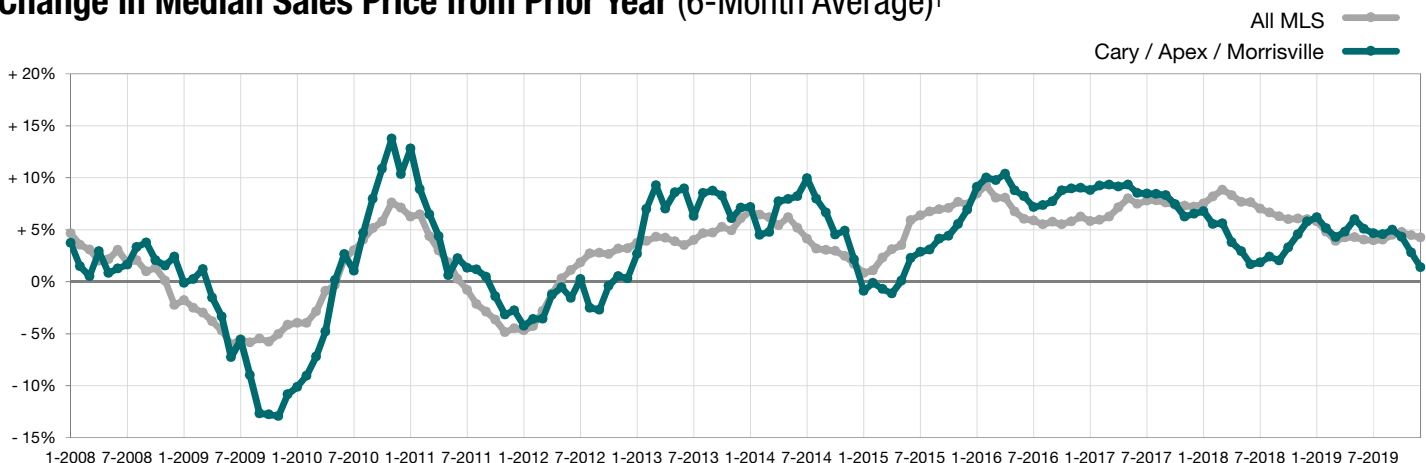
2018 2019

Year to Date

2018 2019



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period