Local Market Update – April 2021

A RESEARCH TOOL PROVIDED BY TRIANGLE MLS



Fuquay-Varina / **Holly Springs**

+ 20.4%

+ 16.2%

+ 17.5%

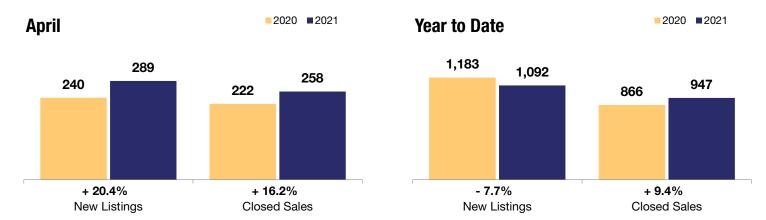
Change in **New Listings**

Change in **Closed Sales**

Change in **Median Sales Price**

		April			Year to Date		
	2020	2021	+/-	2020	2021	+/-	
New Listings	240	289	+ 20.4%	1,183	1,092	- 7.7%	
Closed Sales	222	258	+ 16.2%	866	947	+ 9.4%	
Median Sales Price*	\$328,283	\$385,821	+ 17.5%	\$325,000	\$371,556	+ 14.3%	
Average Sales Price*	\$363,909	\$406,398	+ 11.7%	\$354,770	\$388,963	+ 9.6%	
Total Dollar Volume (in millions)*	\$80.8	\$104.9	+ 29.8%	\$307.2	\$368.3	+ 19.9%	
Percent of Original List Price Received*	98.8%	103.3%	+ 4.6%	98.4%	102.0%	+ 3.7%	
Percent of List Price Received*	99.4%	102.4%	+ 3.0%	99.3%	101.3%	+ 2.0%	
Days on Market Until Sale**	21	6	- 71.4%	31	11	- 64.5%	
Inventory of Homes for Sale	612	134	- 78.1%				
Months Supply of Inventory	2.6	0.4	- 84.6%				

^{*} Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)†



1-20087-20081-20097-20091-20107-20101-20117-20111-20127-20121-20137-20131-20147-20141-20157-20151-20167-20161-20177-20181-20181-20197-20191-20207-20201-2021

[†] Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period