Local Market Update – June 2021

A RESEARCH TOOL PROVIDED BY TRIANGLE MLS



Fuquay-Varina / **Holly Springs**

- 28.5%

- 13.7%

+ 31.4%

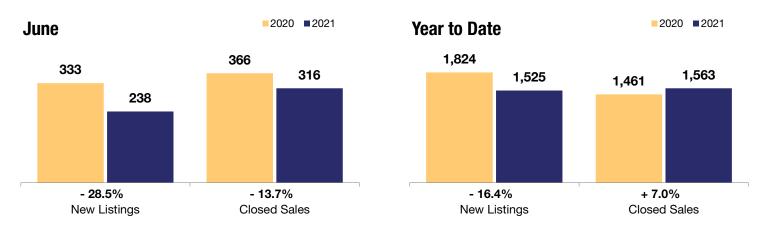
Change in **New Listings**

Change in **Closed Sales**

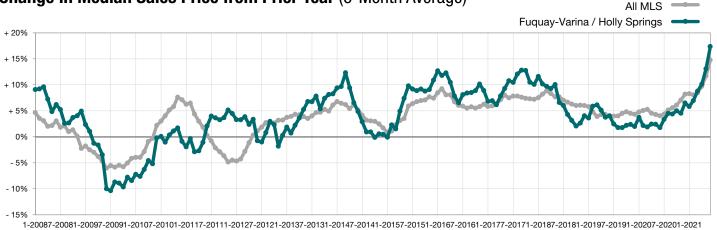
Change in **Median Sales Price**

		June			Year to Date		
	2020	2021	+/-	2020	2021	+/-	
New Listings	333	238	- 28.5%	1,824	1,525	- 16.4%	
Closed Sales	366	316	- 13.7%	1,461	1,563	+ 7.0%	
Median Sales Price*	\$311,451	\$409,197	+ 31.4%	\$322,500	\$384,000	+ 19.1%	
Average Sales Price*	\$353,166	\$433,807	+ 22.8%	\$355,193	\$404,244	+ 13.8%	
Total Dollar Volume (in millions)*	\$129.3	\$137.1	+ 6.1%	\$518.9	\$631.8	+ 21.8%	
Percent of Original List Price Received*	98.5%	105.4%	+ 7.0%	98.5%	103.2%	+ 4.8%	
Percent of List Price Received*	99.3%	104.7%	+ 5.4%	99.3%	102.5%	+ 3.2%	
Days on Market Until Sale**	27	5	- 81.5%	28	9	- 67.9%	
Inventory of Homes for Sale	484	107	- 77.9%				
Months Supply of Inventory	1.9	0.4	- 78.9%				

^{*} Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)†



[†] Each dot represents the change in median sales price from the prior year using a 6-month weighted average.