Local Market Update – December 2021

A RESEARCH TOOL PROVIDED BY TRIANGLE MLS

Inventory of Homes for Sale

Months Supply of Inventory



Fuquay-Varina / Holly Springs

- 34.1% - 15

December

85

0.3

- 66.3%

- 62.5%

- 15.6%

+ 25.3%

Change in **New Listings**

Change in Closed Sales

Change in Median Sales Price

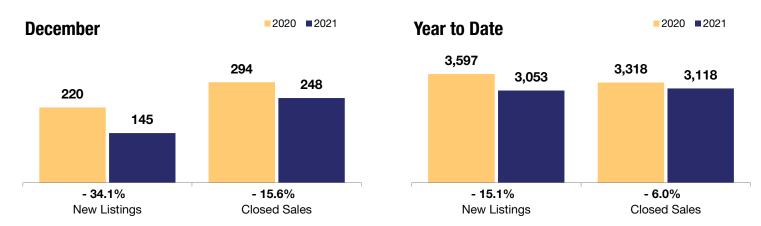
Year to Date

2020 2021 2020 2021 +/-**New Listings** 220 145 - 34.1% 3,053 3,597 - 15.1% Closed Sales 294 248 - 15.6% 3,318 3,118 - 6.0% Median Sales Price* \$359,010 \$450,000 + 25.3% \$336,526 \$403,580 + 19.9% Average Sales Price* \$379,084 \$473,291 + 24.9% \$362,259 \$429,075 + 18.4% Total Dollar Volume (in millions)* \$111.5 \$117.4 + 5.3% \$1,202.0 \$1,337.9 + 11.3% Percent of Original List Price Received* 100.9% 103.2% + 2.3% 99.1% 104.0% + 4.9% Percent of List Price Received* 100.6% 103.1% + 2.5% 99.7% 103.5% + 3.8% Days on Market Until Sale** 9 14 - 35.7% 22 - 63.6% 8

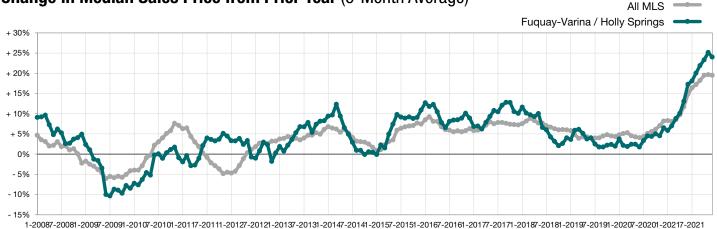
252

0.8

^{*} Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)†



[†] Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period