

Inside the Beltline

- 18.1%

Change in
New Listings

- 8.2%

Change in
Closed Sales

+ 28.2%

Change in
Median Sales Price

	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	116	95	- 18.1%	116	95	- 18.1%
Closed Sales	61	56	- 8.2%	61	56	- 8.2%
Median Sales Price*	\$380,000	\$487,000	+ 28.2%	\$380,000	\$487,000	+ 28.2%
Average Sales Price*	\$495,283	\$594,384	+ 20.0%	\$495,283	\$594,384	+ 20.0%
Total Dollar Volume (in millions)*	\$30.2	\$33.3	+ 10.2%	\$30.2	\$33.3	+ 10.2%
Percent of Original List Price Received*	96.3%	96.6%	+ 0.3%	96.3%	96.6%	+ 0.3%
Percent of List Price Received*	97.8%	98.7%	+ 0.9%	97.8%	98.7%	+ 0.9%
Days on Market Until Sale**	50	49	- 2.0%	50	49	- 2.0%
Inventory of Homes for Sale	249	190	- 23.7%	--	--	--
Months Supply of Inventory	2.9	2.2	- 24.1%	--	--	--

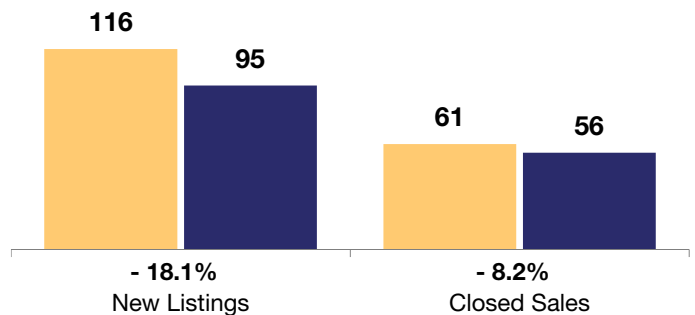
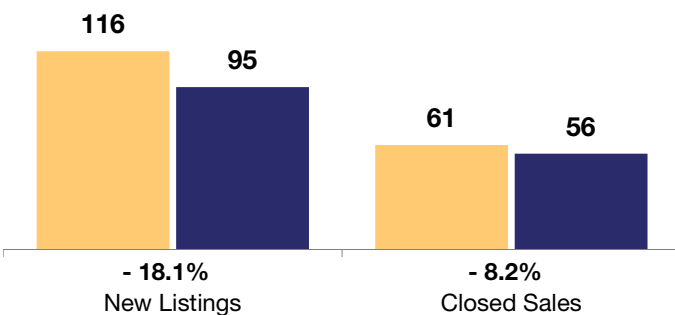
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

January

■ 2019 ■ 2020

Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)†

