

+ 0.9%

- 18.2%

- 0.8%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

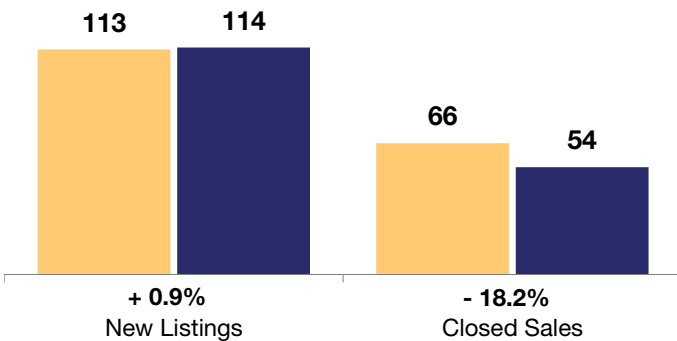
Inside the Beltline

	February			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	113	114	+ 0.9%	206	218	+ 5.8%
Closed Sales	66	54	- 18.2%	125	109	- 12.8%
Median Sales Price*	\$405,283	\$402,000	- 0.8%	\$395,000	\$420,000	+ 6.3%
Average Sales Price*	\$470,797	\$500,562	+ 6.3%	\$475,970	\$497,134	+ 4.4%
Total Dollar Volume (in millions)*	\$31.1	\$27.0	- 13.0%	\$59.5	\$54.2	- 8.9%
Percent of Original List Price Received*	96.4%	96.7%	+ 0.3%	96.4%	96.6%	+ 0.2%
Percent of List Price Received*	97.8%	98.2%	+ 0.4%	98.1%	98.0%	- 0.1%
Days on Market Until Sale**	58	54	- 6.9%	52	51	- 1.9%
Inventory of Homes for Sale	253	198	- 21.7%	--	--	--
Months Supply of Inventory	3.0	2.3	- 23.3%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

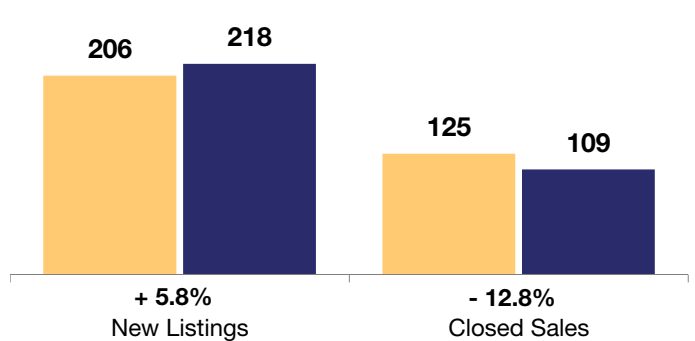
February

2017 2018

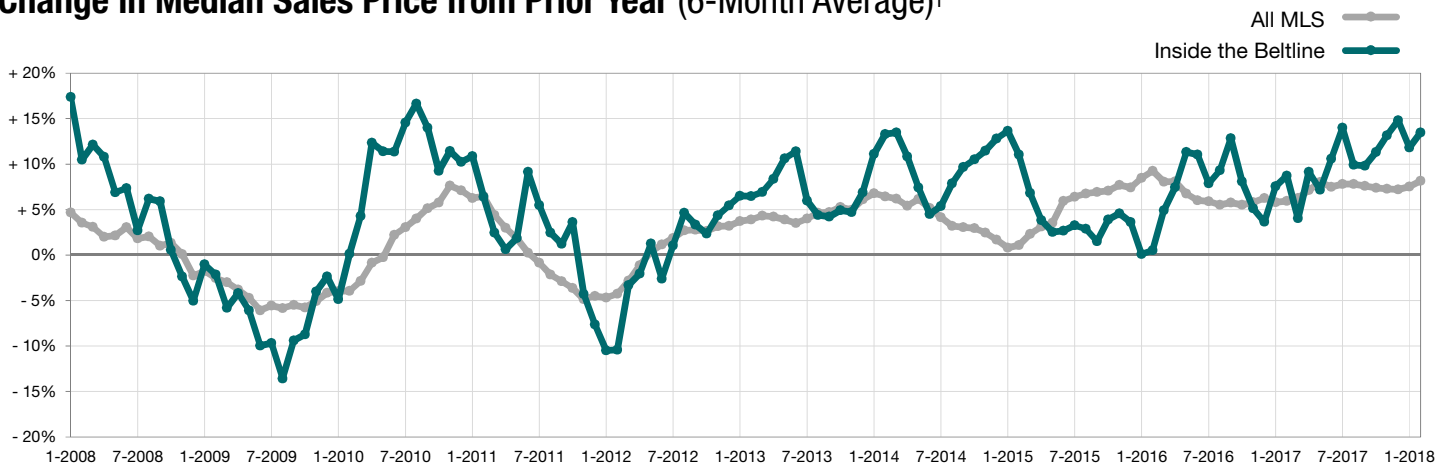


Year to Date

2017 2018



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period