

Inside the Beltline

- 13.0%

Change in
New Listings

+ 15.8%

Change in
Closed Sales

+ 14.4%

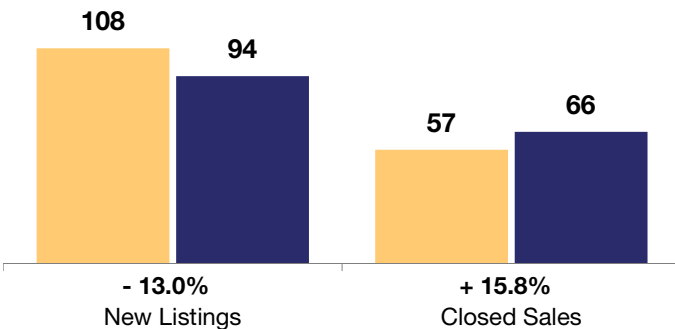
Change in
Median Sales Price

	February			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	108	94	- 13.0%	224	190	- 15.2%
Closed Sales	57	66	+ 15.8%	118	123	+ 4.2%
Median Sales Price*	\$425,000	\$486,250	+ 14.4%	\$392,500	\$489,000	+ 24.6%
Average Sales Price*	\$513,774	\$573,607	+ 11.6%	\$504,215	\$583,643	+ 15.8%
Total Dollar Volume (in millions)*	\$29.3	\$37.9	+ 29.3%	\$59.5	\$71.8	+ 20.7%
Percent of Original List Price Received*	96.9%	97.3%	+ 0.4%	96.6%	97.0%	+ 0.4%
Percent of List Price Received*	98.1%	98.8%	+ 0.7%	97.9%	98.8%	+ 0.9%
Days on Market Until Sale**	42	38	- 9.5%	46	43	- 6.5%
Inventory of Homes for Sale	254	180	- 29.1%	--	--	--
Months Supply of Inventory	3.0	2.1	- 30.0%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

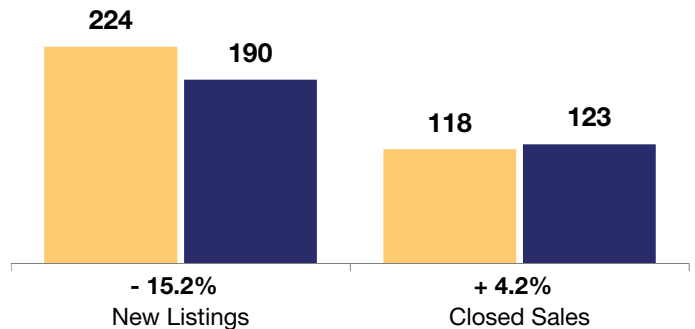
February

2019 2020



Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†

