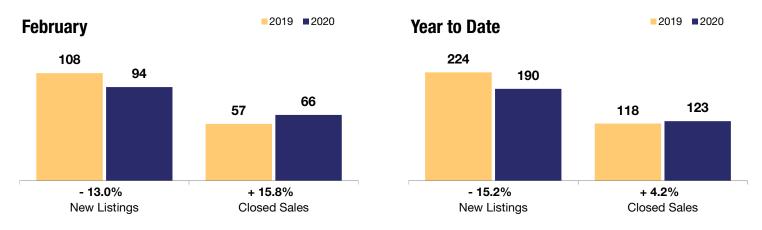
A RESEARCH TOOL PROVIDED BY TRIANGLE MLS



Inside the Beltline	- 13.0%	+ 15.8%	+ 14.4%
	Change in New Listings	Change in Closed Sales	Change in Median Sales Price

	F	February			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -	
New Listings	108	94	- 13.0%	224	190	- 15.2%	
Closed Sales	57	66	+ 15.8%	118	123	+ 4.2%	
Median Sales Price*	\$425,000	\$486,250	+ 14.4%	\$392,500	\$489,000	+ 24.6%	
Average Sales Price*	\$513,774	\$573,607	+ 11.6%	\$504,215	\$583,643	+ 15.8%	
Total Dollar Volume (in millions)*	\$29.3	\$37.9	+ 29.3%	\$59.5	\$71.8	+ 20.7%	
Percent of Original List Price Received*	96.9%	97.3%	+ 0.4%	96.6%	97.0%	+ 0.4%	
Percent of List Price Received*	98.1%	98.8%	+ 0.7%	97.9%	98.8%	+ 0.9%	
Days on Market Until Sale**	42	38	- 9.5%	46	43	- 6.5%	
Inventory of Homes for Sale	254	180	- 29.1%				
Months Supply of Inventory	3.0	2.1	- 30.0%				

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)⁺ All MLS Inside the Beltline + 20% + 15% + 10% + 5% 0% - 5% - 10% - 15% - 20%

1-2008 7-2008 1-2009 7-2009 1-2010 7-2010 1-2011 7-2011 1-2012 7-2012 1-2013 7-2013 1-2014 7-2014 1-2015 7-2015 1-2016 7-2016 1-2017 7-2017 1-2018 7-2018 1-2019 7-2019 1-2020

+ Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period