

Inside the Beltline

+ 0.8%

Change in
New Listings

- 12.8%

Change in
Closed Sales

- 3.3%

Change in
Median Sales Price

	March			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	133	134	+ 0.8%	357	323	- 9.5%
Closed Sales	86	75	- 12.8%	204	198	- 2.9%
Median Sales Price*	\$527,500	\$510,000	- 3.3%	\$439,600	\$492,000	+ 11.9%
Average Sales Price*	\$608,959	\$557,986	- 8.4%	\$548,372	\$573,924	+ 4.7%
Total Dollar Volume (in millions)*	\$52.4	\$41.8	- 20.1%	\$111.9	\$113.6	+ 1.6%
Percent of Original List Price Received*	96.9%	98.8%	+ 2.0%	96.7%	97.7%	+ 1.0%
Percent of List Price Received*	98.4%	98.9%	+ 0.5%	98.1%	98.9%	+ 0.8%
Days on Market Until Sale**	35	33	- 5.7%	41	40	- 2.4%
Inventory of Homes for Sale	264	212	- 19.7%	--	--	--
Months Supply of Inventory	3.1	2.5	- 19.4%	--	--	--

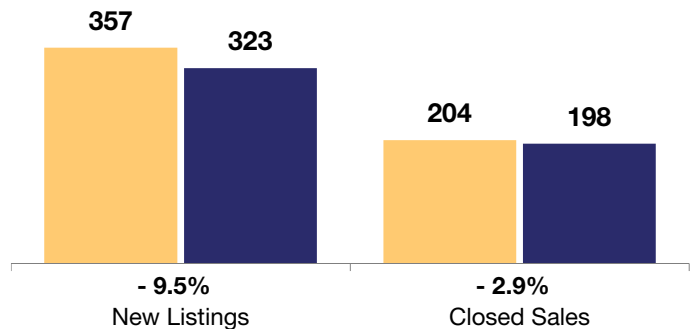
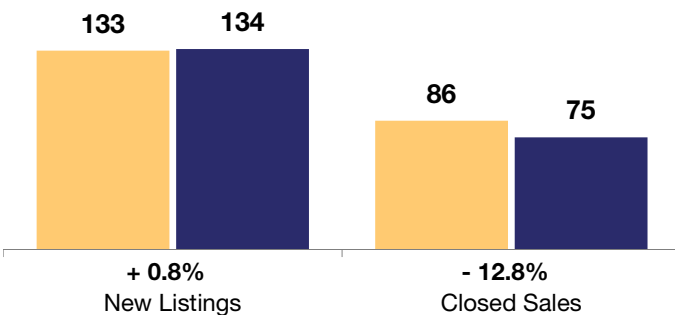
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

March

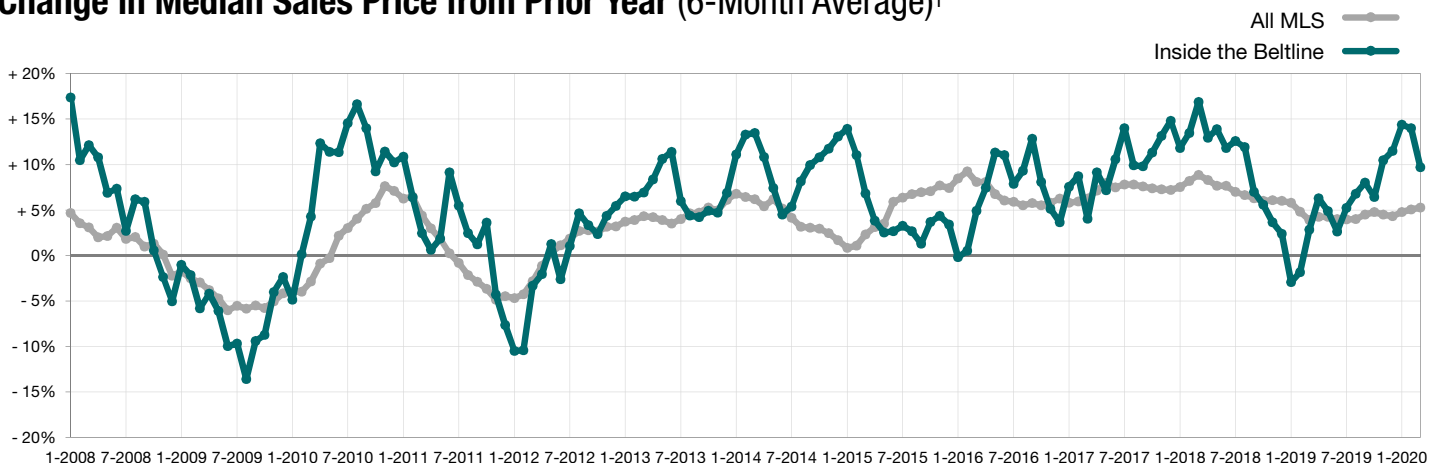
2019 2020

Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period