

Local Market Update – April 2013

A RESEARCH TOOL PROVIDED BY TRIANGLE MLS



+ 3.7%

Change in
New Listings

+ 29.2%

Change in
Closed Sales

- 3.7%

Change in
Median Sales Price

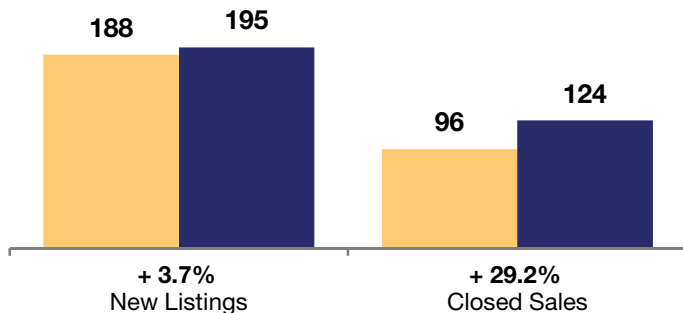
Inside the Beltline

	April			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	188	195	+ 3.7%	647	654	+ 1.1%
Closed Sales	96	124	+ 29.2%	293	346	+ 18.1%
Median Sales Price*	\$245,500	\$236,500	- 3.7%	\$205,500	\$232,500	+ 13.1%
Average Sales Price*	\$287,930	\$282,896	- 1.7%	\$266,197	\$287,618	+ 8.0%
Total Dollar Volume (in millions)*	\$27.6	\$35.1	+ 26.9%	\$78.0	\$99.5	+ 27.6%
Percent of Original List Price Received*	93.8%	92.7%	- 1.2%	91.9%	93.0%	+ 1.2%
Percent of List Price Received*	96.7%	95.6%	- 1.1%	95.6%	95.8%	+ 0.2%
Days on Market Until Sale	134	103	- 22.8%	130	104	- 19.9%
Inventory of Homes for Sale	704	577	- 18.0%	--	--	--
Months Supply of Inventory	8.4	5.9	- 30.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

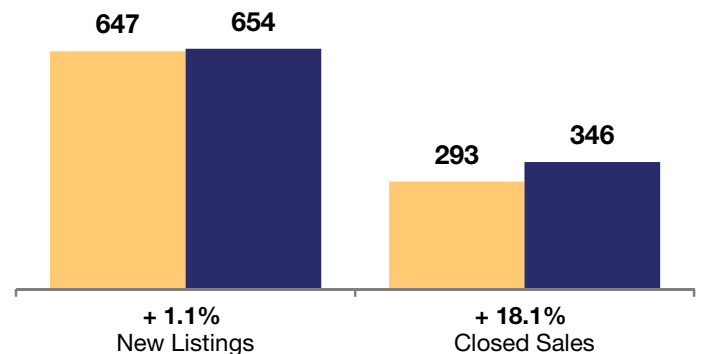
April

2012 2013

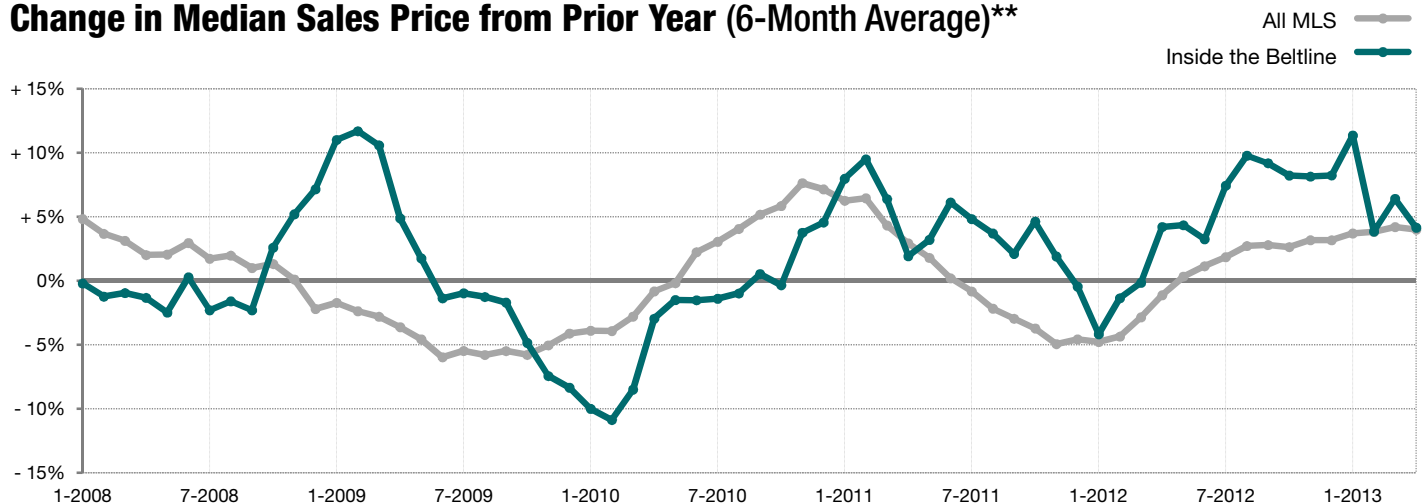


Year to Date

2012 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 10, 2013. All data from Triangle Multiple Listing Service, Inc.. | Powered by 10K Research and Marketing.