

Inside the Beltline

- 8.3%

Change in
New Listings

- 12.0%

Change in
Closed Sales

+ 15.8%

Change in
Median Sales Price

	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	145	133	- 8.3%	528	491	- 7.0%
Closed Sales	92	81	- 12.0%	287	285	- 0.7%
Median Sales Price*	\$487,450	\$564,500	+ 15.8%	\$451,000	\$495,000	+ 9.8%
Average Sales Price*	\$490,353	\$607,514	+ 23.9%	\$504,623	\$565,181	+ 12.0%
Total Dollar Volume (in millions)*	\$45.1	\$49.2	+ 9.1%	\$144.8	\$161.1	+ 11.2%
Percent of Original List Price Received*	98.3%	97.0%	- 1.3%	97.3%	96.8%	- 0.5%
Percent of List Price Received*	99.5%	98.9%	- 0.6%	98.7%	98.4%	- 0.3%
Days on Market Until Sale**	28	47	+ 67.9%	39	43	+ 10.3%
Inventory of Homes for Sale	280	268	- 4.3%	--	--	--
Months Supply of Inventory	3.3	3.2	- 3.0%	--	--	--

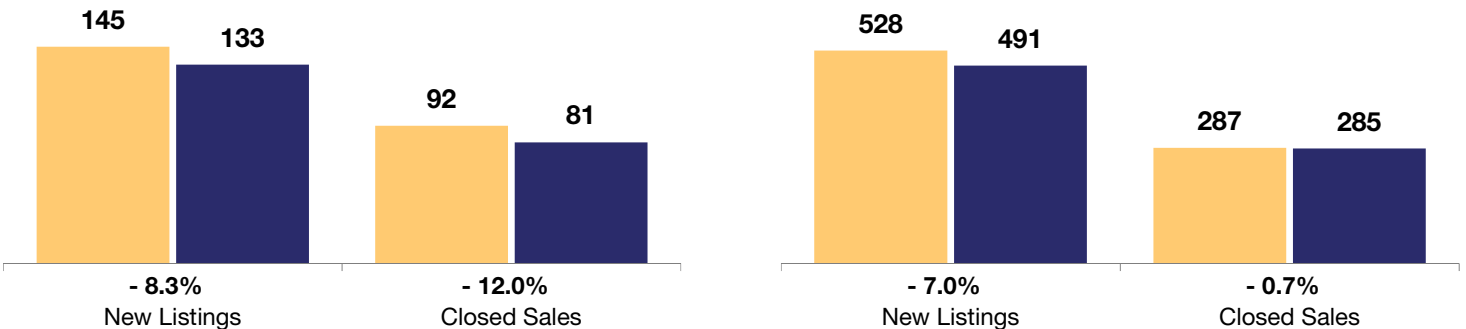
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

April

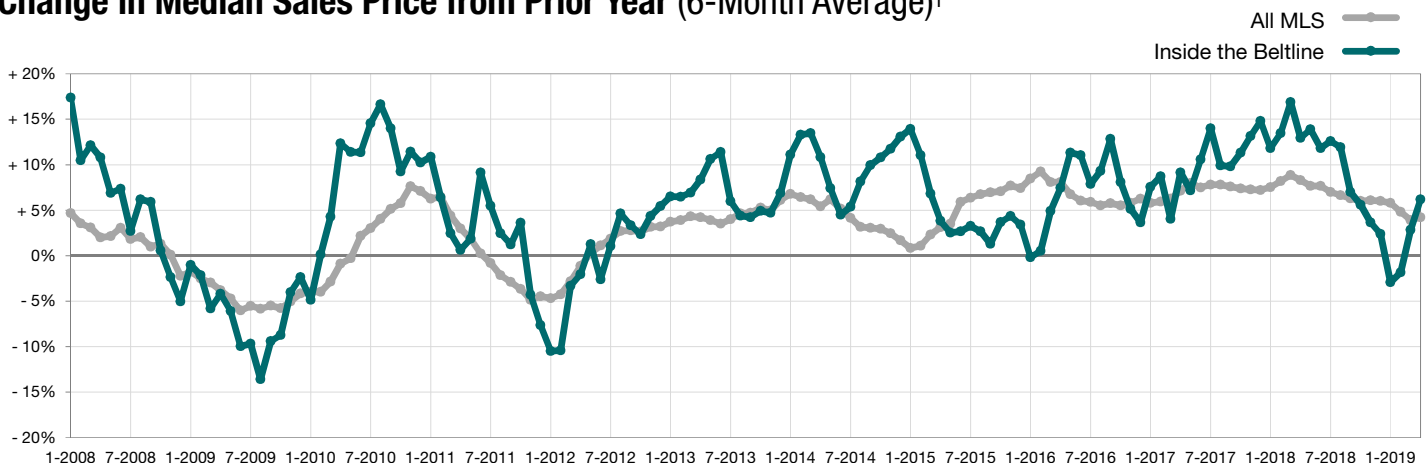
2018 2019

Year to Date

2018 2019



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period