

## Inside the Beltline

**- 34.6%**

**0.0%**

**- 4.8%**

Change in  
New Listings

Change in  
Closed Sales

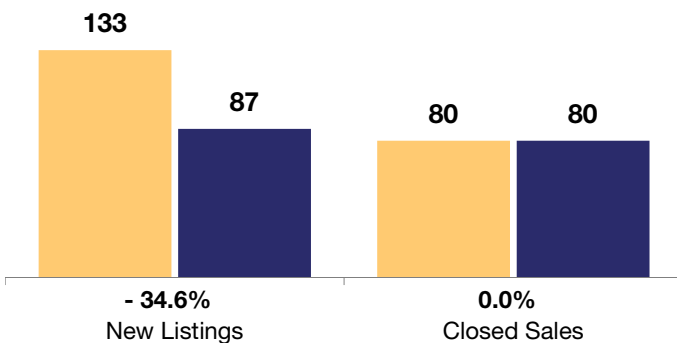
Change in  
Median Sales Price

	April			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	133	87	- 34.6%	490	409	- 16.5%
Closed Sales	80	80	0.0%	284	278	- 2.1%
Median Sales Price*	\$567,250	\$540,000	- 4.8%	\$495,000	\$508,250	+ 2.7%
Average Sales Price*	\$610,359	\$590,213	- 3.3%	\$565,833	\$578,612	+ 2.3%
Total Dollar Volume (in millions)*	\$48.8	\$47.2	- 3.3%	\$160.7	\$160.9	+ 0.1%
Percent of Original List Price Received*	97.0%	98.5%	+ 1.5%	96.8%	97.9%	+ 1.1%
Percent of List Price Received*	98.9%	99.1%	+ 0.2%	98.3%	98.9%	+ 0.6%
Days on Market Until Sale**	48	23	- 52.1%	43	35	- 18.6%
Inventory of Homes for Sale	278	217	- 21.9%	--	--	--
Months Supply of Inventory	3.3	2.7	- 18.2%	--	--	--

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

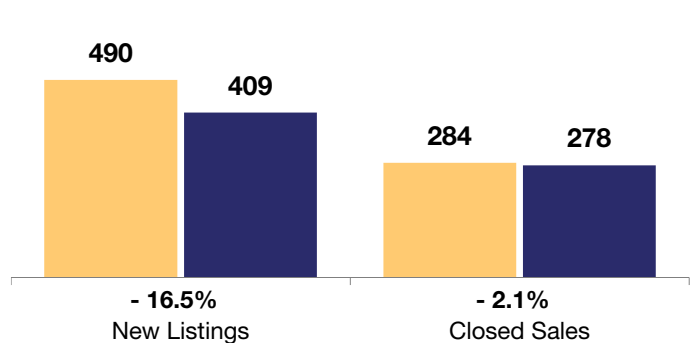
### April

2019 2020

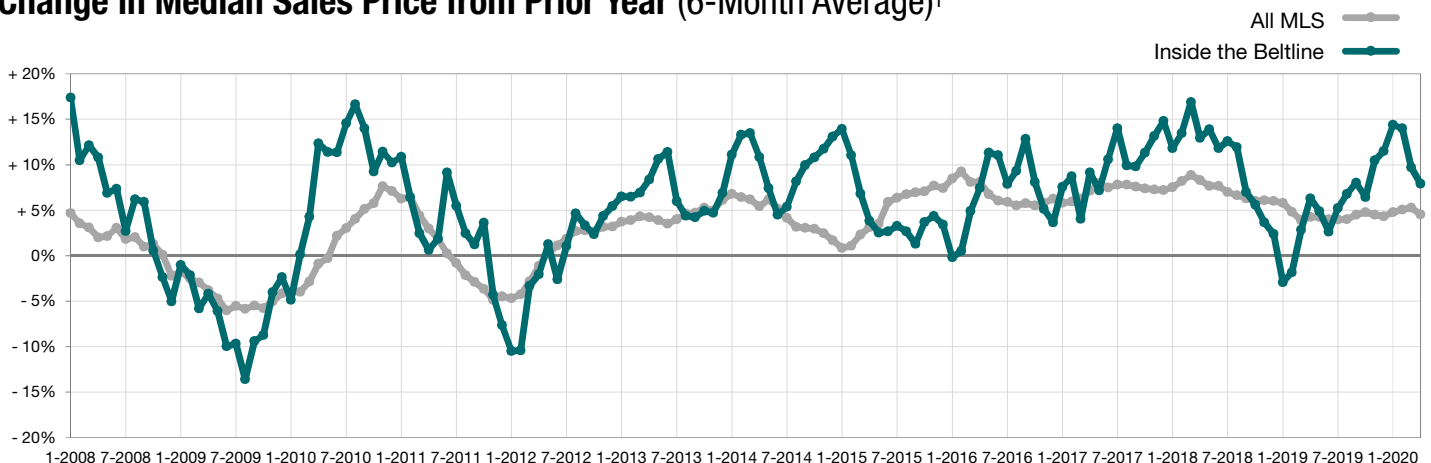


### Year to Date

2019 2020



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period