

## Inside the Beltline

**- 14.4%**

Change in  
New Listings

**- 45.0%**

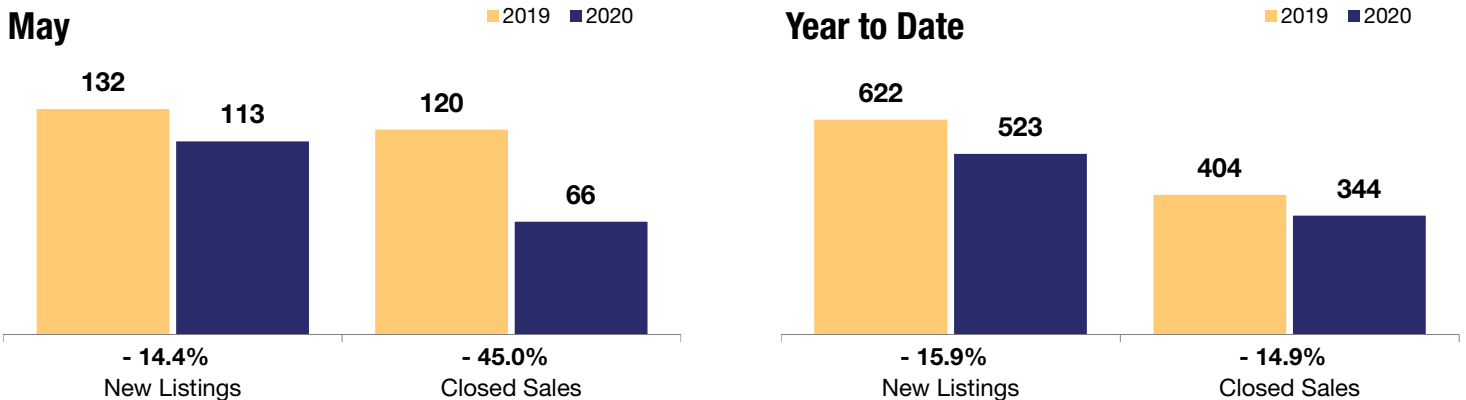
Change in  
Closed Sales

**+ 12.0%**

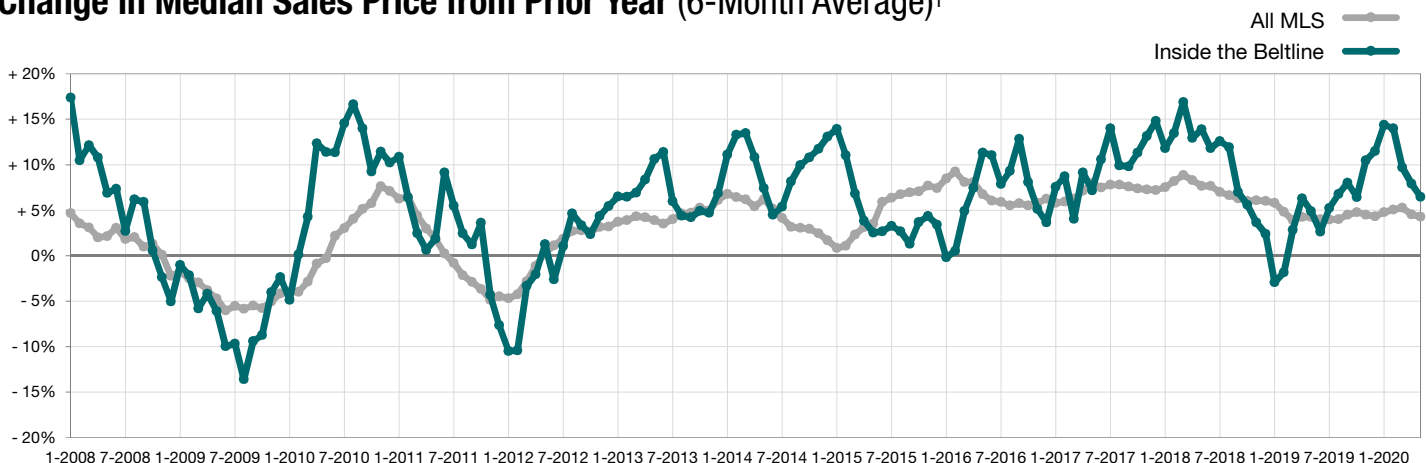
Change in  
Median Sales Price

	May			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	132	113	- 14.4%	622	523	- 15.9%
Closed Sales	120	66	- 45.0%	404	344	- 14.9%
Median Sales Price*	\$453,000	\$507,250	+ 12.0%	\$489,450	\$508,000	+ 3.8%
Average Sales Price*	\$551,239	\$638,660	+ 15.9%	\$561,498	\$590,132	+ 5.1%
Total Dollar Volume (in millions)*	\$66.1	\$42.2	- 36.3%	\$226.8	\$203.0	- 10.5%
Percent of Original List Price Received*	97.4%	98.3%	+ 0.9%	97.0%	98.0%	+ 1.0%
Percent of List Price Received*	98.8%	99.3%	+ 0.5%	98.5%	99.0%	+ 0.5%
Days on Market Until Sale**	32	14	- 56.3%	40	31	- 22.5%
Inventory of Homes for Sale	269	215	- 20.1%	--	--	--
Months Supply of Inventory	3.2	2.8	- 12.5%	--	--	--

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



## Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period