

## Inside the Beltline

**- 0.9%**

Change in  
New Listings

**- 4.5%**

Change in  
Closed Sales

**- 2.8%**

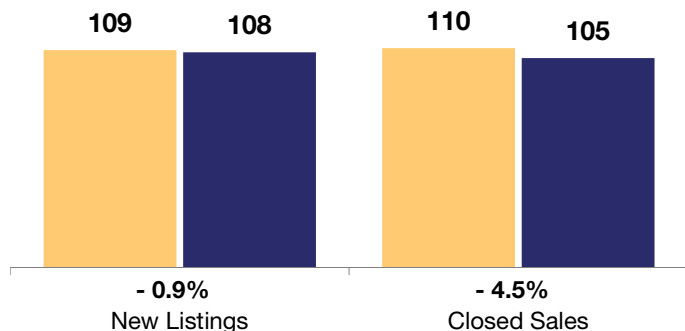
Change in  
Median Sales Price

	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	109	108	- 0.9%	782	730	- 6.6%
Closed Sales	110	105	- 4.5%	512	509	- 0.6%
Median Sales Price*	\$519,725	<b>\$505,000</b>	- 2.8%	\$468,000	<b>\$490,000</b>	+ 4.7%
Average Sales Price*	\$588,267	<b>\$586,299</b>	- 0.3%	\$531,203	<b>\$565,150</b>	+ 6.4%
Total Dollar Volume (in millions)*	\$64.7	<b>\$61.6</b>	- 4.9%	\$272.0	<b>\$287.7</b>	+ 5.8%
Percent of Original List Price Received*	98.0%	<b>95.5%</b>	- 2.6%	97.4%	<b>96.7%</b>	- 0.7%
Percent of List Price Received*	99.1%	<b>98.0%</b>	- 1.1%	98.7%	<b>98.4%</b>	- 0.3%
Days on Market Until Sale**	27	<b>34</b>	+ 25.9%	34	<b>38</b>	+ 11.8%
Inventory of Homes for Sale	259	<b>258</b>	- 0.4%	--	--	--
Months Supply of Inventory	3.0	<b>3.1</b>	+ 3.3%	--	--	--

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

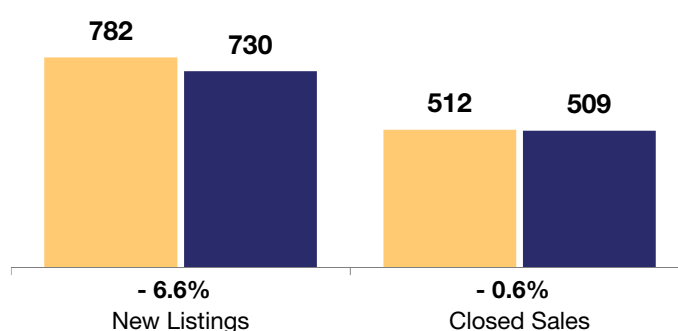
### June

2018 2019

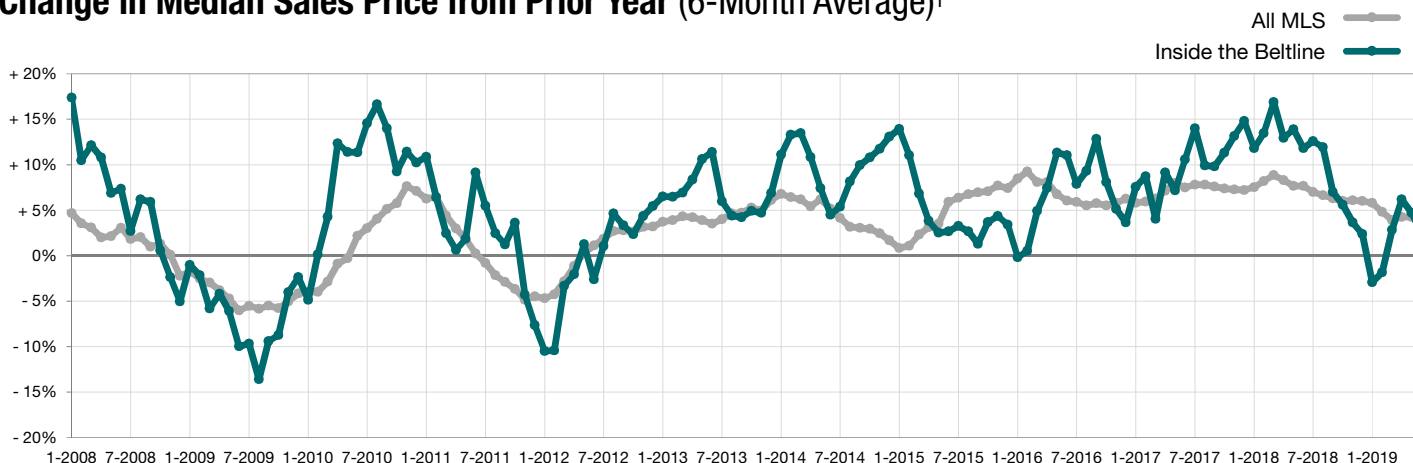


### Year to Date

2018 2019



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period