

## Inside the Beltline

**+ 9.3%**

Change in  
New Listings

**- 12.4%**

Change in  
Closed Sales

**+ 0.5%**

Change in  
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	108	<b>118</b>	+ 9.3%	730	<b>640</b>	- 12.3%
Closed Sales	105	<b>92</b>	- 12.4%	509	<b>436</b>	- 14.3%
Median Sales Price*	\$505,000	<b>\$507,500</b>	+ 0.5%	\$495,000	<b>\$508,000</b>	+ 2.6%
Average Sales Price*	\$586,299	<b>\$614,915</b>	+ 4.9%	\$566,614	<b>\$595,362</b>	+ 5.1%
Total Dollar Volume (in millions)*	\$61.6	<b>\$56.6</b>	- 8.1%	\$288.4	<b>\$259.6</b>	- 10.0%
Percent of Original List Price Received*	95.5%	<b>98.1%</b>	+ 2.7%	96.7%	<b>98.0%</b>	+ 1.3%
Percent of List Price Received*	98.0%	<b>99.0%</b>	+ 1.0%	98.4%	<b>99.0%</b>	+ 0.6%
Days on Market Until Sale**	34	<b>23</b>	- 32.4%	38	<b>29</b>	- 23.7%
Inventory of Homes for Sale	269	<b>210</b>	- 21.9%	--	--	--
Months Supply of Inventory	3.3	<b>2.6</b>	- 21.2%	--	--	--

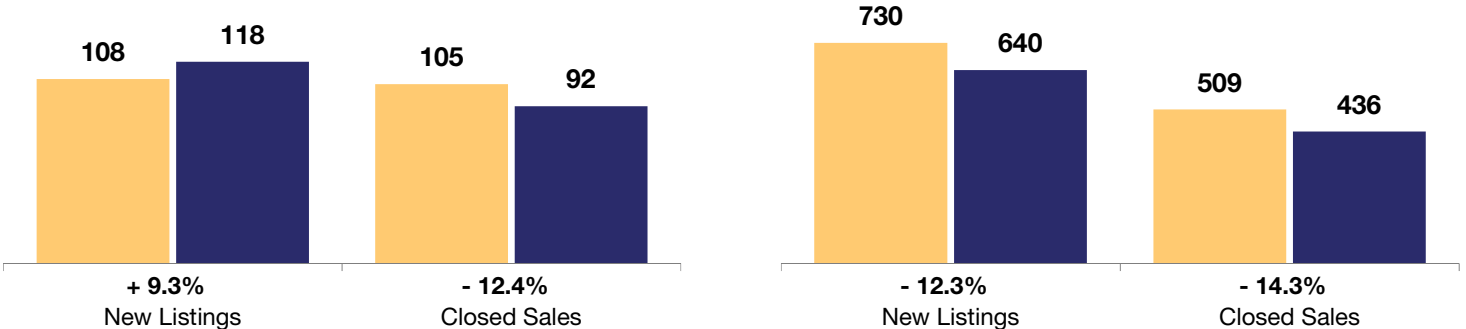
\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

### June

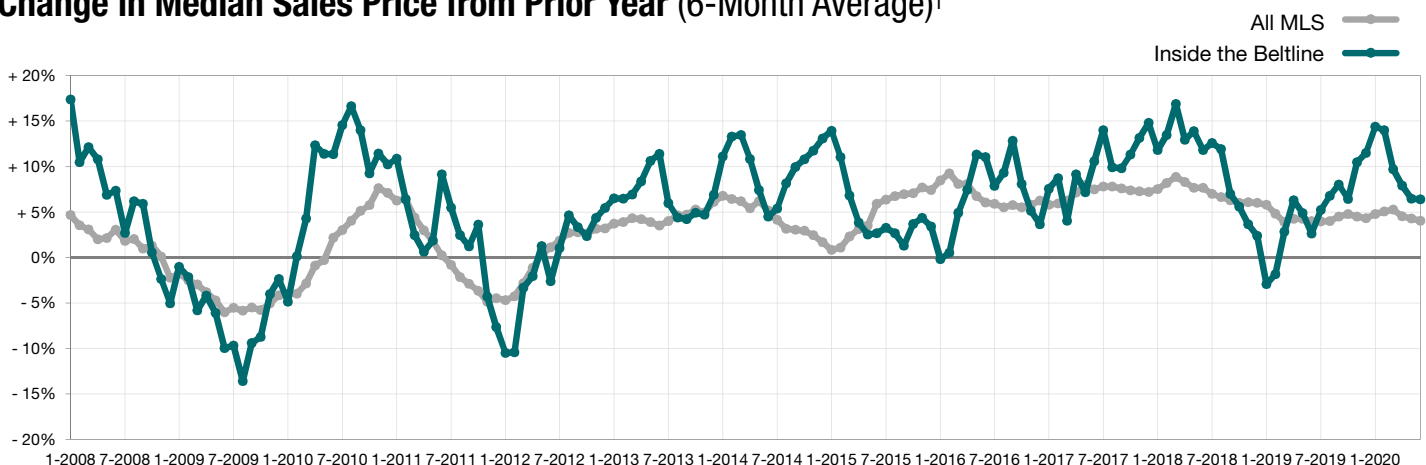
2019 2020

### Year to Date

2019 2020



## Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period