

Inside the Beltline

- 12.8%

+ 24.4%

+ 15.6%

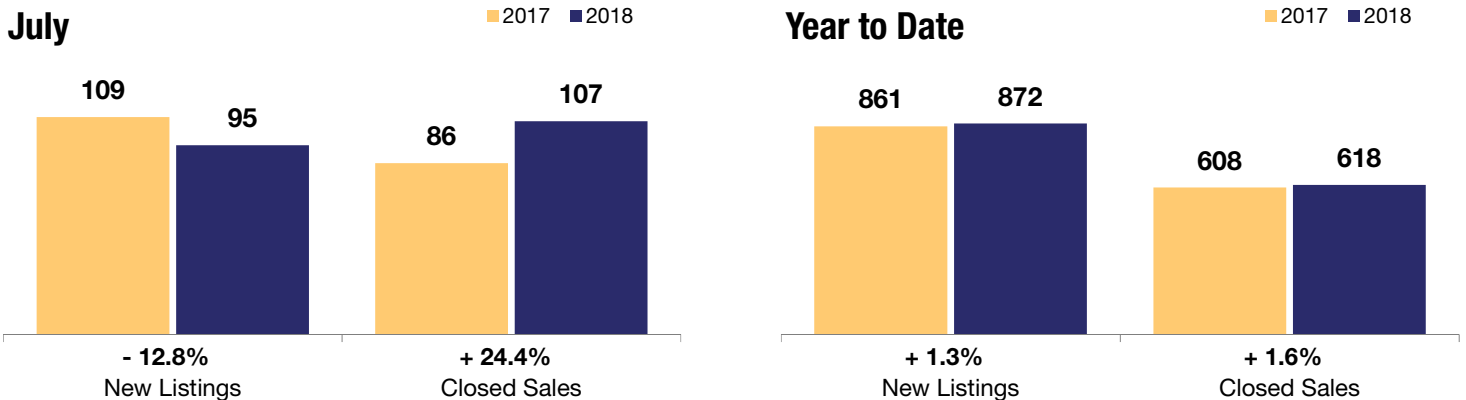
Change in
New Listings

Change in
Closed Sales

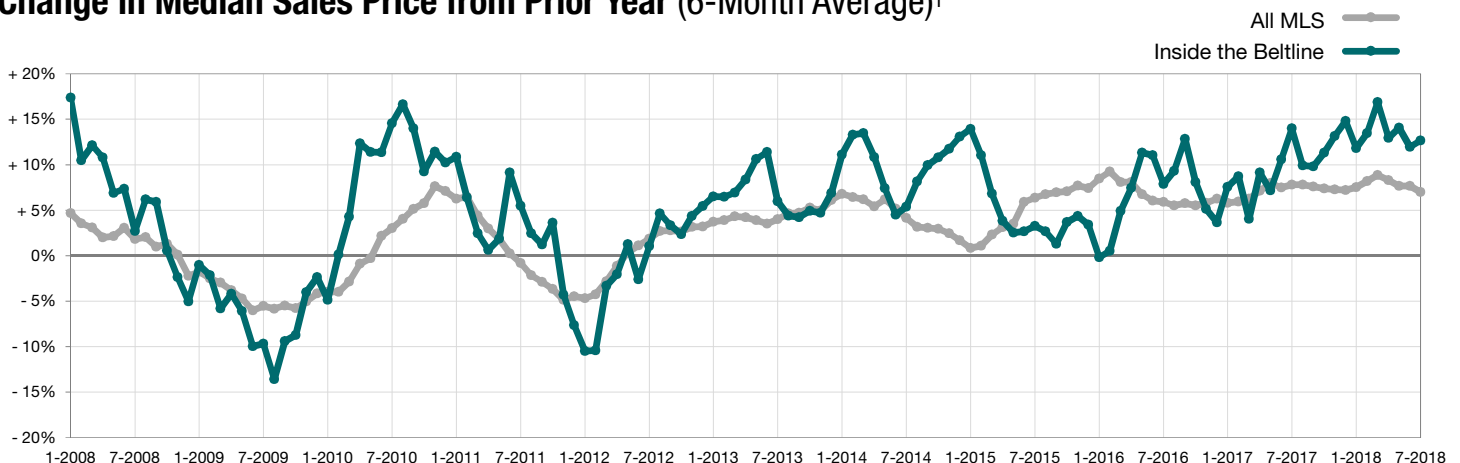
Change in
Median Sales Price

	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	109	95	- 12.8%	861	872	+ 1.3%
Closed Sales	86	107	+ 24.4%	608	618	+ 1.6%
Median Sales Price*	\$417,500	\$482,500	+ 15.6%	\$428,750	\$472,500	+ 10.2%
Average Sales Price*	\$498,045	\$509,384	+ 2.3%	\$498,887	\$528,101	+ 5.9%
Total Dollar Volume (in millions)*	\$42.8	\$54.5	+ 27.3%	\$303.3	\$326.4	+ 7.6%
Percent of Original List Price Received*	97.1%	96.5%	- 0.6%	97.6%	97.2%	- 0.4%
Percent of List Price Received*	99.0%	98.2%	- 0.8%	98.7%	98.6%	- 0.1%
Days on Market Until Sale**	40	40	0.0%	39	35	- 10.3%
Inventory of Homes for Sale	266	247	- 7.1%	--	--	--
Months Supply of Inventory	3.2	2.9	- 9.4%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period