

Inside the Beltline

+ 10.5%

Change in
New Listings

+ 1.9%

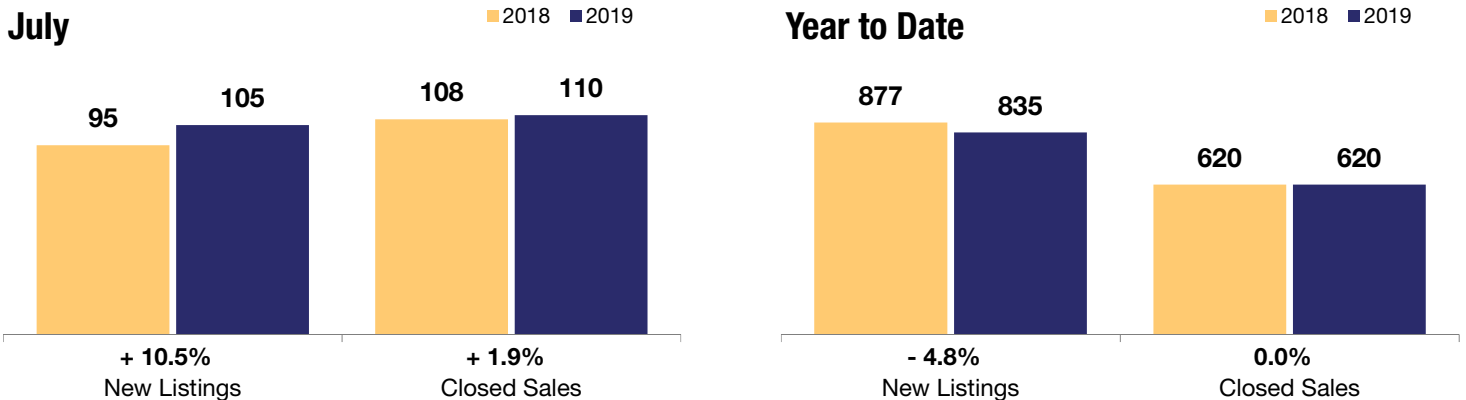
Change in
Closed Sales

+ 8.5%

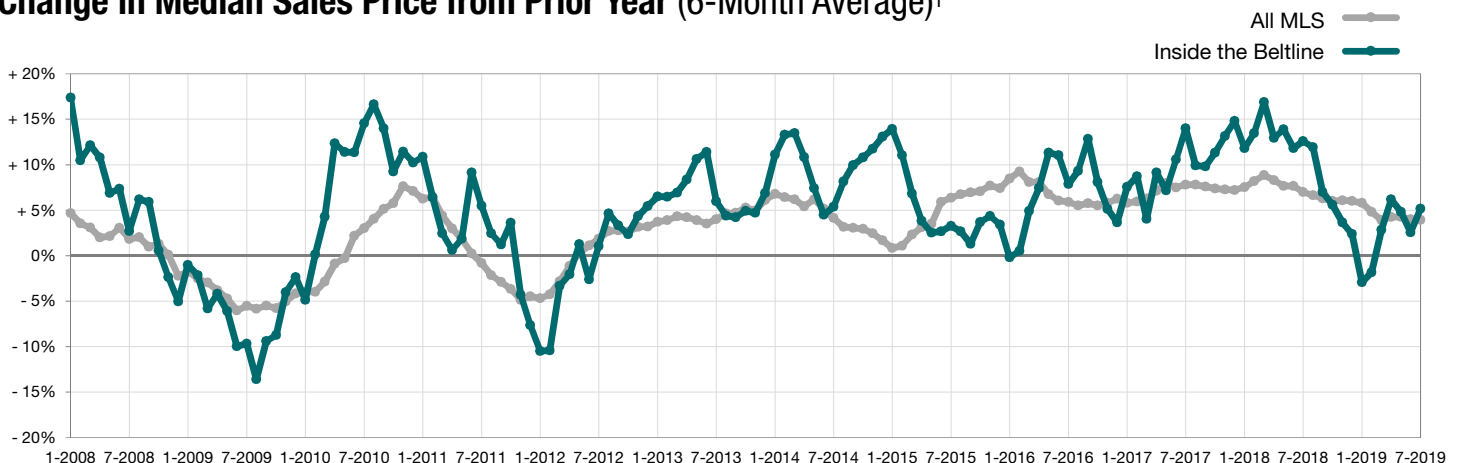
Change in
Median Sales Price

	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	95	105	+ 10.5%	877	835	- 4.8%
Closed Sales	108	110	+ 1.9%	620	620	0.0%
Median Sales Price*	\$483,750	\$525,000	+ 8.5%	\$472,500	\$495,000	+ 4.8%
Average Sales Price*	\$511,612	\$637,840	+ 24.7%	\$527,790	\$578,950	+ 9.7%
Total Dollar Volume (in millions)*	\$55.3	\$70.2	+ 27.0%	\$327.2	\$358.9	+ 9.7%
Percent of Original List Price Received*	96.6%	96.7%	+ 0.1%	97.2%	96.7%	- 0.5%
Percent of List Price Received*	98.2%	98.7%	+ 0.5%	98.6%	98.4%	- 0.2%
Days on Market Until Sale**	40	26	- 35.0%	35	36	+ 2.9%
Inventory of Homes for Sale	255	257	+ 0.8%	--	--	--
Months Supply of Inventory	3.0	3.1	+ 3.3%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period