

Inside the Beltline

+ 13.3%

Change in
New Listings

- 18.2%

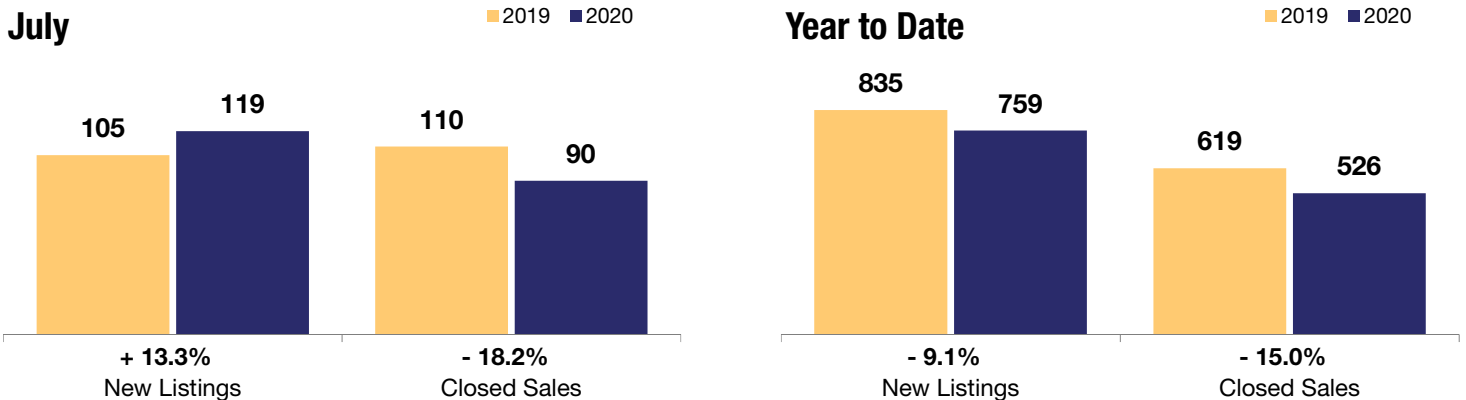
Change in
Closed Sales

+ 0.5%

Change in
Median Sales Price

	July			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	105	119	+ 13.3%	835	759	- 9.1%
Closed Sales	110	90	- 18.2%	619	526	- 15.0%
Median Sales Price*	\$525,000	\$527,500	+ 0.5%	\$495,000	\$510,000	+ 3.0%
Average Sales Price*	\$637,840	\$613,240	- 3.9%	\$579,271	\$598,421	+ 3.3%
Total Dollar Volume (in millions)*	\$70.2	\$55.2	- 21.3%	\$358.6	\$314.8	- 12.2%
Percent of Original List Price Received*	96.7%	97.9%	+ 1.2%	96.7%	98.0%	+ 1.3%
Percent of List Price Received*	98.7%	99.3%	+ 0.6%	98.4%	99.0%	+ 0.6%
Days on Market Until Sale**	26	37	+ 42.3%	36	31	- 13.9%
Inventory of Homes for Sale	269	237	- 11.9%	--	--	--
Months Supply of Inventory	3.2	3.0	- 6.3%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)†

