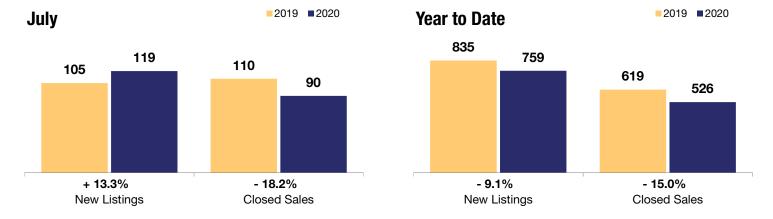
A RESEARCH TOOL PROVIDED BY TRIANGLE MLS



	+ 13.3%	- 18.2%	+ 0.5%
Inside the Beltline	Change in	Change in	Change in
	New Listings	Closed Sales	Median Sales Price

		July			Year to Date		
	2019	2020	+/-	2019	2020	+/-	
New Listings	105	119	+ 13.3%	835	759	- 9.1%	
Closed Sales	110	90	- 18.2%	619	526	- 15.0%	
Median Sales Price*	\$525,000	\$527,500	+ 0.5%	\$495,000	\$510,000	+ 3.0%	
Average Sales Price*	\$637,840	\$613,240	- 3.9%	\$579,271	\$598,421	+ 3.3%	
Total Dollar Volume (in millions)*	\$70.2	\$55.2	- 21.3%	\$358.6	\$314.8	- 12.2%	
Percent of Original List Price Received*	96.7%	97.9%	+ 1.2%	96.7%	98.0%	+ 1.3%	
Percent of List Price Received*	98.7%	99.3%	+ 0.6%	98.4%	99.0%	+ 0.6%	
Days on Market Until Sale**	26	37	+ 42.3%	36	31	- 13.9%	
Inventory of Homes for Sale	269	237	- 11.9%				
Months Supply of Inventory	3.2	3.0	- 6.3%				

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)[†] All MLS Inside the Beltline

- 20% 1-2008 7-2008 1-2009 7-2010 1-2011 7-2011 1-2012 7-2012 1-2013 7-2013 1-2014 7-2014 1-2015 7-2015 1-2016 7-2016 1-2017 7-2017 1-2018 7-2018 1-2019 7-2019 1-2020 7-2020

- 10% - 15%

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period

[†] Each dot represents the change in median sales price from the prior year using a 6-month weighted average.