

## Inside the Beltline

**- 8.5%**

Change in  
New Listings

**+ 10.7%**

Change in  
Closed Sales

**+ 16.4%**

Change in  
Median Sales Price

	August			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	118	108	- 8.5%	995	943	- 5.2%
Closed Sales	75	83	+ 10.7%	695	703	+ 1.2%
Median Sales Price*	\$438,000	<b>\$510,000</b>	+ 16.4%	\$470,000	<b>\$499,000</b>	+ 6.2%
Average Sales Price*	\$547,990	<b>\$575,515</b>	+ 5.0%	\$529,970	<b>\$578,544</b>	+ 9.2%
Total Dollar Volume (in millions)*	\$41.1	<b>\$47.8</b>	+ 16.2%	\$368.3	<b>\$406.7</b>	+ 10.4%
Percent of Original List Price Received*	98.0%	<b>97.7%</b>	- 0.3%	97.3%	<b>96.8%</b>	- 0.5%
Percent of List Price Received*	99.1%	<b>99.0%</b>	- 0.1%	98.7%	<b>98.5%</b>	- 0.2%
Days on Market Until Sale**	33	<b>29</b>	- 12.1%	35	<b>35</b>	0.0%
Inventory of Homes for Sale	275	<b>276</b>	+ 0.4%	--	--	--
Months Supply of Inventory	3.3	<b>3.3</b>	0.0%	--	--	--

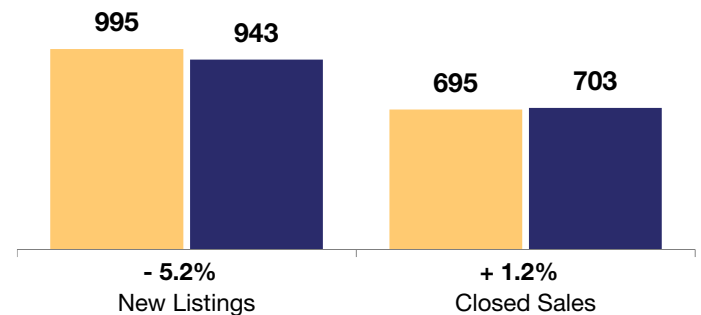
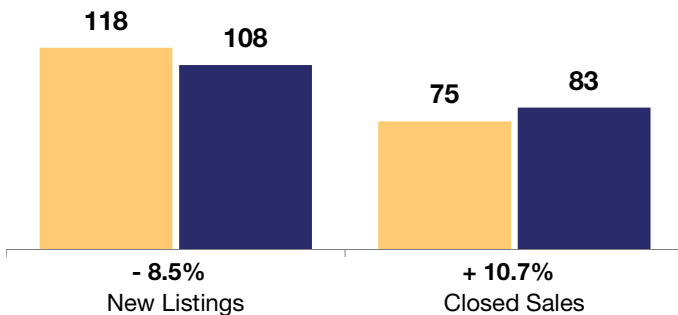
\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

### August

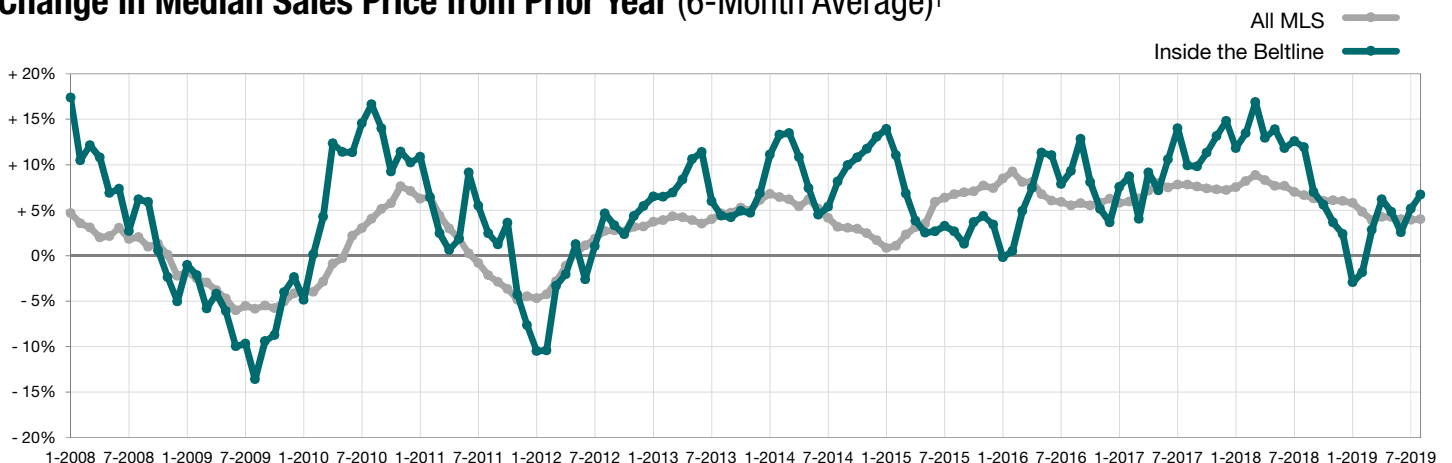
2018 2019

### Year to Date

2018 2019



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period