

Inside the Beltline

- 8.3%

Change in
New Listings

+ 6.0%

Change in
Closed Sales

+ 7.8%

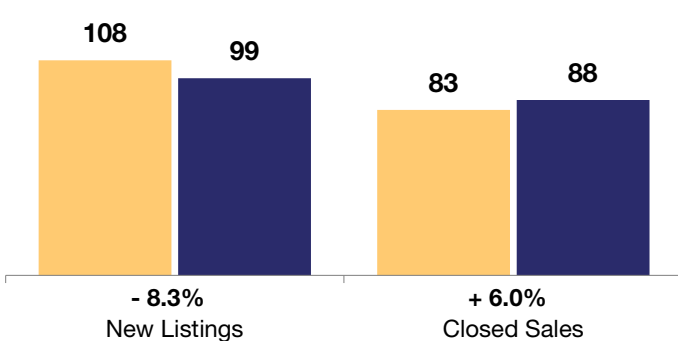
Change in
Median Sales Price

	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	108	99	- 8.3%	943	858	- 9.0%
Closed Sales	83	88	+ 6.0%	702	614	- 12.5%
Median Sales Price*	\$510,000	\$550,000	+ 7.8%	\$499,500	\$511,000	+ 2.3%
Average Sales Price*	\$575,515	\$621,880	+ 8.1%	\$578,827	\$601,783	+ 4.0%
Total Dollar Volume (in millions)*	\$47.8	\$54.7	+ 14.6%	\$406.3	\$369.5	- 9.1%
Percent of Original List Price Received*	97.7%	98.4%	+ 0.7%	96.8%	98.1%	+ 1.3%
Percent of List Price Received*	99.0%	99.5%	+ 0.5%	98.5%	99.1%	+ 0.6%
Days on Market Until Sale**	29	35	+ 20.7%	35	31	- 11.4%
Inventory of Homes for Sale	285	227	- 20.4%	--	--	--
Months Supply of Inventory	3.5	2.8	- 20.0%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

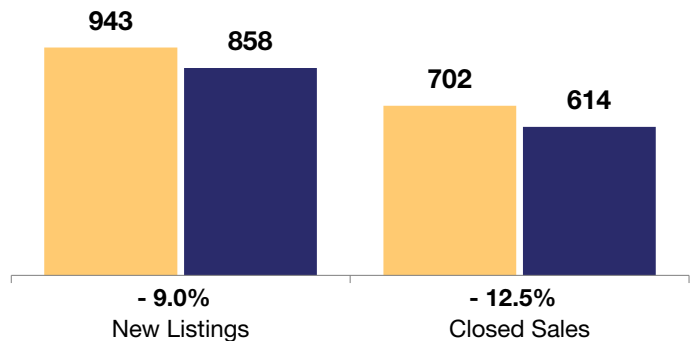
August

2019 2020

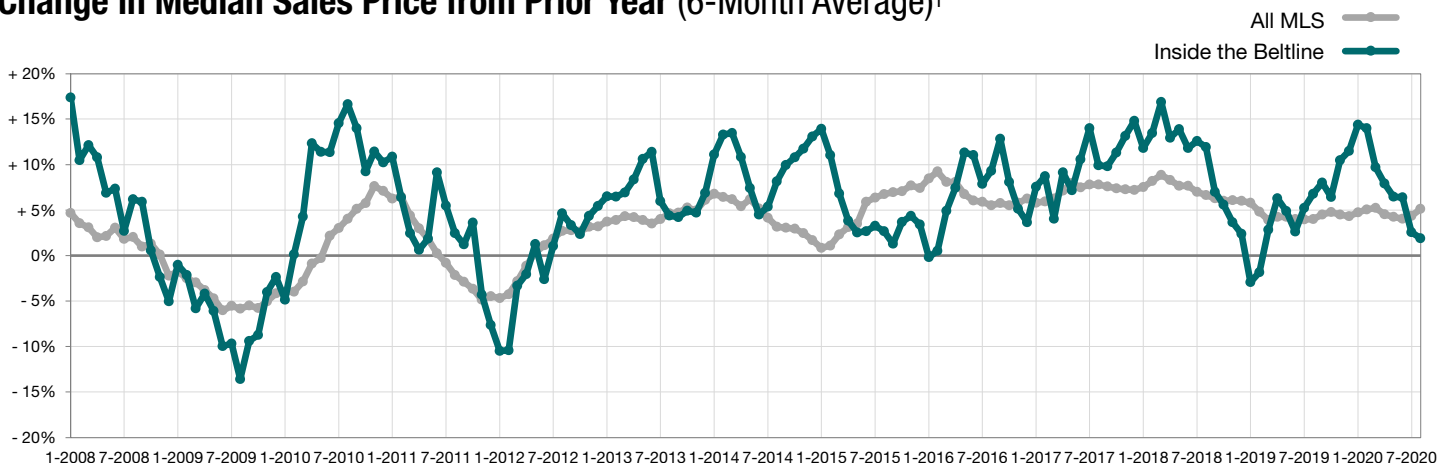


Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period