

+ 1.0%

Change in
New Listings

- 20.7%

Change in
Closed Sales

- 16.6%

Change in
Median Sales Price

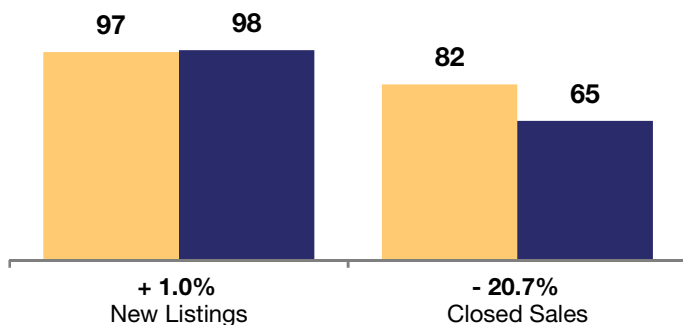
Inside the Beltline

| | September | | | Year to Date | | |
|--|-----------|-----------|---------|--------------|-----------|---------|
| | 2014 | 2015 | + / - | 2014 | 2015 | + / - |
| New Listings | 97 | 98 | + 1.0% | 1,009 | 1,018 | + 0.9% |
| Closed Sales | 82 | 65 | - 20.7% | 664 | 724 | + 9.0% |
| Median Sales Price* | \$385,000 | \$321,250 | - 16.6% | \$350,000 | \$357,073 | + 2.0% |
| Average Sales Price* | \$440,998 | \$440,324 | - 0.2% | \$419,485 | \$427,854 | + 2.0% |
| Total Dollar Volume (in millions)* | \$36.2 | \$28.7 | - 20.7% | \$277.8 | \$309.6 | + 11.4% |
| Percent of Original List Price Received* | 95.3% | 94.8% | - 0.5% | 95.4% | 96.5% | + 1.2% |
| Percent of List Price Received* | 97.3% | 97.1% | - 0.2% | 97.1% | 97.8% | + 0.7% |
| Days on Market Until Sale | 78 | 64 | - 17.9% | 66 | 61 | - 7.6% |
| Inventory of Homes for Sale | 389 | 254 | - 34.7% | -- | -- | -- |
| Months Supply of Inventory | 5.5 | 3.2 | - 41.8% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

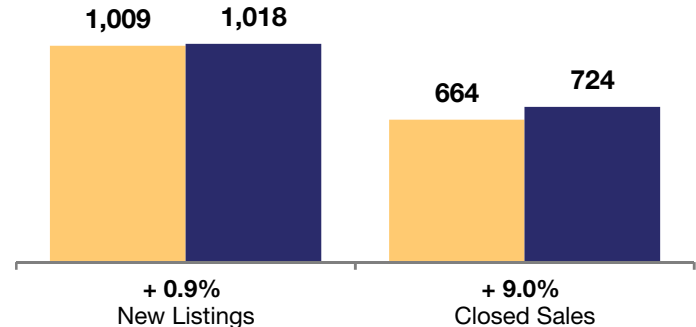
September

■ 2014 ■ 2015

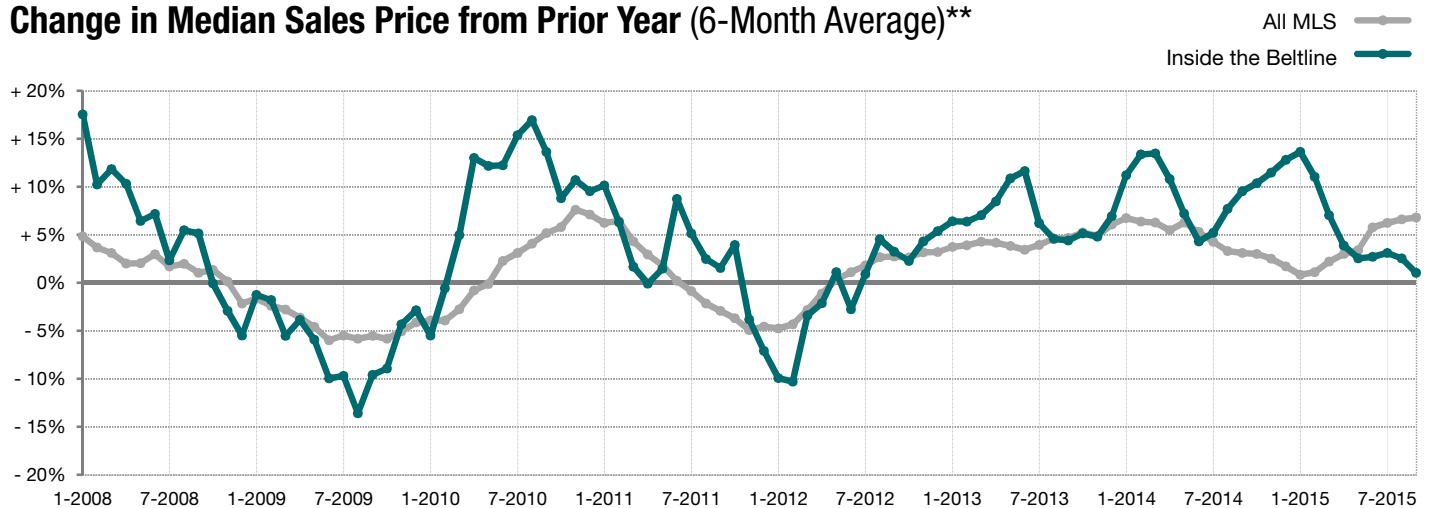


Year to Date

■ 2014 ■ 2015



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 10, 2015. All data from Triangle Multiple Listing Service, Inc.. | Powered by 10K Research and Marketing.