

## Inside the Beltline

**- 34.4%**

Change in  
New Listings

**+ 3.2%**

Change in  
Closed Sales

**- 15.4%**

Change in  
Median Sales Price

	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	128	84	- 34.4%	1,095	1,076	- 1.7%
Closed Sales	63	65	+ 3.2%	771	758	- 1.7%
Median Sales Price*	\$455,000	<b>\$385,000</b>	- 15.4%	\$435,000	<b>\$465,000</b>	+ 6.9%
Average Sales Price*	\$497,772	<b>\$480,222</b>	- 3.5%	\$504,714	<b>\$525,963</b>	+ 4.2%
Total Dollar Volume (in millions)*	\$31.4	<b>\$31.2</b>	- 0.5%	\$389.1	<b>\$398.7</b>	+ 2.5%
Percent of Original List Price Received*	98.6%	<b>98.2%</b>	- 0.4%	97.5%	<b>97.4%</b>	- 0.1%
Percent of List Price Received*	98.9%	<b>99.2%</b>	+ 0.3%	98.7%	<b>98.7%</b>	0.0%
Days on Market Until Sale**	25	<b>32</b>	+ 28.0%	37	<b>34</b>	- 8.1%
Inventory of Homes for Sale	284	<b>274</b>	- 3.5%	--	--	--
Months Supply of Inventory	3.4	<b>3.3</b>	- 2.9%	--	--	--

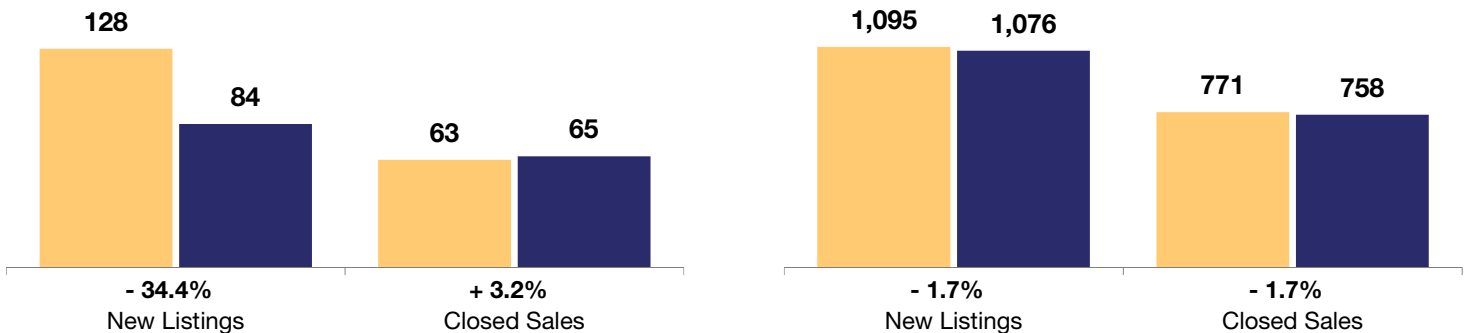
\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

### September

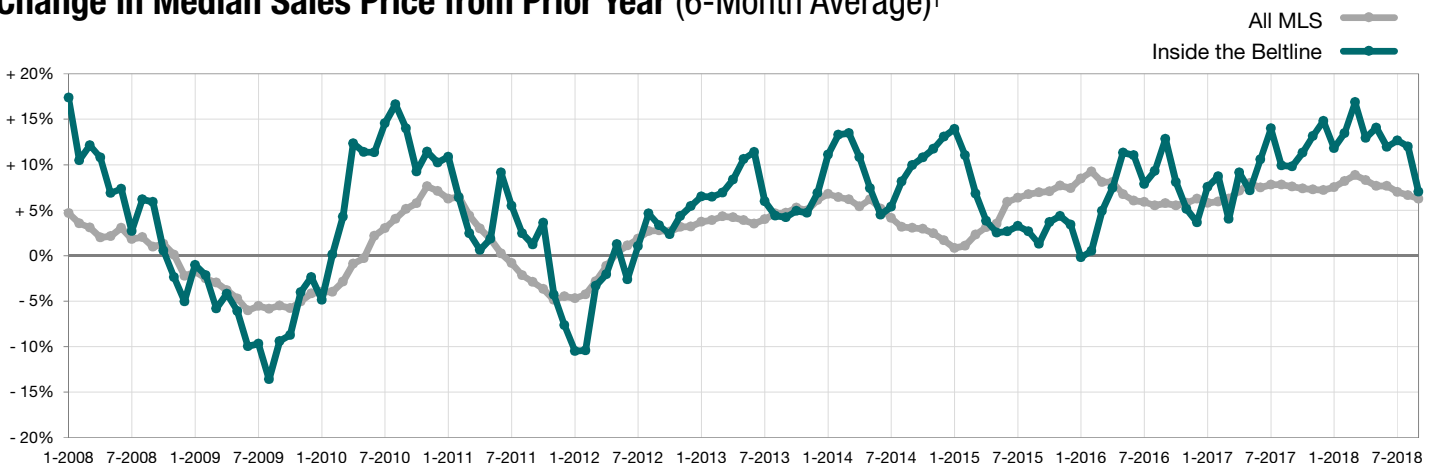
■ 2017 ■ 2018

### Year to Date

■ 2017 ■ 2018



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period