

Inside the Beltline

+ 21.4%

Change in
New Listings

- 9.2%

Change in
Closed Sales

+ 24.7%

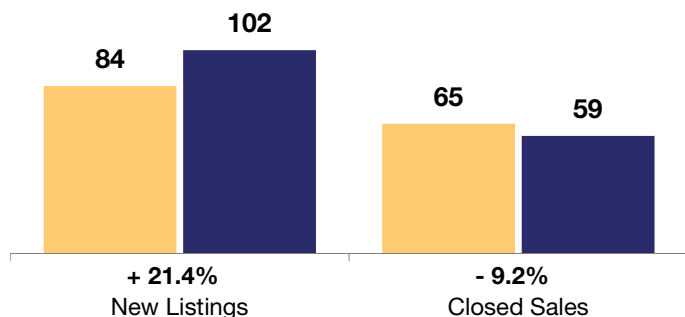
Change in
Median Sales Price

	September			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	84	102	+ 21.4%	1,079	1,045	- 3.2%
Closed Sales	65	59	- 9.2%	760	762	+ 0.3%
Median Sales Price*	\$385,000	\$480,000	+ 24.7%	\$465,000	\$496,910	+ 6.9%
Average Sales Price*	\$480,222	\$589,834	+ 22.8%	\$525,715	\$579,418	+ 10.2%
Total Dollar Volume (in millions)*	\$31.2	\$34.8	+ 11.5%	\$399.5	\$441.5	+ 10.5%
Percent of Original List Price Received*	98.2%	95.7%	- 2.5%	97.4%	96.7%	- 0.7%
Percent of List Price Received*	99.2%	97.7%	- 1.5%	98.7%	98.5%	- 0.2%
Days on Market Until Sale**	32	45	+ 40.6%	34	36	+ 5.9%
Inventory of Homes for Sale	287	267	- 7.0%	--	--	--
Months Supply of Inventory	3.4	3.2	- 5.9%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

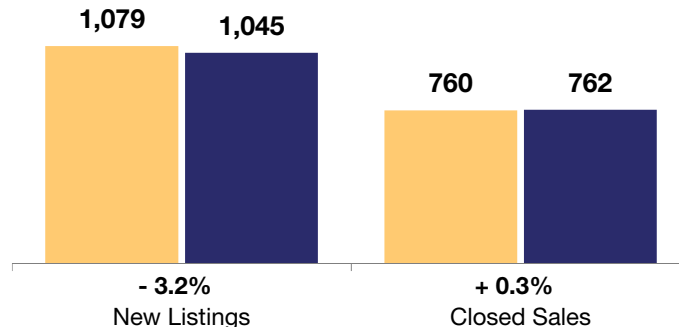
September

■ 2018 ■ 2019

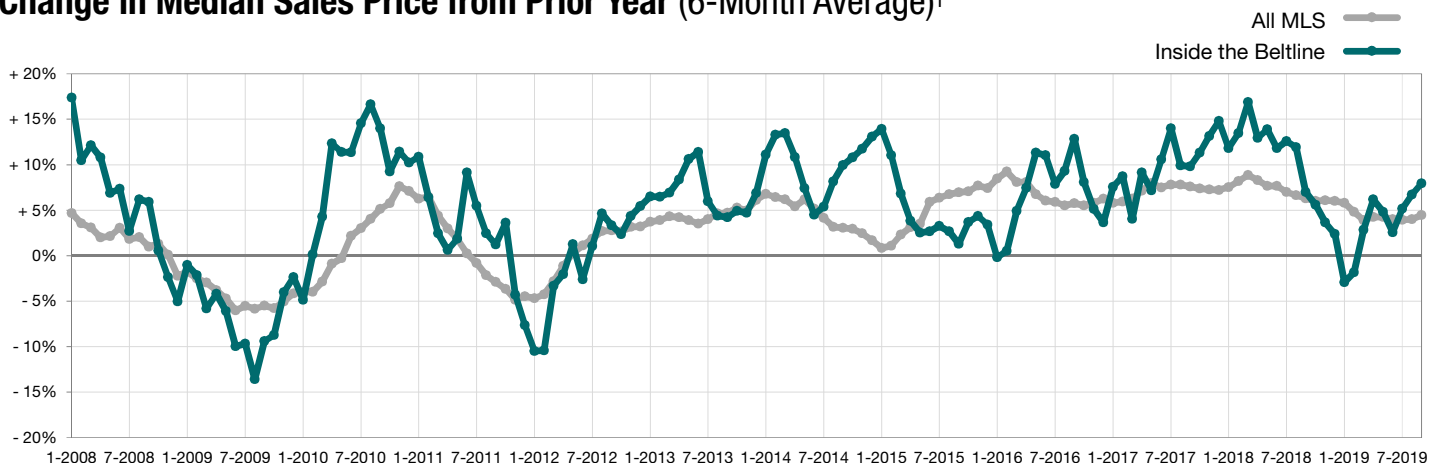


Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period