

Inside the Beltline

- 1.0%

+ 50.8%

+ 16.7%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	September			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	102	101	- 1.0%	1,045	960	- 8.1%
Closed Sales	59	89	+ 50.8%	761	703	- 7.6%
Median Sales Price*	\$480,000	\$560,000	+ 16.7%	\$498,500	\$518,000	+ 3.9%
Average Sales Price*	\$589,834	\$667,258	+ 13.1%	\$579,681	\$610,072	+ 5.2%
Total Dollar Volume (in millions)*	\$34.8	\$59.4	+ 70.6%	\$441.1	\$428.9	- 2.8%
Percent of Original List Price Received*	95.7%	98.4%	+ 2.8%	96.7%	98.1%	+ 1.4%
Percent of List Price Received*	97.7%	99.5%	+ 1.8%	98.4%	99.2%	+ 0.8%
Days on Market Until Sale**	45	23	- 48.9%	36	30	- 16.7%
Inventory of Homes for Sale	276	226	- 18.1%	--	--	--
Months Supply of Inventory	3.3	2.8	- 15.2%	--	--	--

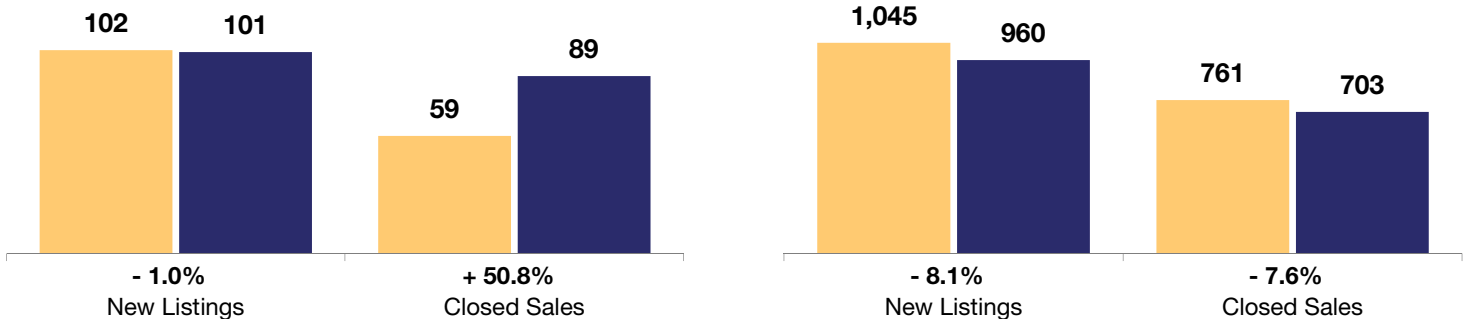
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

September

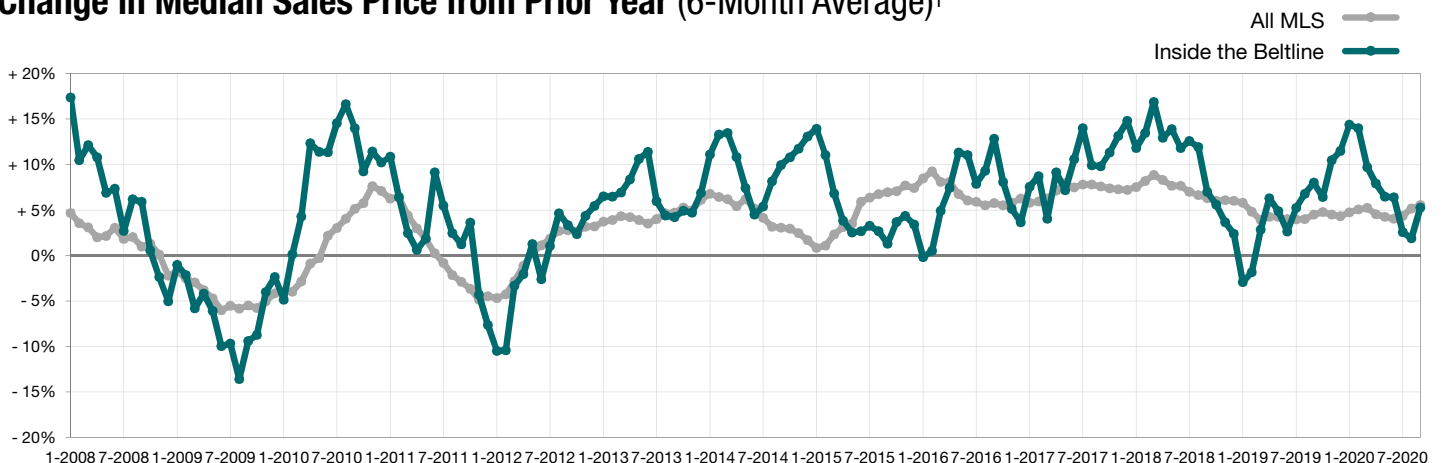
■ 2019 ■ 2020

Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period