

+ 9.2%

Change in
New Listings

- 10.8%

Change in
Closed Sales

+ 4.0%

Change in
Median Sales Price

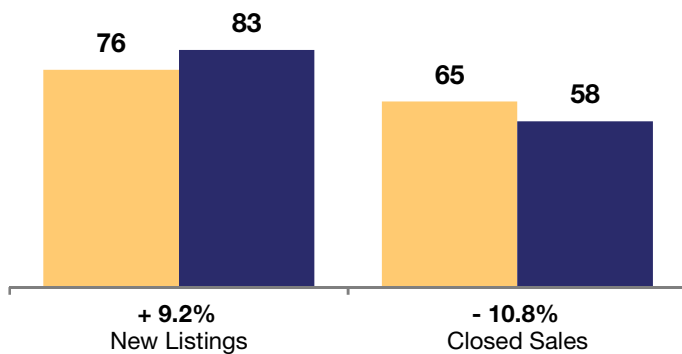
Inside the Beltline

	November			Year to Date		
	2014	2015	+ / -	2014	2015	+ / -
New Listings	76	83	+ 9.2%	1,188	1,202	+ 1.2%
Closed Sales	65	58	- 10.8%	812	859	+ 5.8%
Median Sales Price*	\$388,000	\$403,473	+ 4.0%	\$357,477	\$362,000	+ 1.3%
Average Sales Price*	\$447,802	\$499,079	+ 11.5%	\$420,081	\$433,488	+ 3.2%
Total Dollar Volume (in millions)*	\$29.1	\$28.9	- 0.6%	\$340.4	\$372.2	+ 9.3%
Percent of Original List Price Received*	94.5%	97.0%	+ 2.6%	95.2%	96.4%	+ 1.3%
Percent of List Price Received*	96.7%	98.2%	+ 1.6%	97.1%	97.8%	+ 0.7%
Days on Market Until Sale	72	63	- 12.5%	66	60	- 9.1%
Inventory of Homes for Sale	293	240	- 18.1%	--	--	--
Months Supply of Inventory	4.0	3.1	- 22.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

2014 2015

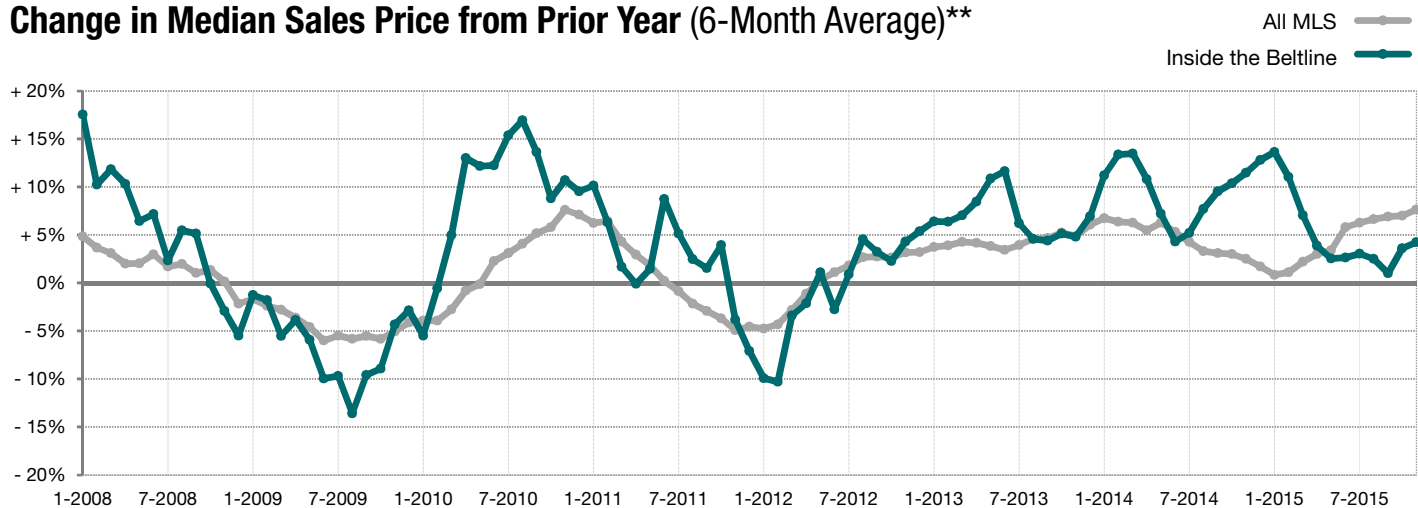


Year to Date

2014 2015



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 10, 2015. All data from Triangle Multiple Listing Service, Inc.. | Powered by 10K Research and Marketing.