

Raleigh – North

- 6.8%

Change in
New Listings

- 7.7%

Change in
Closed Sales

+ 10.6%

Change in
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	395	368	- 6.8%	2,417	2,217	- 8.3%
Closed Sales	376	347	- 7.7%	1,784	1,754	- 1.7%
Median Sales Price*	\$304,700	\$337,000	+ 10.6%	\$312,000	\$340,000	+ 9.0%
Average Sales Price*	\$369,915	\$397,969	+ 7.6%	\$370,783	\$396,927	+ 7.1%
Total Dollar Volume (in millions)*	\$139.1	\$138.1	- 0.7%	\$661.1	\$696.2	+ 5.3%
Percent of Original List Price Received*	98.9%	99.1%	+ 0.2%	98.5%	98.6%	+ 0.1%
Percent of List Price Received*	99.6%	99.8%	+ 0.2%	99.4%	99.5%	+ 0.1%
Days on Market Until Sale**	22	21	- 4.5%	29	27	- 6.9%
Inventory of Homes for Sale	700	455	- 35.0%	--	--	--
Months Supply of Inventory	2.3	1.5	- 34.8%	--	--	--

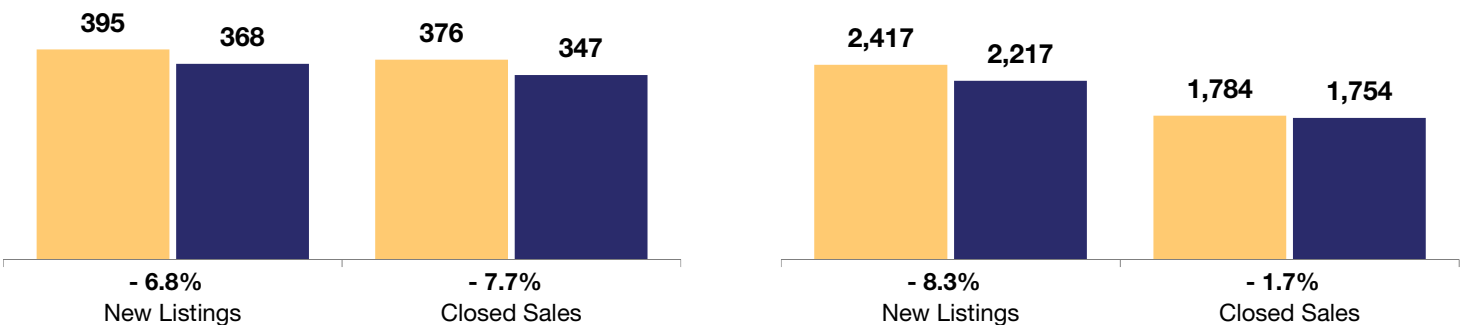
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

June

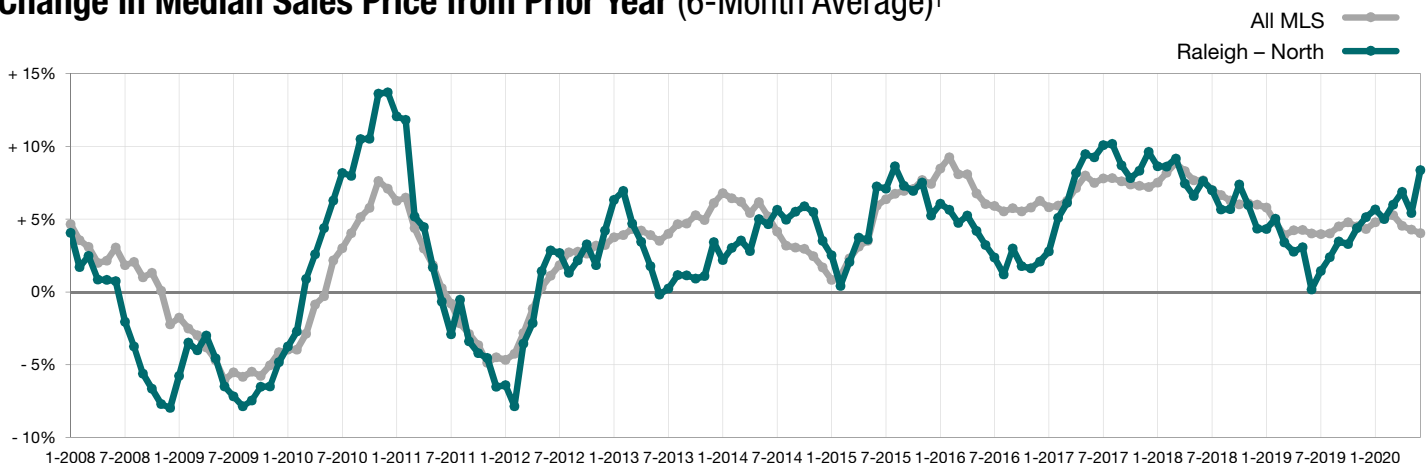
2019 2020

Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period