

## Raleigh – North

**- 12.1%**

Change in  
New Listings

**+ 9.8%**

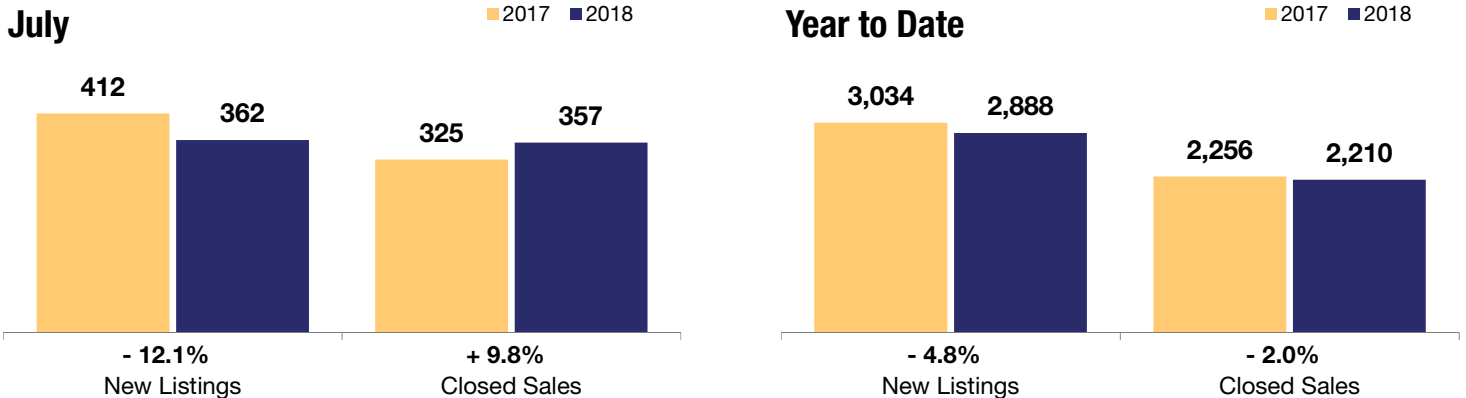
Change in  
Closed Sales

**+ 3.3%**

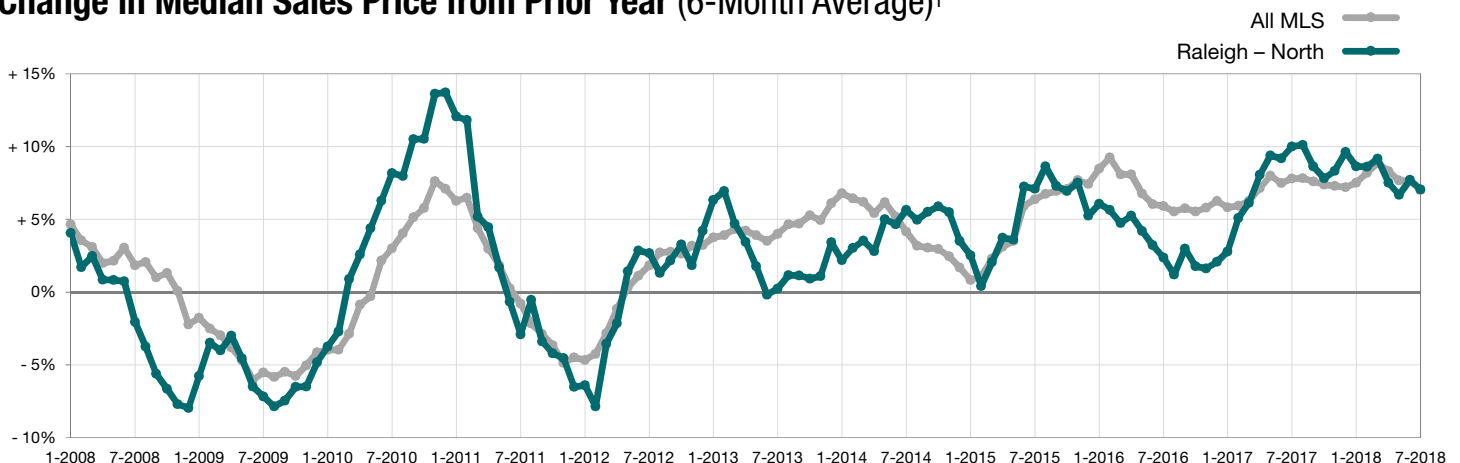
Change in  
Median Sales Price

	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	412	362	- 12.1%	3,034	2,888	- 4.8%
Closed Sales	325	357	+ 9.8%	2,256	2,210	- 2.0%
Median Sales Price*	\$300,000	<b>\$310,000</b>	+ 3.3%	\$290,375	<b>\$310,000</b>	+ 6.8%
Average Sales Price*	\$355,646	<b>\$373,311</b>	+ 5.0%	\$348,117	<b>\$370,939</b>	+ 6.6%
Total Dollar Volume (in millions)*	\$115.6	<b>\$133.3</b>	+ 15.3%	\$785.4	<b>\$819.4</b>	+ 4.3%
Percent of Original List Price Received*	99.0%	<b>99.5%</b>	+ 0.5%	98.7%	<b>99.1%</b>	+ 0.4%
Percent of List Price Received*	99.7%	<b>100.0%</b>	+ 0.3%	99.5%	<b>99.8%</b>	+ 0.3%
Days on Market Until Sale**	21	<b>20</b>	- 4.8%	26	<b>25</b>	- 3.8%
Inventory of Homes for Sale	805	<b>633</b>	- 21.4%	--	--	--
Months Supply of Inventory	2.6	<b>2.0</b>	- 23.1%	--	--	--

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period