

Raleigh – North

+ 20.9%

Change in
New Listings

+ 15.1%

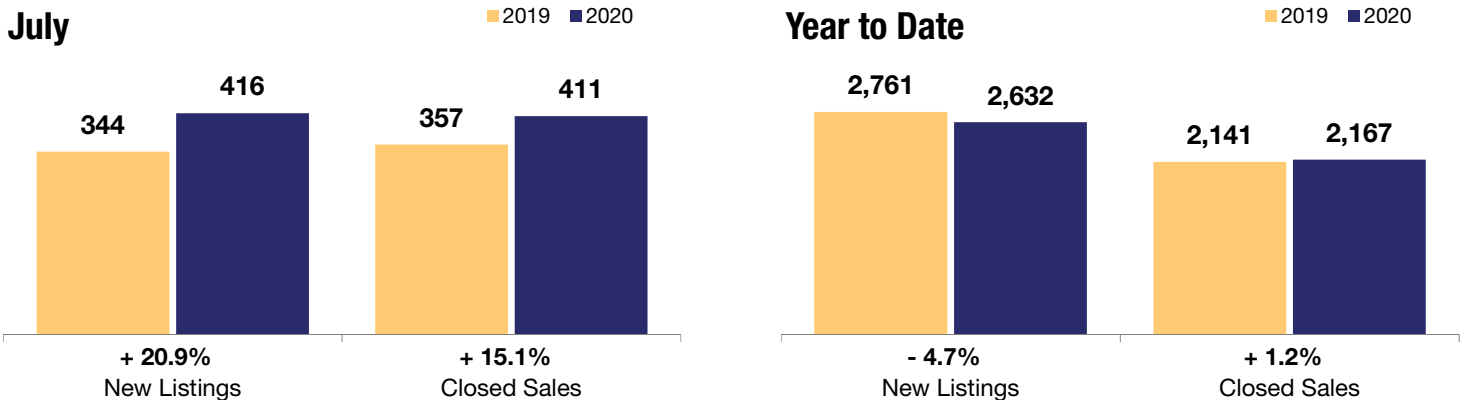
Change in
Closed Sales

+ 0.3%

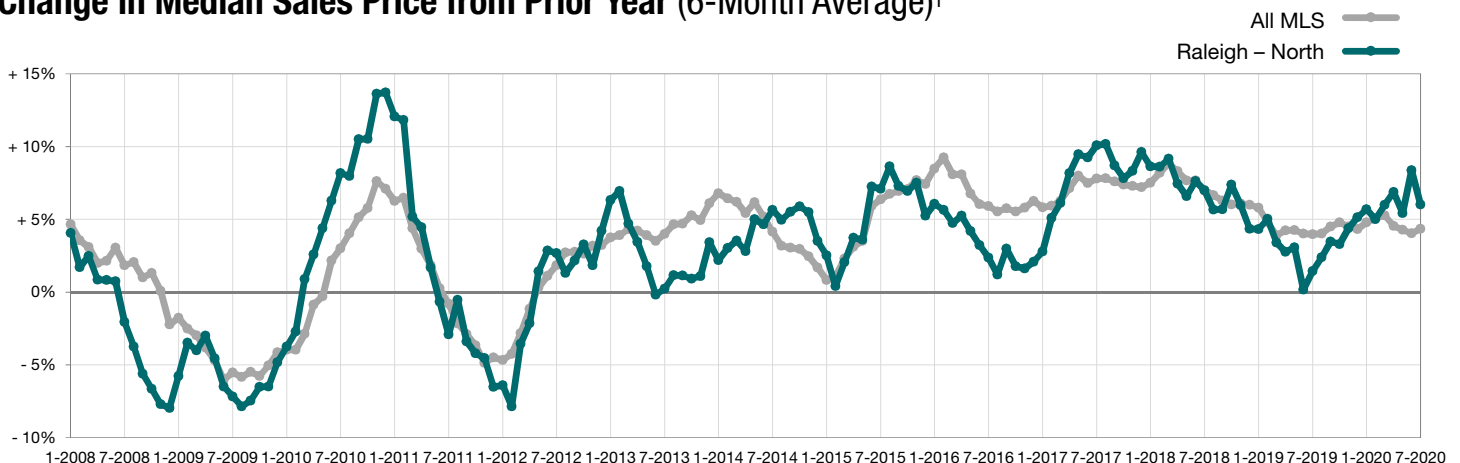
Change in
Median Sales Price

	July			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	344	416	+ 20.9%	2,761	2,632	- 4.7%
Closed Sales	357	411	+ 15.1%	2,141	2,167	+ 1.2%
Median Sales Price*	\$335,000	\$336,000	+ 0.3%	\$315,000	\$339,000	+ 7.6%
Average Sales Price*	\$393,644	\$399,940	+ 1.6%	\$374,597	\$397,354	+ 6.1%
Total Dollar Volume (in millions)*	\$140.5	\$164.4	+ 17.0%	\$801.6	\$861.1	+ 7.4%
Percent of Original List Price Received*	98.4%	100.0%	+ 1.6%	98.5%	98.9%	+ 0.4%
Percent of List Price Received*	99.3%	100.5%	+ 1.2%	99.4%	99.7%	+ 0.3%
Days on Market Until Sale**	28	18	- 35.7%	28	26	- 7.1%
Inventory of Homes for Sale	674	453	- 32.8%	--	--	--
Months Supply of Inventory	2.2	1.4	- 36.4%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period