

Raleigh – North

- 3.9%

Change in
New Listings

- 5.8%

Change in
Closed Sales

+ 9.5%

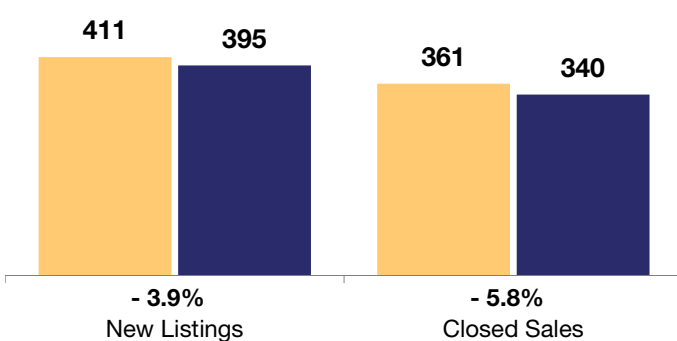
Change in
Median Sales Price

	August			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	411	395	- 3.9%	3,303	3,140	- 4.9%
Closed Sales	361	340	- 5.8%	2,573	2,482	- 3.5%
Median Sales Price*	\$299,900	\$328,500	+ 9.5%	\$309,900	\$316,000	+ 2.0%
Average Sales Price*	\$362,293	\$393,067	+ 8.5%	\$369,657	\$377,255	+ 2.1%
Total Dollar Volume (in millions)*	\$130.8	\$133.6	+ 2.2%	\$950.8	\$936.0	- 1.6%
Percent of Original List Price Received*	98.9%	98.0%	- 0.9%	99.1%	98.4%	- 0.7%
Percent of List Price Received*	99.6%	99.0%	- 0.6%	99.8%	99.3%	- 0.5%
Days on Market Until Sale**	23	27	+ 17.4%	25	28	+ 12.0%
Inventory of Homes for Sale	681	647	- 5.0%	--	--	--
Months Supply of Inventory	2.2	2.1	- 4.5%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

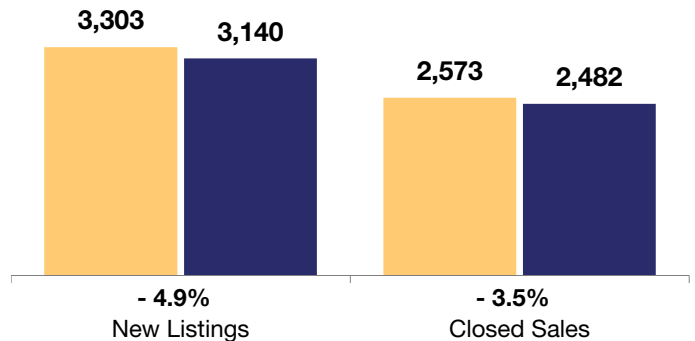
August

2018 2019

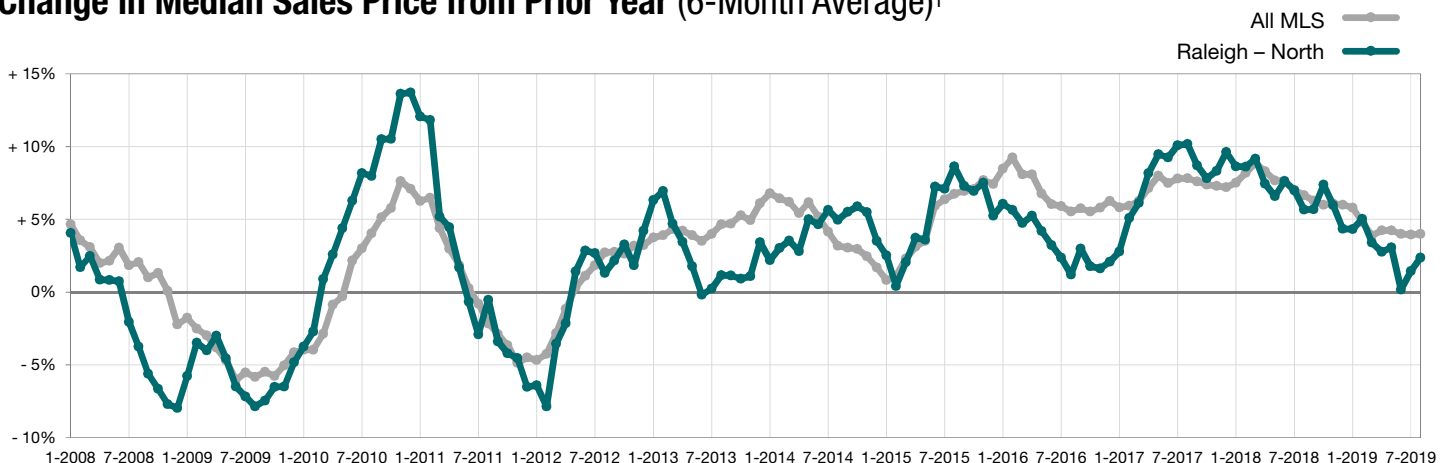


Year to Date

2018 2019



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period