

Raleigh – North

+ 16.1%

Change in
New Listings

+ 15.1%

Change in
Closed Sales

+ 6.9%

Change in
Median Sales Price

	September			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	305	354	+ 16.1%	3,608	3,506	- 2.8%
Closed Sales	259	298	+ 15.1%	2,832	2,782	- 1.8%
Median Sales Price*	\$300,000	\$320,550	+ 6.9%	\$308,000	\$318,000	+ 3.2%
Average Sales Price*	\$354,027	\$390,026	+ 10.2%	\$368,227	\$378,637	+ 2.8%
Total Dollar Volume (in millions)*	\$91.7	\$116.2	+ 26.8%	\$1,042.5	\$1,053.0	+ 1.0%
Percent of Original List Price Received*	98.3%	97.9%	- 0.4%	99.0%	98.4%	- 0.6%
Percent of List Price Received*	99.7%	99.2%	- 0.5%	99.8%	99.3%	- 0.5%
Days on Market Until Sale**	26	28	+ 7.7%	25	28	+ 12.0%
Inventory of Homes for Sale	698	641	- 8.2%	--	--	--
Months Supply of Inventory	2.3	2.1	- 8.7%	--	--	--

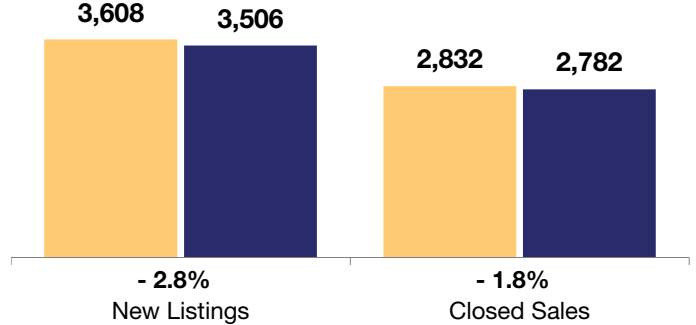
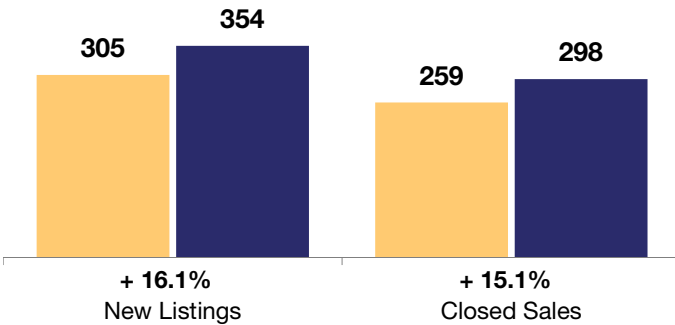
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

September

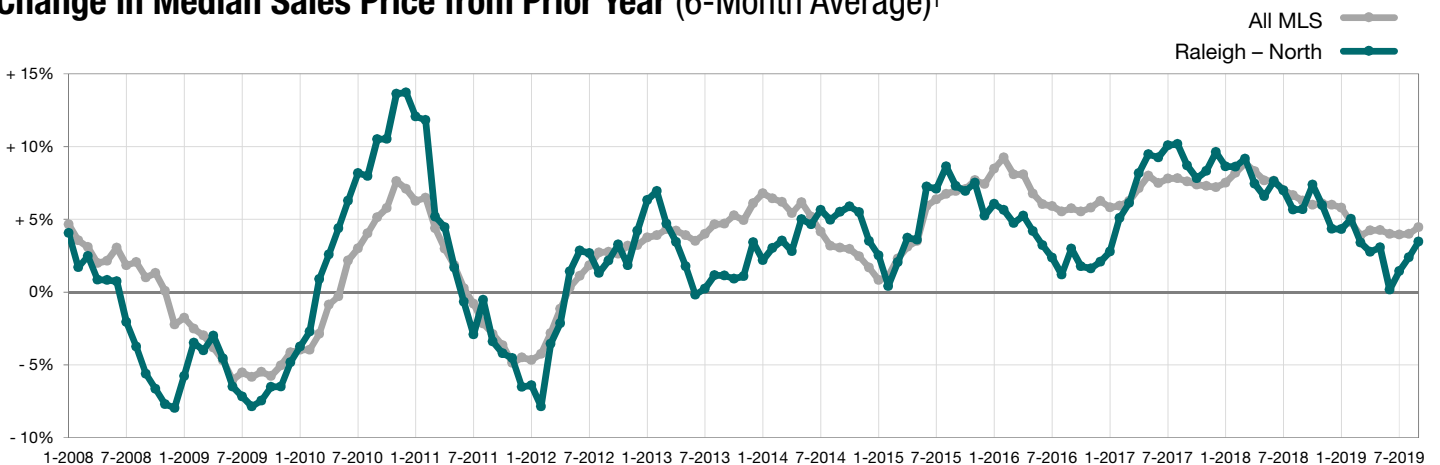
■ 2018 ■ 2019

Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period