

Raleigh – North

+ 7.6%

Change in
New Listings

+ 20.1%

Change in
Closed Sales

+ 9.2%

Change in
Median Sales Price

	September			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	356	383	+ 7.6%	3,512	3,416	- 2.7%
Closed Sales	298	358	+ 20.1%	2,783	2,899	+ 4.2%
Median Sales Price*	\$320,550	\$350,000	+ 9.2%	\$318,750	\$345,000	+ 8.2%
Average Sales Price*	\$390,026	\$414,864	+ 6.4%	\$378,610	\$407,313	+ 7.6%
Total Dollar Volume (in millions)*	\$116.2	\$148.5	+ 27.8%	\$1,053.3	\$1,180.8	+ 12.1%
Percent of Original List Price Received*	97.9%	99.8%	+ 1.9%	98.4%	99.1%	+ 0.7%
Percent of List Price Received*	99.2%	100.6%	+ 1.4%	99.3%	99.9%	+ 0.6%
Days on Market Until Sale**	28	19	- 32.1%	28	24	- 14.3%
Inventory of Homes for Sale	689	417	- 39.5%	--	--	--
Months Supply of Inventory	2.2	1.3	- 40.9%	--	--	--

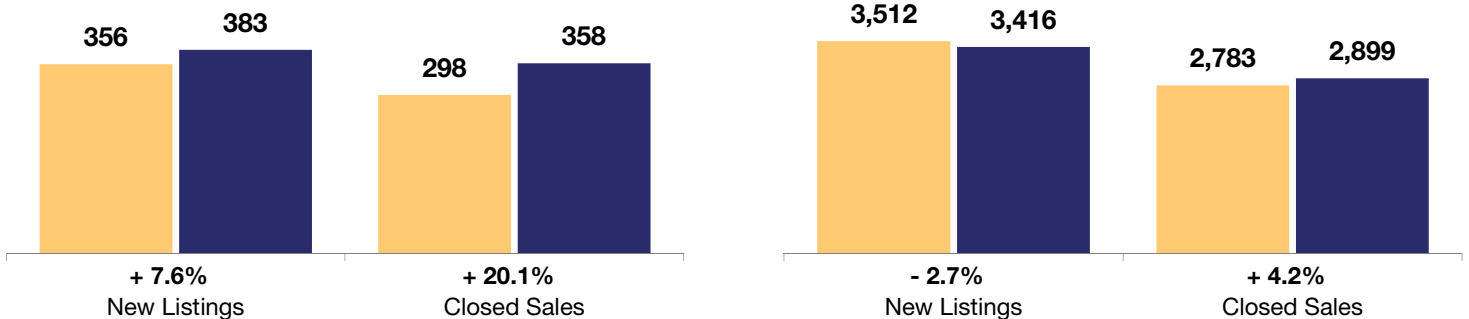
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

September

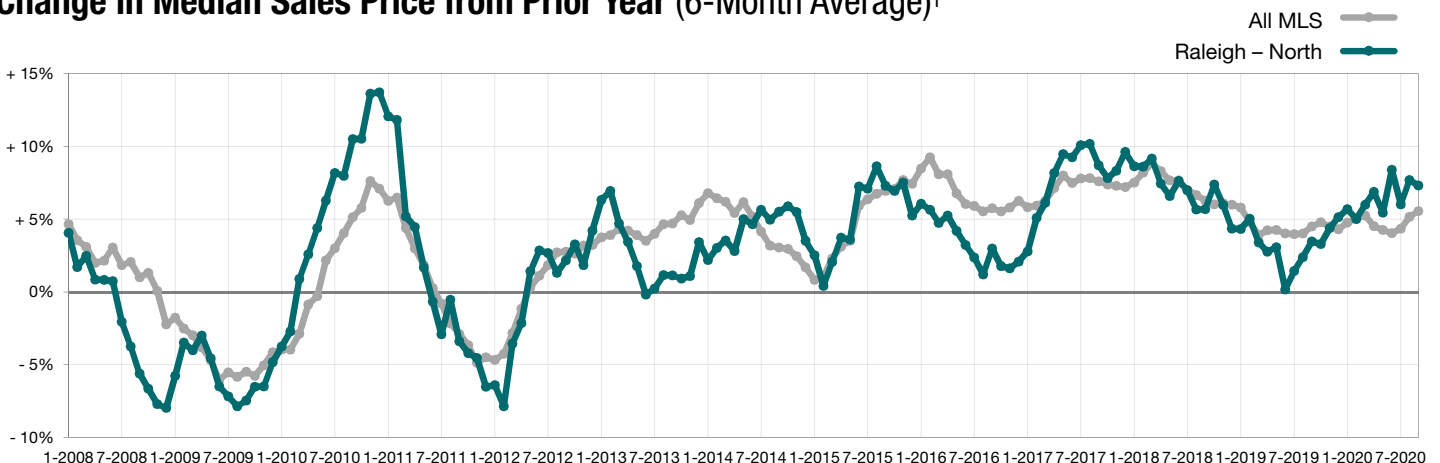
2019 2020

Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period