

## Raleigh – North

**+ 11.6%**

Change in  
New Listings

**+ 2.3%**

Change in  
Closed Sales

**+ 8.2%**

Change in  
Median Sales Price

	October			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	319	356	+ 11.6%	4,114	3,959	- 3.8%
Closed Sales	301	308	+ 2.3%	3,233	3,140	- 2.9%
Median Sales Price*	\$288,000	\$311,500	+ 8.2%	\$290,000	\$308,900	+ 6.5%
Average Sales Price*	\$335,945	\$366,972	+ 9.2%	\$346,213	\$368,108	+ 6.3%
Total Dollar Volume (in millions)*	\$101.1	\$113.0	+ 11.8%	\$1,119.3	\$1,155.5	+ 3.2%
Percent of Original List Price Received*	97.8%	98.2%	+ 0.4%	98.4%	98.9%	+ 0.5%
Percent of List Price Received*	99.2%	99.3%	+ 0.1%	99.4%	99.7%	+ 0.3%
Days on Market Until Sale**	32	28	- 12.5%	27	25	- 7.4%
Inventory of Homes for Sale	726	639	- 12.0%	--	--	--
Months Supply of Inventory	2.3	2.1	- 8.7%	--	--	--

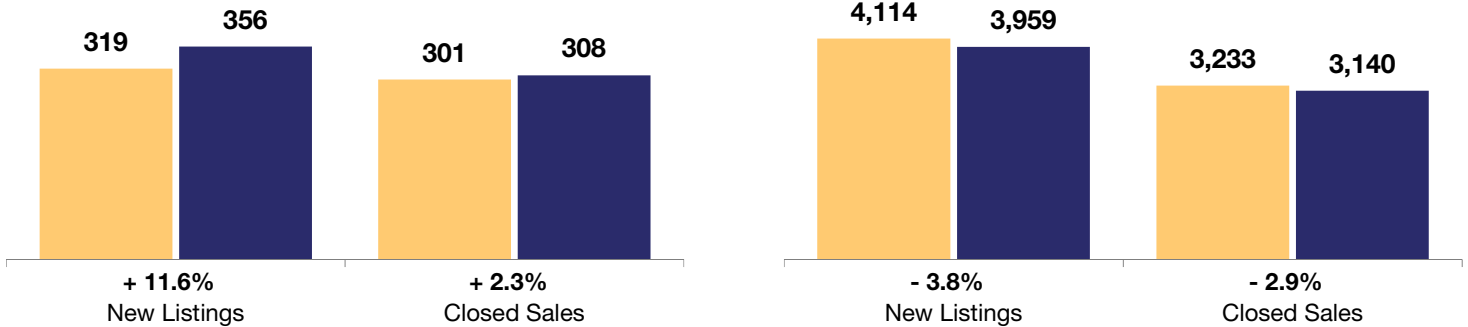
\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

### October

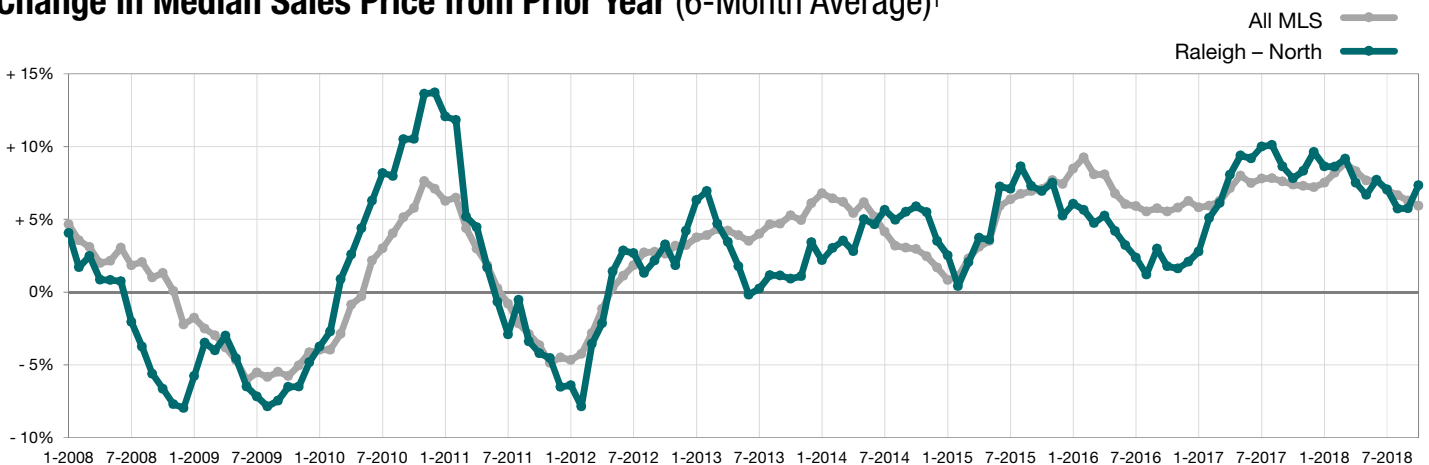
2017 2018

### Year to Date

2017 2018



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period