

Raleigh – North

+ 1.7%

Change in
New Listings

+ 9.1%

Change in
Closed Sales

+ 3.5%

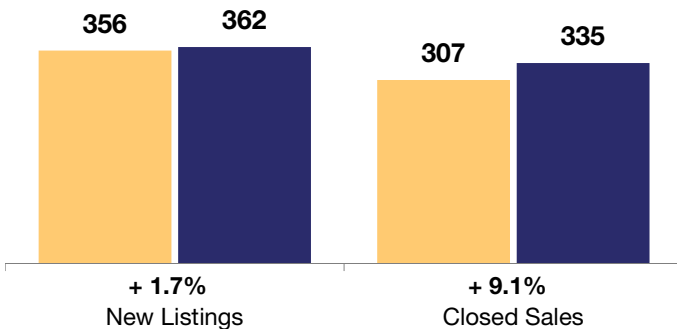
Change in
Median Sales Price

	October			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	356	362	+ 1.7%	3,964	3,869	- 2.4%
Closed Sales	307	335	+ 9.1%	3,139	3,117	- 0.7%
Median Sales Price*	\$312,000	\$323,000	+ 3.5%	\$308,950	\$319,000	+ 3.3%
Average Sales Price*	\$367,672	\$392,626	+ 6.8%	\$368,173	\$380,149	+ 3.3%
Total Dollar Volume (in millions)*	\$112.9	\$131.5	+ 16.5%	\$1,155.3	\$1,184.5	+ 2.5%
Percent of Original List Price Received*	98.2%	97.4%	- 0.8%	98.9%	98.3%	- 0.6%
Percent of List Price Received*	99.3%	99.0%	- 0.3%	99.7%	99.3%	- 0.4%
Days on Market Until Sale**	28	34	+ 21.4%	25	29	+ 16.0%
Inventory of Homes for Sale	681	650	- 4.6%	--	--	--
Months Supply of Inventory	2.2	2.1	- 4.5%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

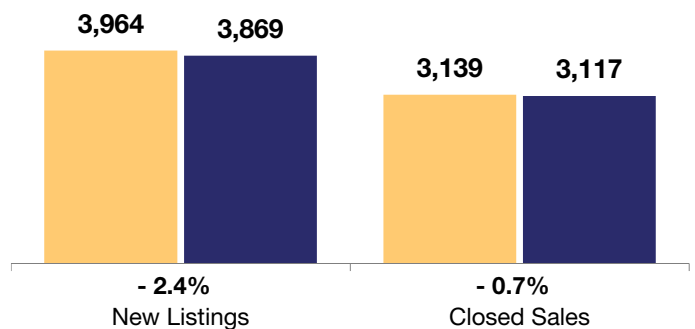
October

2018 2019

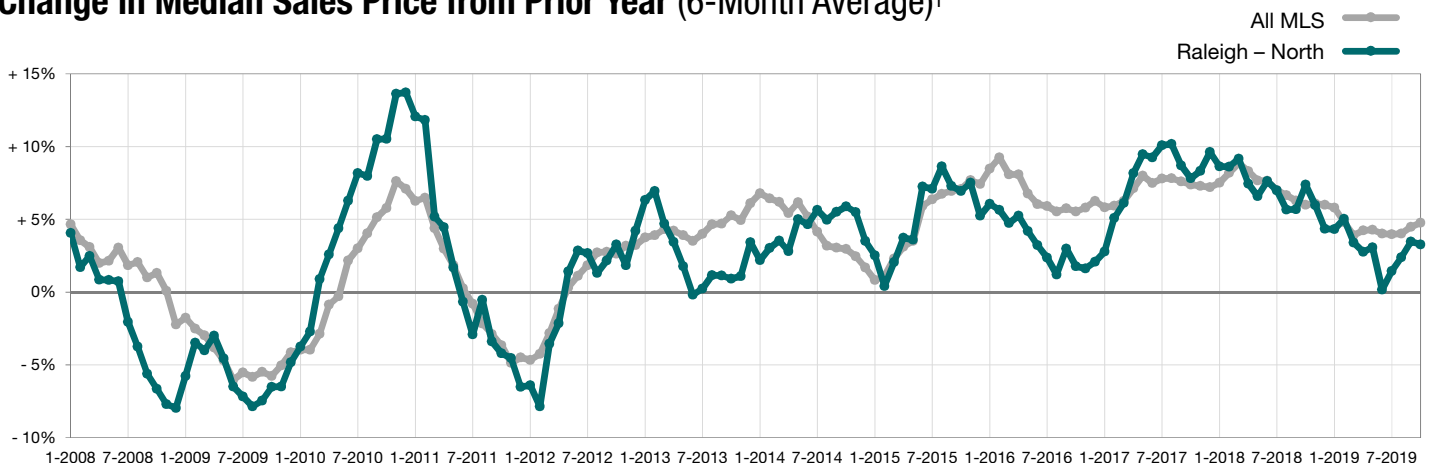


Year to Date

2018 2019



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period