

Raleigh – North

+ 5.2%

Change in
New Listings

+ 10.7%

Change in
Closed Sales

+ 12.8%

Change in
Median Sales Price

	October			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	363	382	+ 5.2%	3,875	3,799	- 2.0%
Closed Sales	336	372	+ 10.7%	3,119	3,272	+ 4.9%
Median Sales Price*	\$323,599	\$365,000	+ 12.8%	\$319,770	\$346,000	+ 8.2%
Average Sales Price*	\$392,423	\$440,462	+ 12.2%	\$380,099	\$411,247	+ 8.2%
Total Dollar Volume (in millions)*	\$131.9	\$163.9	+ 24.3%	\$1,185.1	\$1,345.6	+ 13.5%
Percent of Original List Price Received*	97.4%	100.1%	+ 2.8%	98.3%	99.2%	+ 0.9%
Percent of List Price Received*	99.0%	100.7%	+ 1.7%	99.3%	100.0%	+ 0.7%
Days on Market Until Sale**	34	16	- 52.9%	29	23	- 20.7%
Inventory of Homes for Sale	688	403	- 41.4%	--	--	--
Months Supply of Inventory	2.2	1.2	- 45.5%	--	--	--

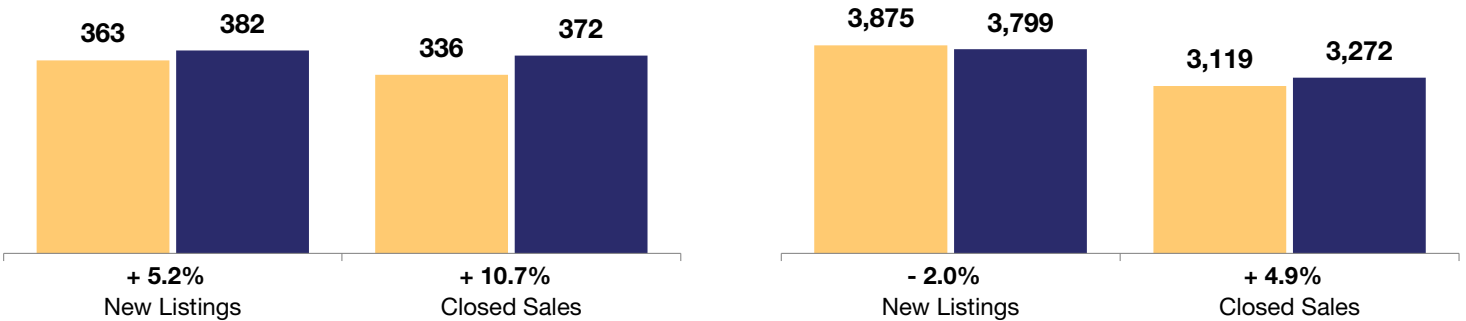
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

October

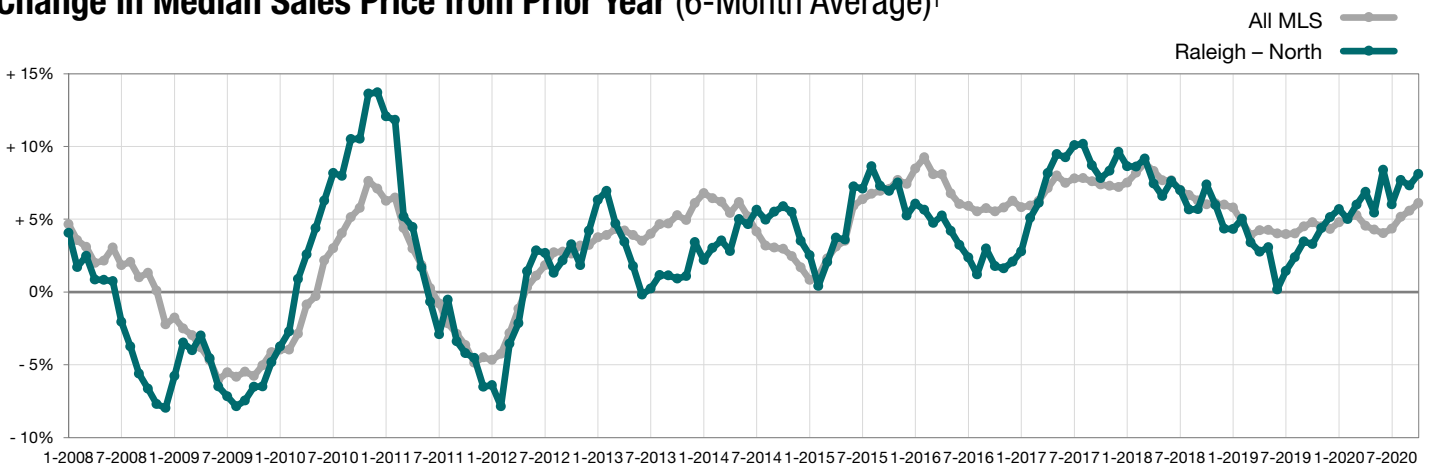
2019 2020

Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period