

## Raleigh – North

**- 25.2%**

Change in  
New Listings

**+ 1.4%**

Change in  
Closed Sales

**+ 7.7%**

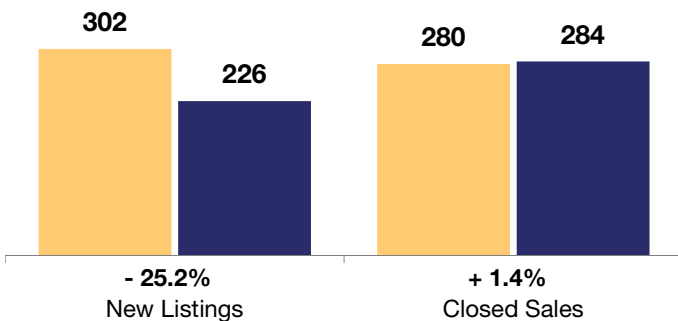
Change in  
Median Sales Price

	November			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	302	226	- 25.2%	4,266	4,096	- 4.0%
Closed Sales	280	284	+ 1.4%	3,419	3,401	- 0.5%
Median Sales Price*	\$292,500	\$315,000	+ 7.7%	\$307,000	\$317,000	+ 3.3%
Average Sales Price*	\$376,363	\$358,863	- 4.6%	\$368,844	\$378,241	+ 2.5%
Total Dollar Volume (in millions)*	\$105.4	\$101.6	- 3.6%	\$1,260.7	\$1,285.6	+ 2.0%
Percent of Original List Price Received*	98.3%	97.5%	- 0.8%	98.9%	98.2%	- 0.7%
Percent of List Price Received*	99.3%	99.0%	- 0.3%	99.7%	99.3%	- 0.4%
Days on Market Until Sale**	24	28	+ 16.7%	25	29	+ 16.0%
Inventory of Homes for Sale	659	566	- 14.1%	--	--	--
Months Supply of Inventory	2.2	1.8	- 18.2%	--	--	--

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

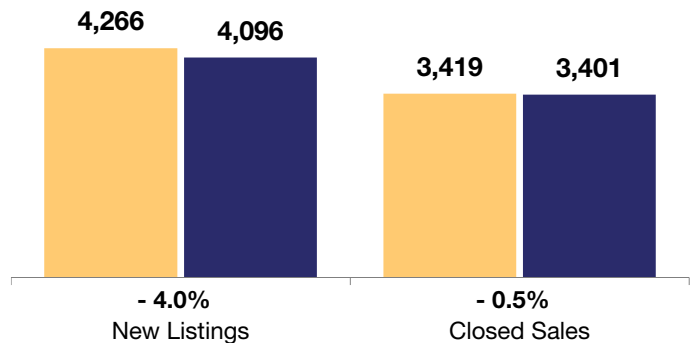
### November

2018 2019

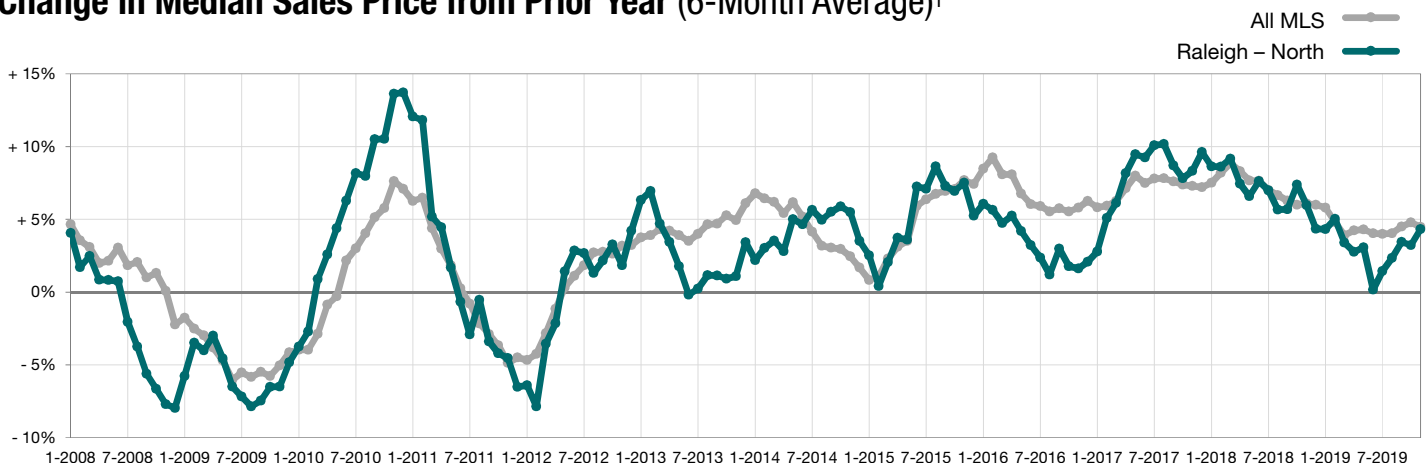


### Year to Date

2018 2019



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period