

Raleigh

- 26.8%

Change in
New Listings

- 13.1%

Change in
Closed Sales

+ 9.9%

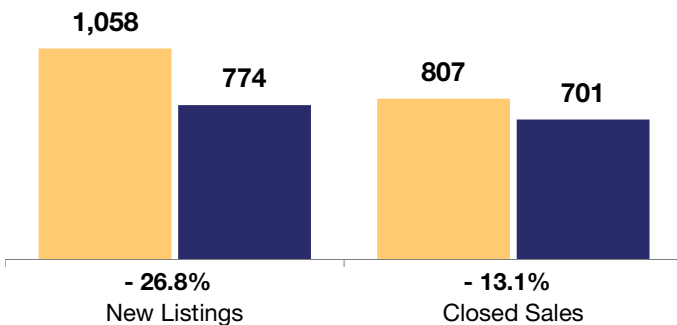
Change in
Median Sales Price

| | April | | | Year to Date | | |
|--|-----------|-----------|---------|--------------|-----------|---------|
| | 2019 | 2020 | + / - | 2019 | 2020 | + / - |
| New Listings | 1,058 | 774 | - 26.8% | 3,767 | 3,524 | - 6.5% |
| Closed Sales | 807 | 701 | - 13.1% | 2,590 | 2,626 | + 1.4% |
| Median Sales Price* | \$282,000 | \$310,000 | + 9.9% | \$275,000 | \$300,000 | + 9.1% |
| Average Sales Price* | \$345,444 | \$375,349 | + 8.7% | \$336,431 | \$365,498 | + 8.6% |
| Total Dollar Volume (in millions)* | \$278.8 | \$263.1 | - 5.6% | \$871.0 | \$959.8 | + 10.2% |
| Percent of Original List Price Received* | 98.7% | 99.1% | + 0.4% | 98.4% | 98.6% | + 0.2% |
| Percent of List Price Received* | 99.5% | 99.7% | + 0.2% | 99.3% | 99.4% | + 0.1% |
| Days on Market Until Sale** | 27 | 20 | - 25.9% | 29 | 28 | - 3.4% |
| Inventory of Homes for Sale | 1,516 | 1,212 | - 20.1% | -- | -- | -- |
| Months Supply of Inventory | 2.0 | 1.6 | - 20.0% | -- | -- | -- |

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

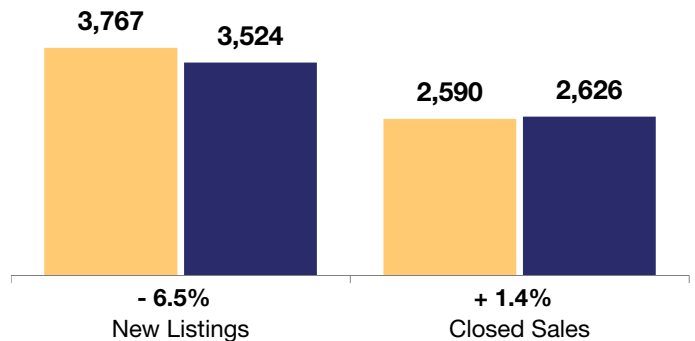
April

2019 2020

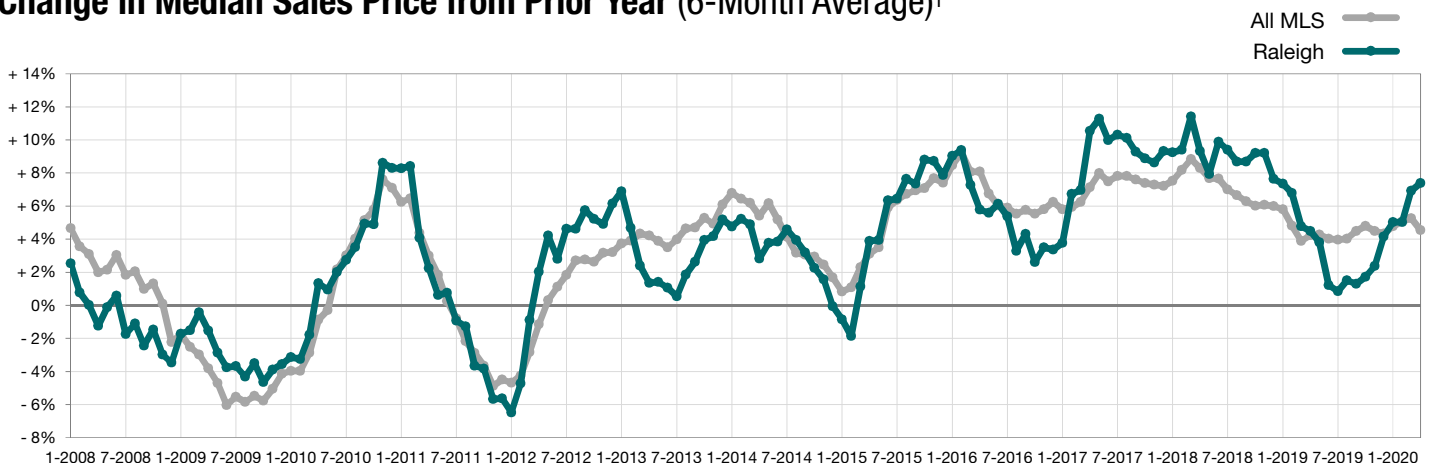


Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period