

Raleigh

+ 9.9%

Change in
New Listings

+ 12.2%

Change in
Closed Sales

+ 6.8%

Change in
Median Sales Price

	October			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	832	914	+ 9.9%	9,450	9,586	+ 1.4%
Closed Sales	707	793	+ 12.2%	7,528	7,649	+ 1.6%
Median Sales Price*	\$265,000	\$283,000	+ 6.8%	\$272,293	\$278,000	+ 2.1%
Average Sales Price*	\$331,016	\$354,120	+ 7.0%	\$330,605	\$346,534	+ 4.8%
Total Dollar Volume (in millions)*	\$233.7	\$280.8	+ 20.2%	\$2,488.1	\$2,650.3	+ 6.5%
Percent of Original List Price Received*	98.2%	97.6%	- 0.6%	99.0%	98.3%	- 0.7%
Percent of List Price Received*	99.3%	98.9%	- 0.4%	99.8%	99.2%	- 0.6%
Days on Market Until Sale**	25	29	+ 16.0%	23	25	+ 8.7%
Inventory of Homes for Sale	1,576	1,530	- 2.9%	--	--	--
Months Supply of Inventory	2.1	2.0	- 4.8%	--	--	--

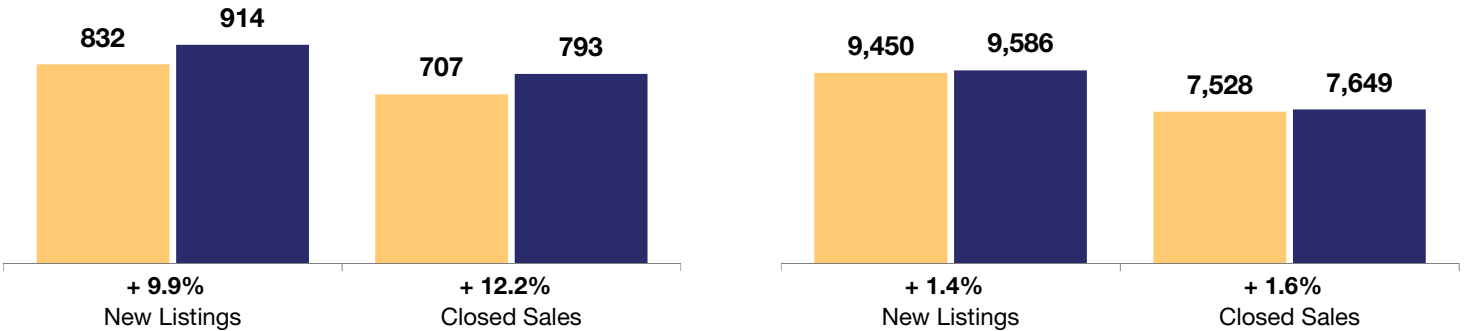
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

October

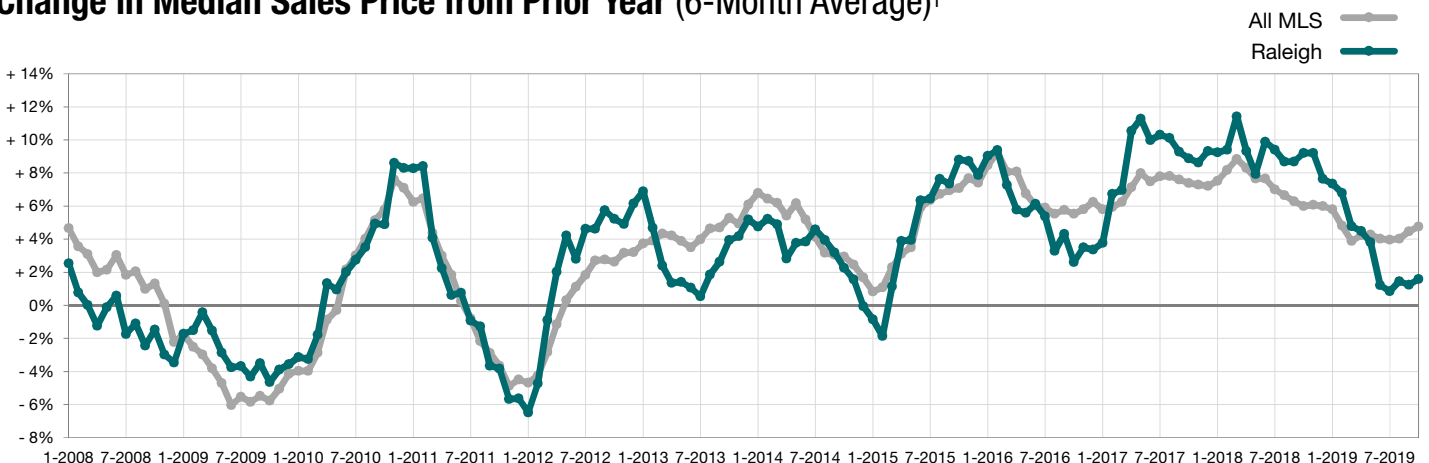
2018 2019

Year to Date

2018 2019



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period