

Wake County

+ 5.0%

Change in
New Listings

+ 16.4%

Change in
Closed Sales

+ 5.8%

Change in
Median Sales Price

	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	1,870	1,963	+ 5.0%	1,870	1,963	+ 5.0%
Closed Sales	1,043	1,214	+ 16.4%	1,043	1,214	+ 16.4%
Median Sales Price*	\$299,900	\$317,350	+ 5.8%	\$299,900	\$317,350	+ 5.8%
Average Sales Price*	\$341,725	\$360,762	+ 5.6%	\$341,725	\$360,762	+ 5.6%
Total Dollar Volume (in millions)*	\$356.4	\$438.0	+ 22.9%	\$356.4	\$438.0	+ 22.9%
Percent of Original List Price Received*	97.6%	97.6%	0.0%	97.6%	97.6%	0.0%
Percent of List Price Received*	98.7%	98.9%	+ 0.2%	98.7%	98.9%	+ 0.2%
Days on Market Until Sale**	35	39	+ 11.4%	35	39	+ 11.4%
Inventory of Homes for Sale	3,751	3,095	- 17.5%	--	--	--
Months Supply of Inventory	2.2	1.7	- 22.7%	--	--	--

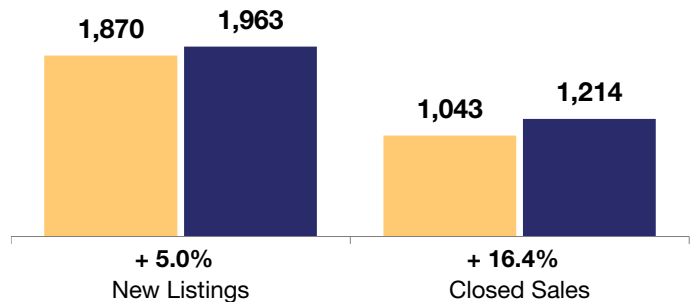
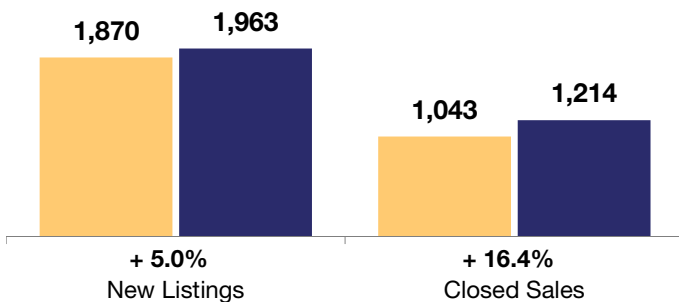
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

January

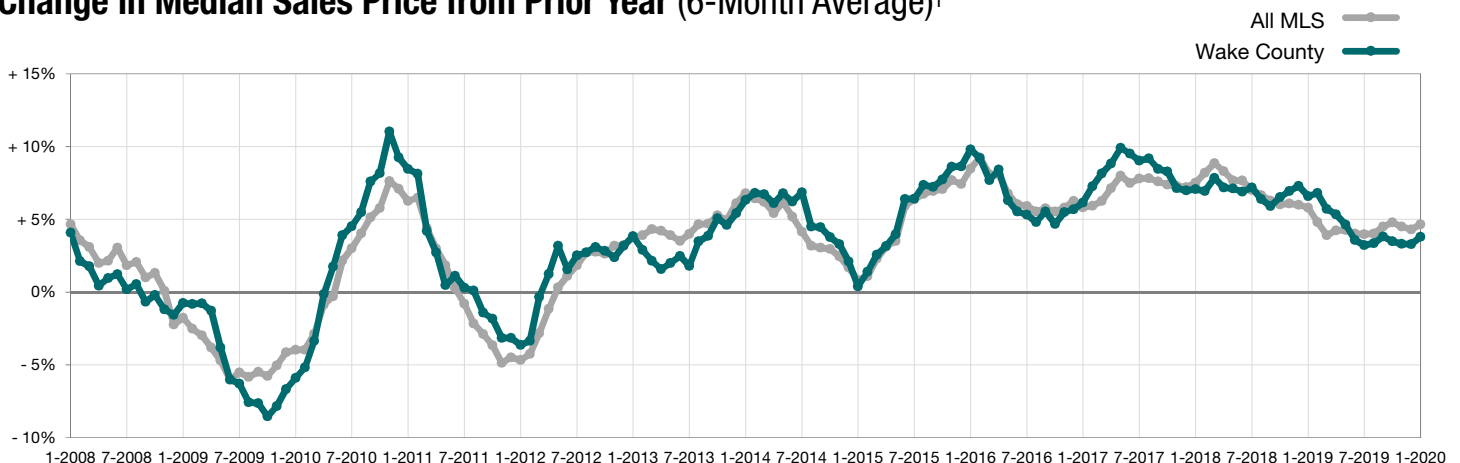
2019 2020

Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period