A RESEARCH TOOL PROVIDED BY TRIANGLE MLS

Wake Co



| | - 14.6% | + 15.5% | + 8.1% |
|-------|---------------------|---------------------|---------------------------|
| ounty | Change in | Change in | Change in |
| | New Listings | Closed Sales | Median Sales Price |

| | | January | | | Year to Date | | |
|--|-----------|-----------|---------|-----------|--------------|---------|--|
| | 2020 | 2021 | +/- | 2020 | 2021 | +/- | |
| New Listings | 1,987 | 1,696 | - 14.6% | 1,987 | 1,696 | - 14.6% | |
| Closed Sales | 1,234 | 1,425 | + 15.5% | 1,234 | 1,425 | + 15.5% | |
| Median Sales Price* | \$320,000 | \$345,900 | + 8.1% | \$320,000 | \$345,900 | + 8.1% | |
| Average Sales Price* | \$362,077 | \$405,367 | + 12.0% | \$362,077 | \$405,367 | + 12.0% | |
| Total Dollar Volume (in millions)* | \$446.8 | \$577.6 | + 29.3% | \$446.8 | \$577.6 | + 29.3% | |
| Percent of Original List Price Received* | 97.6% | 100.1% | + 2.6% | 97.6% | 100.1% | + 2.6% | |
| Percent of List Price Received* | 98.9% | 100.3% | + 1.4% | 98.9% | 100.3% | + 1.4% | |
| Days on Market Until Sale** | 39 | 20 | - 48.7% | 39 | 20 | - 48.7% | |
| Inventory of Homes for Sale | 3,388 | 1,345 | - 60.3% | | | | |
| Months Supply of Inventory | 1.9 | 0.7 | - 63.2% | | | | |

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

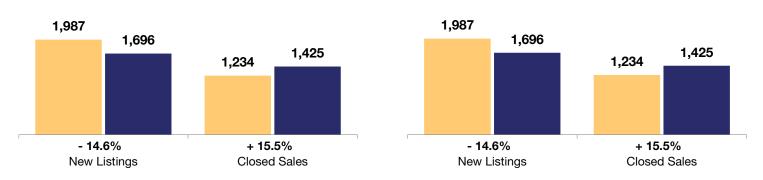


2020 2021

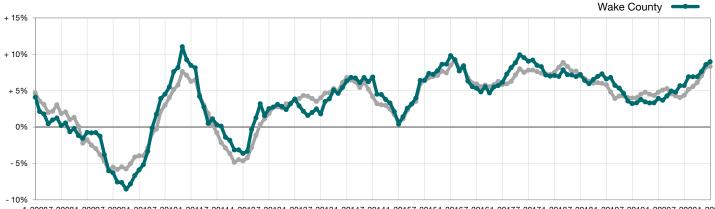
Year to Date



All MLS







1-20087-20081-20097-20091-20107-20101-20117-20111-20127-20121-20137-20131-20147-20141-20157-20151-20167-20161-20177-20171-20187-20181-20197-20191-20207-20201-2021-20141-20157-20141-20157-20151-20167-20161-20177-20171-20187-20181-20197-20191-20207-20201-2021-20140-2014

† Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period