

## Wake County

**- 27.1%**

Change in  
New Listings

**- 13.6%**

Change in  
Closed Sales

**+ 25.4%**

Change in  
Median Sales Price

|  | January   |                  |         | Year to Date |                  |         |
|--|-----------|------------------|---------|--------------|------------------|---------|
|  | 2021      | 2022             | + / -   | 2021         | 2022             | + / -   |
| New Listings                             | 1,743     | <b>1,270</b>     | - 27.1% | 1,743        | <b>1,270</b>     | - 27.1% |
| Closed Sales                             | 1,436     | <b>1,240</b>     | - 13.6% | 1,436        | <b>1,240</b>     | - 13.6% |
| Median Sales Price*                      | \$346,315 | <b>\$434,140</b> | + 25.4% | \$346,315    | <b>\$434,140</b> | + 25.4% |
| Average Sales Price*                     | \$405,529 | <b>\$491,441</b> | + 21.2% | \$405,529    | <b>\$491,441</b> | + 21.2% |
| Total Dollar Volume (in millions)*       | \$582.3   | <b>\$609.4</b>   | + 4.6%  | \$582.3      | <b>\$609.4</b>   | + 4.6%  |
| Percent of Original List Price Received* | 100.1%    | <b>103.4%</b>    | + 3.3%  | 100.1%       | <b>103.4%</b>    | + 3.3%  |
| Percent of List Price Received*          | 100.3%    | <b>103.4%</b>    | + 3.1%  | 100.3%       | <b>103.4%</b>    | + 3.1%  |
| Days on Market Until Sale**              | 20        | <b>13</b>        | - 35.0% | 20           | <b>13</b>        | - 35.0% |
| Inventory of Homes for Sale              | 1,497     | <b>616</b>       | - 58.9% | --           | --               | --      |
| Months Supply of Inventory               | 0.8       | <b>0.3</b>       | - 62.5% | --           | --               | --      |

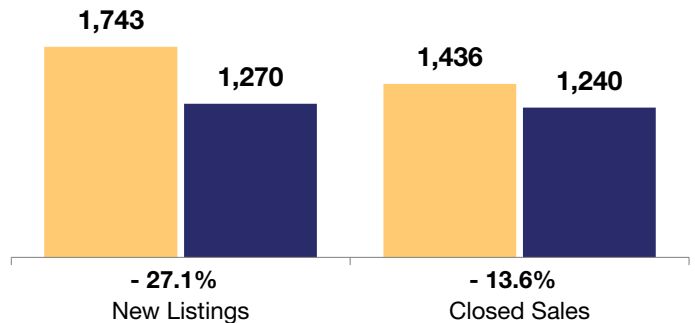
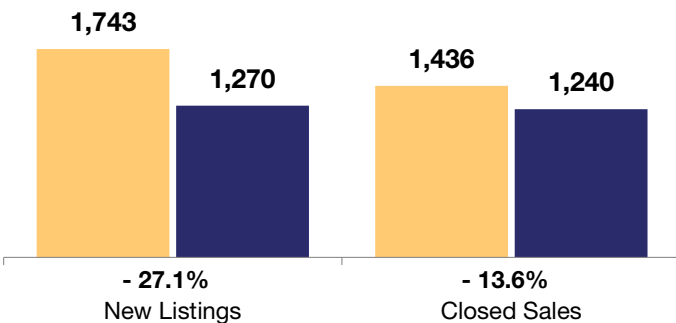
\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

### January

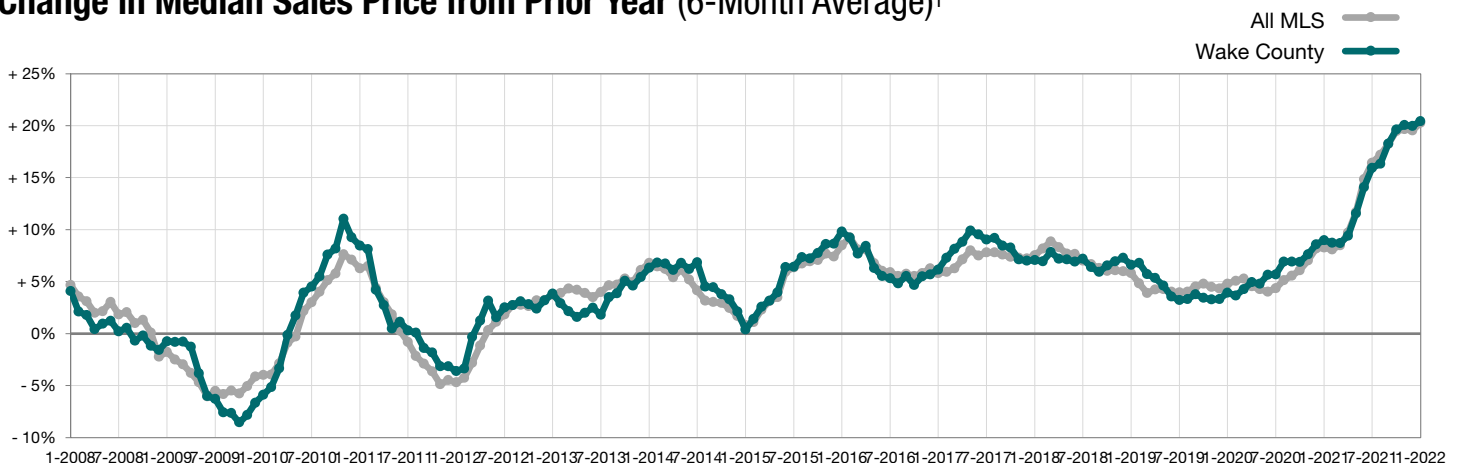
2021 2022

### Year to Date

2021 2022



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period