

Local Market Update – April 2013

A RESEARCH TOOL PROVIDED BY TRIANGLE MLS



Wake County

+ 17.9%

Change in
New Listings

+ 43.2%

Change in
Closed Sales

- 0.0%

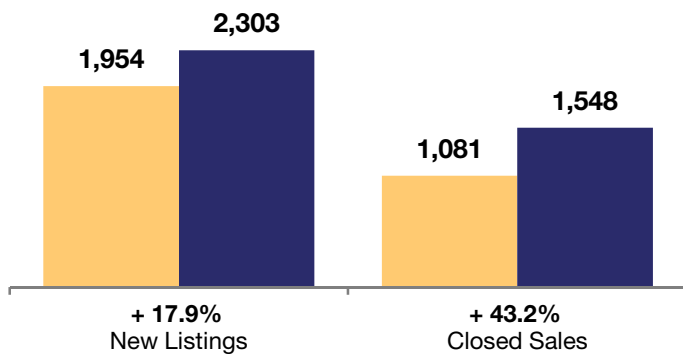
Change in
Median Sales Price

	April			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	1,954	2,303	+ 17.9%	7,356	7,964	+ 8.3%
Closed Sales	1,081	1,548	+ 43.2%	3,537	4,666	+ 31.9%
Median Sales Price*	\$215,500	\$215,400	- 0.0%	\$207,930	\$209,800	+ 0.9%
Average Sales Price*	\$248,120	\$253,336	+ 2.1%	\$241,390	\$247,011	+ 2.3%
Total Dollar Volume (in millions)*	\$268.2	\$392.2	+ 46.2%	\$853.4	\$1,152.6	+ 35.1%
Percent of Original List Price Received*	94.8%	96.1%	+ 1.3%	93.7%	95.5%	+ 1.8%
Percent of List Price Received*	97.3%	97.6%	+ 0.3%	96.9%	97.4%	+ 0.5%
Days on Market Until Sale	117	98	- 16.4%	124	104	- 15.9%
Inventory of Homes for Sale	7,405	6,249	- 15.6%	--	--	--
Months Supply of Inventory	7.9	5.2	- 34.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

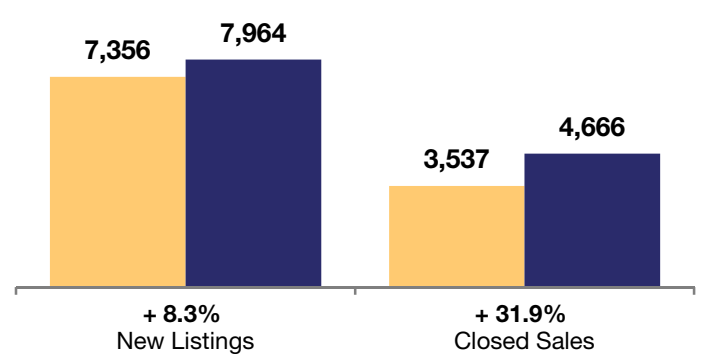
April

2012 2013



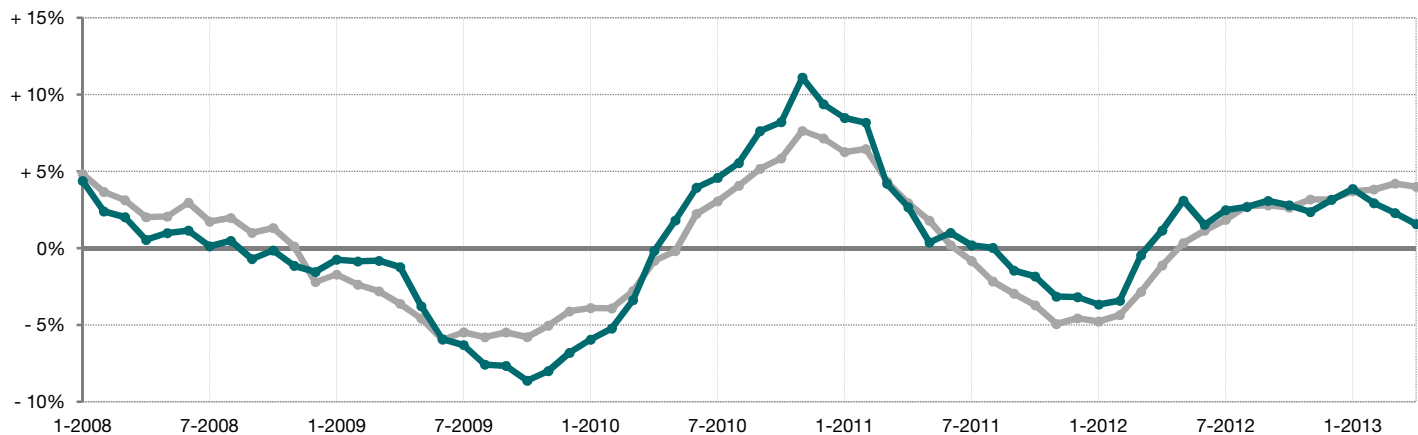
Year to Date

2012 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Wake County —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 10, 2013. All data from Triangle Multiple Listing Service, Inc.. | Powered by 10K Research and Marketing.